

## INVESTMENT ADVISORY COMMITTEE MEETING

## **AGENDA**

## April 24, 2025

- 1. Call to Order
- 2. Roll Call
- 3. Public Comments
- 4. Approval of Minutes from Prior Meeting (January 24, 2025)
- 5. Fund & Portfolio Review
- 6. Investment Discussion
  - a. Jason Click, Meeder Investment Management
  - b. Jason Headings, Meeder Investment Management
- 7. Linked Deposits
- 8. Other Business
  - a. Investment Advisory Services RFP
- 9. Adjournment



## INVESTMENT ADVISORY COMMITTEE MEETING

**Meeting Minutes** 

## January 24th, 2024

## 1. CALL TO ORDER

Treasurer, Cromes called the meeting to order at 2:31 PM.

#### 2. ATTENDEES

#### CUYAHOGA COUNTY INVESTMENT ADVISORY COMMITTEE MEMBERS IN ATTENDANCE

Dale Miller, Council President
Brad Cromes, Treasurer
Katherine Gallagher, Deputy Chief of Staff (Standing in for executive Ronayne)

## **CUYAHOGA COUNTY STAFF IN ATTENDANCE**

Ray McDaniel, Deputy Chief Treasurer (Remote)
Michael Chambers Chief Fiscal Officer
Eileen Egan, Invest and Cash Management Officer
Rebecca Cook, Assistant Investment and Cash Management Officer
Jed Strohm, Assistant Investment and Cash Management Officer
Michael King, Council Legal Counsel
Trevor McAleer, Council Budget Liaison
Liv Sontag, Public Service
Jerad Zibritosky, Assistant Law Director
Brandy Carney, Director of Public Safety & Justice

#### OTHERS IN ATTENDANCE

Jason Click, Meeder Investments
Jason Headings, Meeder Investments

Jason Szabo, Meeder Investments Sean Abbot-Klafter, member of the public Richard Miiller, member of the public Don Bryant, member of the public

#### 3. Public Comment

Don Bryant urges the county to cease purchasing Israel bonds due to the drop in bond rating (by credit agencies) and due to Israel's war in the West Bank and in Gaza.

Richard Miller identified the risk involved in Israel bonds as a reason to divest of Israeli backed instruments. He stated that S&P, Moody and Fitch have all identified a negative outlook on Israel bonds. This negative outlook represents more risk absorbed by the county. He stated that the higher coupon payments compared to safer investments do not justify the higher risk the county is accepting.

## 4. Approval of Minutes from Prior Meeting (October 22, 2024)

Cromes asked for a motion to accept the minutes. Gallagher moved to approve. Miller Seconded. It passed.

#### 5. Fund & Portfolio

Eileen Egan, Investment & Cash Management Officer, summarized the bank allocation and operational uses of the banking contracts. She also identified the Asset Allocation of the treasury funds.

Jed Strohm, Assistant Investment & Cash Management Officer, provided an update on the Opioid funds. Strohm stated that as we receive investment proceeds through coupon interest receipts and bond maturation, the funds are being held in our money market account due to anticipated changes in how the opioid funds will be utilized for our community.

## 6. Investment Discussion

Jason Szabo from Meeder Investment Management discussed the 2024 annual review. He identified the interest rate cuts at the end of 2024 and recalled the resilience of the US economy and labor market. He observed that the 2-year treasury remained flat through the year, though the 5-year increased through the year.

Szabo looked forward and relayed the market expectation for the Fed to continue lower interest rates, though the fed is expected to be more deliberate in 2025. Although

Inflation has remained sticky, and GDP growth is expected to slow and new unemployment numbers remain low.

Szabo noted that even with the reduced fed funds rate, we are still well above historical averages for the US Treasury. This provides a lot of value for investing in longer-term fixed income instruments.

Jason Click from Meeder Investment Management identified that the decrease in the total portfolio is due to higher expected expenditures in Q4. These expenditures utilized the proceeds of maturing bonds. He noted that the investment returns are approaching the 3% mark, as older, lower rate bonds drop off and are replaced by higher yielding bonds.

Click noted that the Opioid fund has a higher return than the main portfolio. This is due to the Opioid account having longer maturity, as well as fact that the bonds in this portfolio were purchased when interest rates were higher.

Cromes moved to accept the presentation; Gallagher seconded. It passed.

## 7. Investment Policy

Cromes presented the new Investment Policy, which requires IAC Officers. Voting for IAC Officers commenced.

- a. Gallagher nominated Cromes as IAC Chair. Miller seconded. No other nominations. Cromes called a vote. It Passed.
- b. Gallagher nominated Chris Ronayne as IAC Vice-Chair. Miller seconded. No other nominations. Cromes called a vote. It Passed.
- c. Cromes nominated Miller to be the IAC Secretary. Gallagher seconded. No other nominations. Cromes called a vote. It Passed.
- d. Cromes reviewed the new Investment Policy, and presented it to the committee for a vote on acceptance. Gallagher moved to approve of the changes. Miller Seconded.

Miller asked for more discussion on the adjustment to the maturity targets. Cromes responded that the 5-year maturity more closely aligns with performance of our portfolio.

Miller asked if the Israel bonds were the riskiest investments we hold. Szabo confirmed that, in the judgement of the ratings agencies, yes. Miller identified that the Israel bonds deserve additional scrutiny.

Miller identified his support of the language regarding sustainability in the new policy.

Cromes asked for a vote to approve the investment policy. Gallagher and Miller voted "aye". It passed.

## 8. 2025 IAC Meeting Dates

Cromes presented the dates for the 2025 IAC Meetings

- a. April 24, 2025
- b. July 16, 2025
- c. October 14, 2025
- d. January 9, 2026

## 9. Linked Deposit

Cromes reported that the HELP and Heritage Home loan remains available through Key, Huntington and First Federal of Lakewood. The onboarding of additional banks is still pending.

#### 10. Other Business

Cromes made note of the newly purchased Gateway bond to improve the sports stadiums in Cuyahoga County. Egan noted the debt we acquired from a Cuyahoga County municipality.

## 11. Adjournment

Cromes asked for a motion to adjourn the meeting at 3:30 PM. Gallagher moved. Miller Seconded. It passed.



## CUYAHOGA COUNTY TREASURY PORTFOLIO REVIEW - 2025 QUARTER

## **Asset Allocation and Compliance**

		Core Portfolio	Policy	Policy
	Market Value	Average	<u>Limit</u>	Comply
General Funds:				
Bank Deposit				
STAR Ohio - ARP	67,104,673	18.439%	100%	YES
STAR Ohio - Main	153,352,649	11.950%	100%	YES
Key Bank	5,840,106	0.455%	100%	YES
PNC Bank	4,015,865	0.313%	100%	YES
US Bank	3,385,831	0.264%	100%	YES
Investments				
US Agency- Callable	197,440,526	15.386%	70%	YES
US Treasury	274,702,323	21.407%	100%	YES
US Agency- Fixed Rate	177,618,390	13.841%	100%	YES
Corporate Notes	79,577,196	6.201%	15%	YES
Commercial Paper	12,839,127	1.001%	40%	YES
Municipal Notes	42,188,336	3.288%	20%	YES
Certificates of Deposit - Bank	142,000	0.011%	50%	YES
Foreign Notes	13,007,044	1.014%	2%	YES
Money Market Accounts - Portfolio	2,273,156	0.177%	75%	YES
Non-General Funds:				
STAR Ohio - Opioid	17,053,445	1.329%	100%	YES
Money Market Accounts - Opioid	3,595,581	0.280%	75%	YES
STAR Ohio - Development	13,882,578	1.082%	100%	YES

Total Quarter-End Market Value 1,064,423,246

12 Month Trailing Average 1,283,240,814



Policy Limits: Per investment policy, investment class limits are based on the 12 month trailing average.

## **Cash Flow Projections**

## **Current Balances**

153,352,648.96 STAR Ohio 2,273,156.00 US Bank Pivot

155,625,804.96 Total Non-Operating Cash on Hand

## **Anticipated Revenues**

136,937,537.36 Last Half Real Estate Taxes 2024 10%

24,000,000.00 Interest

66,300,000.00 Bond Maturities (Through September 30, 2025)

220,000,000.00 Permissive Sales & Use Tax

447,237,537.36 Total Anticipated Revenues

## Total Anticipated Sources of Cash

602,863,342.32

## **Total Anticipated Uses of Cash**

(468,148,258.00) Payroll

(30,000,000.00) REA (May increase)

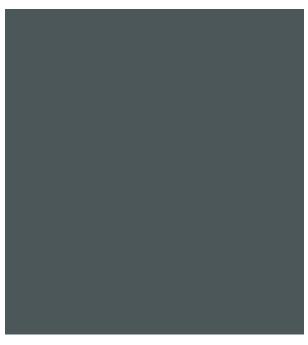
(47,000,000.00) Debt Services

(545,148,258.00)

57,715,084.32 Projected Balance

\*(42,000,000) Jail note to be purchased by Key Bank









# **Known Unknowns**

# Known Unknowns

- Tariffs will likely impact our Permissive Sales & Use receipts.
   Impact TBD.
- The amount of interest earned will be determined by the pace of budget spending
- Delinquency rates estimated for Real Estate Tax Collections
- Payroll prorated for the remainder of the year; payroll may decline due to replacement reduction
- REA spending may increase



- Assumes an issuance of a note to pay for the new jail
- Assumes that Debt Services will not be expedited





# CUYAHOGA COUNTY TREASURY PORTFOLIO REVIEW - 1st QUARTER 2025 Opioid Portfolio Asset Allocation

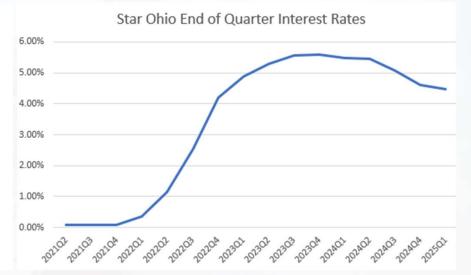
## **Asset Allocation**

	Market Value
US Treasury	32,368,131
US Agency- Callable	6,169,779
US Agency- Fixed Rate	20,887,584
Commercial Paper	1,255,603
Money Market Accounts	3,595,581
Total Month-End Market Value	64,276,678





STAR Ohio Rate as of 3/31/2025			
Total Shares: 26.306 Billion			
Overnight Yield:	4.48 %		
Annualized Yield:	4.57 %		
Daily Dividend Rate:	0.0001227640		
Average Days to Maturity: 33.8 days			











MARCH 31, 2025

# **Cuyahoga County Investment Strategy Update**

PRESENTED BY: JASON CLICK AND JASON HEADINGS



# **FIGEY Outlook and Commentary**



PUBLIC FUNDS

	METRIC	ANALYSIS
	Fed Funds Rate	The Federal Reserve is expecting to lower the Fed Funds rate 50 basis points (0.50%) in 2025. The Fed Funds futures market is pricing in approximately 110 basis points of cuts for 2025 and end the year at ~3.25%.
	Inflation	The Consumer Price Index (CPI) continues to remain above 2% with the current rate at 2.8% on a YoY basis. Economists surveyed by Bloomberg expect CPI YoY to average 2.8% for all of 2025.
	Growth	Gross Domestic Product (GDP) grew faster in 2024 than most economists expected, although it slowed in Q4 2024 to 2.4% from 3.1% in Q3 2024. The Federal Reserve is expecting GDP to average 2.1% for 2025, while economists surveyed by Bloomberg expect the economy to grow 1.9%. If tariffs stay in place, economic growth may be much lower this year.
JORS -	Employment	The unemployment rate remains low but has increased moderately since last year. The current rate is 4.2%. Weekly initial unemployment (jobless) claims also remain near historically low levels.
6	Yields	The 2-year Treasury yield has declined materially recently, primarily due to tariff announcements.

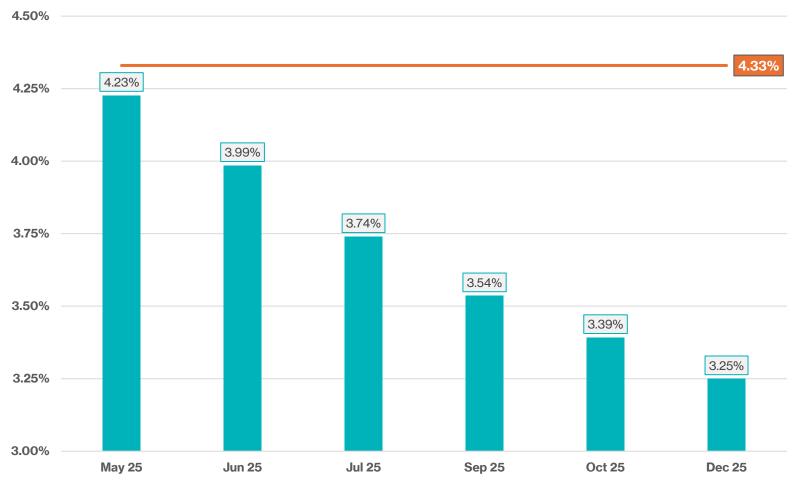
SOURCE: BLOOMBERG, MEEDER PUBLIC FUNDS AS OF 4/4/25

# **Fed Funds**





## **2025 Fed Funds Rate Per Futures Market by Fed Meeting Months**



**Upcoming Fed Meeting Months** 

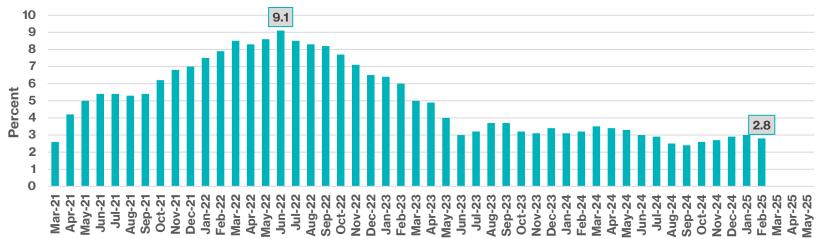
- The last Federal Reserve cut of the Fed Funds rate was Dec 2024.
- From the Fed's last meeting in Mar 2025, they are expecting to cut the Fed Funds rate by .50% or 50 basis points by the end of 2025.
- The Fed Funds futures market is pricing about 110 basis points of cuts this year.

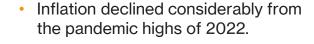
SOURCE: BLOOMBERG AS OF 4/4/25

## **Inflation**

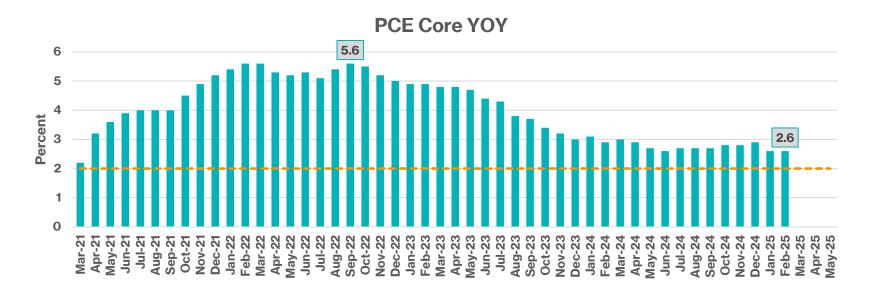








- However, inflation remains above the Federal Reserve's target 2% (Personal Consumption Expenditures Core YoY rate – lower graph).
- Federal Reserve economists and other economists have expressed worries that inflation resulting from Trump-era tariffs might not be temporary.
- Above-target inflation is one of the primary reasons the Fed has not lowered the Fed Funds rate this year.



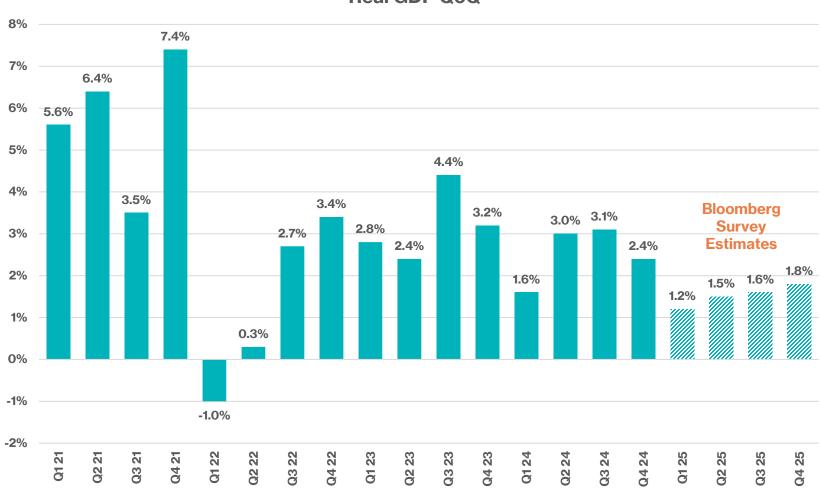
SOURCE: BLOOMBERG AS OF 4/4/25

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# **Growth**



## Real GDP QoQ



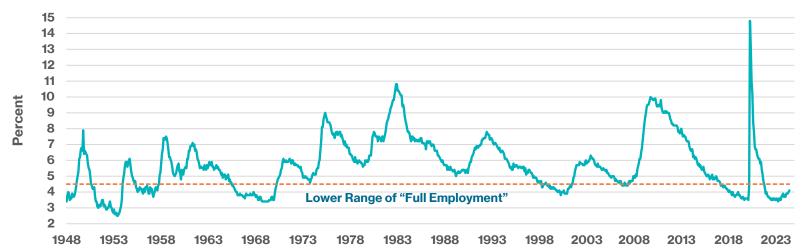
- U.S. economic growth over the past few years has been buoyed by U.S. well-above-average federal government spending.
- The Trump administration plans to decrease federal spending.
- This lower federal spending and potential tariffs may lower U.S. GDP for the foreseeable future.
- However, the majority of economist are not forecasting a recession for 2025.

SOURCE: BLOOMBERG AS OF 4/4/25

# **Employment**

# MEEDER PUBLIC FUNDS

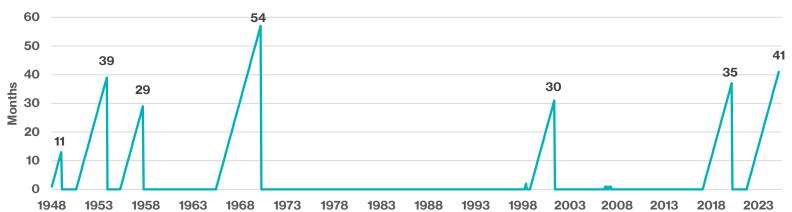
## **U.S. Unemployment Rate**



## Many economists consider the range of full employment between 4.5% and 5.5%.

- The US unemployment rate has been below 4.5% for 41 consecutive months; second best in history since after World War II.
- Fed Chair Powell stated recently that labor market conditions remain solid.
- This strong job market has been a reason the Fed has expressed patience regarding rate cuts.

## **U.S. Unemployment Rate: Consecutive Months Below 4.5%**

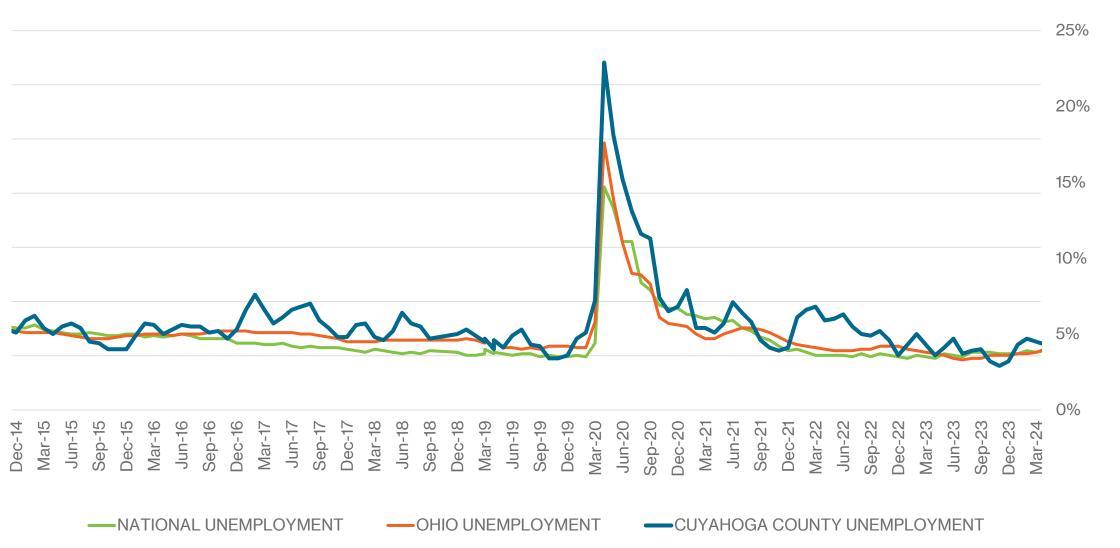


SOURCE: BLOOMBERG AS OF 4/4/25

# **Employment**

US & Regional Labor Markets

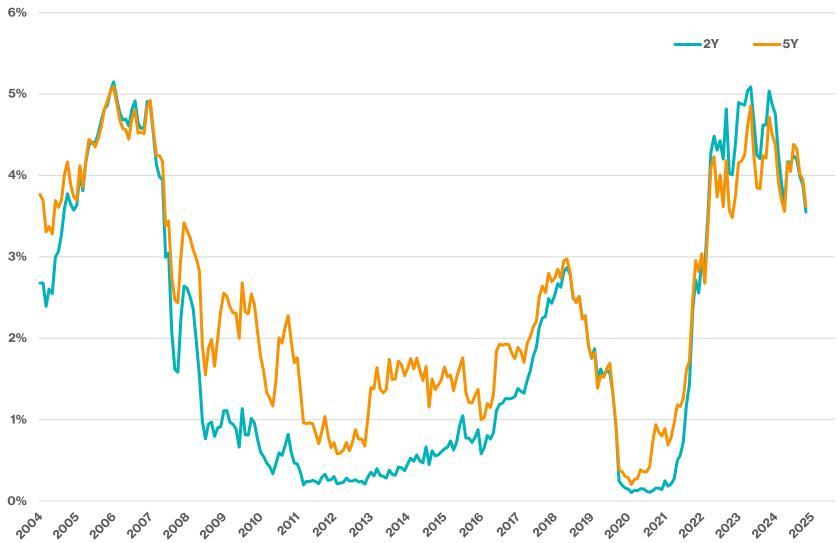




# **Yields**



## 2 Year and 5 Year Treasury Yields Past 20 Years



- Intermediate-term U.S. Treasury rates have generally been rangebound the past two'ish years.
- These rates most likely have peaked for this cycle due to economic growth slowing and the rate of change of inflation moderating from 2022 highs.
- With fixed income investors not seeing these higher yields for the past 17 years, we believe locking in these intermediate-term rates is a prudent strategy.

SOURCE: BLOOMBERG AS OF 4/4/25



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# **PORTFOLIO REVIEW**

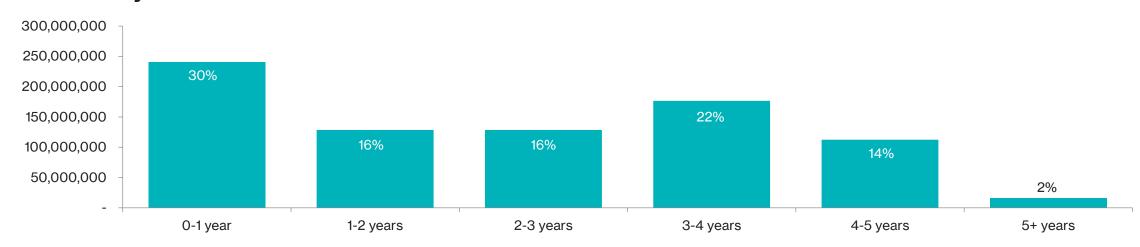
## **CORE PORTFOLIO REVIEW**



## Cuyahoga County portfolio as of 3/31/2025

Your Portfolio		<b>Your Asset Allocation</b>	
Cash	\$2,273,156		
Securities	\$802,624,045		
Total Portfolio	\$804,897,201	2% 10% 5%	■US Government Agencies
Your Securities		2%	■ US Treasuries
Weighted Average Maturity	2.42 years		Commercial Paper
Weighted Average Yield	3.12%	48%	■ Municipal Securities
Estimated Annual Income	\$25,041,870		■ Foreign Securities
	<del>+</del> ,•,••	33%	■ Corporate Notes

## **Your Maturity Distribution**



ALL VALUES SHOWN AT COST. YIELD AND INTEREST INCOME INFORMATION IS ANNUALIZED. ALL YIELD INFORMATION IS SHOWN GROSS OF ANY ADVISORY AND CUSTODY FEES AND IS BASED ON YIELD TO MATURITY AT COST. PAST PERFORMANCE IS NOT A GUARANTEE OF FUTURE RESULTS.

# **Annual Investment Statistics**

2017 - 2025



	PORTFOLIO SIZE	WEIGHTED AVERAGE MATURITY	WEIGHTED AVERAGE YIELD
2017	\$743,993,000	2.83	1.70%
2018	\$689,959,719	2.40	2.19%
2019	\$776,515,558	2.83	2.01%
2020	\$647,284,593	2.89	1.15%
2021	\$914,448,905	2.89	0.97%
2022	\$919,607,905	2.56	1.85%
2023	\$932,738,180	2.55	2.52%
2024	\$842,180,505	2.52	2.92%
2025 (through 3/31)	\$804,897,201	2.42	3.12%

Yield information is annualized. All yield information is shown gross of any advisory and custody fees and is based on yield to maturity at cost. Past performance is not a guarantee of future results.

# **Compliance Review - Core Portfolio as of 3/31/2025**



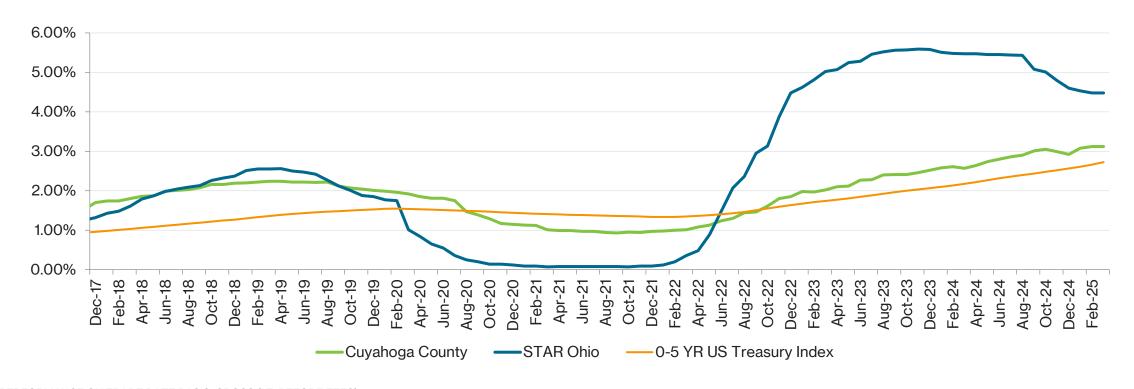
urrent Allocation	Max Allocation	Test Results
33%	100%	<b>✓</b>
48%	100%	<b>✓</b>
2%	40%	<b>✓</b>
5%	20%	<b>✓</b>
0%	75%	<b>✓</b>
10%	15%	<b>✓</b>
2%	2%	<b>✓</b>
	33% 48% 2% 5% 0% 10%	33%       100%         48%       100%         2%       40%         5%       20%         0%       75%         10%       15%

# **QUARTERLY COMPARISON**



Cuyahoga County Core Portfolio

	Quarter Ended March 31, 2025 Yield To Maturity
Cuyahoga County <sup>1</sup>	3.12%
0-5 YR US Treasury Index <sup>2</sup>	2.72%
STAR Ohio <sup>3</sup>	4.48%



<sup>1.</sup> PERFORMANCE ON TRADE DATE BASIS, GROSS (I.E. BEFORE FEES)

<sup>2. 60-</sup>MONTH AVG OF ICE BOFA 0-5 YEAR US TREASURY INDEX

<sup>3.</sup> STAR OHIO MONTHLY DISTRIBUTION YIELDS RETRIEVED ONLINE FROM THE STATE TREASURER OF OHIO WEBSITE

<sup>4.</sup> YIELDS FOR CUYAHOGA COUNTY PRIOR TO 9/30/2017, USING YIELDS CALCULATED ON THE 'LONG TERM PORTFOLIO'

## **OPIOID SETTLEMENT PORTFOLIO REVIEW**



## Cuyahoga County portfolio as of 3/31/2025

Your Portfolio Cash Securities Total Portfolio		\$3,595,581 \$60,253,181 \$63,848,762	Your Asso	et Allocation	
Your Securities		2.27		45%	■ US Government Agencies
Weighted Average Weighted Average Estimated Annual	Yield	2.37 years 3.47%	53%	4370	■ US Treasuries
Estimated Annual	income	\$2,090,785			■ Commercial Paper
<b>Your Maturity</b>	Distribution				
18,000,000 16,000,000					
14,000,000 - 12,000,000 -	26%			24%	
10,000,000					18%
8,000,000		17%	15%		
6,000,000 - 4,000,000 -					
2,000,000					
- +	0-1 year	1-2 years	2-3 years	3-4 years	4-5 years

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# **Compliance Review - Opioid Settlement Portfolio as of 3/31/2025**



Policy Requirements	Current Allocation	Max Allocation	Test Results
U.S. Treasury Bills/Notes/Bonds	50%	100%	<b>✓</b>
U.S. Government Agencies	42%	100%	<b>✓</b>
Commercial Paper & Bankers' Acceptances	2%	40%	✓
Municipal Bonds/Notes	0%	20%	<b>✓</b>
Money Market Mutual Funds	6%	75%	✓
Corporate Bonds/Notes	0%	15%	<b>✓</b>
Foreign Bonds/Notes	0%	2%	<b>✓</b>

## **Disclosures**



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#### **Meeder Public Funds**

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