

Contracts and Purchasing Board
County Administration Building, 4th Floor
January 30, 2012 11:30 PM-**Revised**

I. Call to Order

The meeting was called to order at 11:53 AM

II. Review and Approve Minutes

The minutes were reviewed and approved as written

III. Public Comment

There was no public comment

IV. Contracts and Awards

A. Tabled Items

Item	Requestor	Description	Board Action
CPB2012-6	Medical Examiner	Submitting a contract with Radiation Detection Company in the amount not-to-exceed \$3,996.00 for dosimetry services for the period 1/1/2012 - 12/31/2014. Funding Source: 100% General Fund	<input checked="" type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-9	Department of Health and Human Services	Division of Employment and Family Services/Cuyahoga Support Enforcement Agency, submitting a state contract with TEC Communications, Inc. in the amount not-to-exceed \$4,315.50 for maintenance on Cisco MDS switches for the period 1/1/2012 - 12/31/2012. Funding Source: 100% Federal Public Assistance Linkage funds	<input checked="" type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-51	Sheriff's Department	1. Vendor/Department Information Department: Sheriff's Department 2. What is the product/service that you seek to acquire? BI2 Technologies, LLC ("BI2") develops and sells biometric identification systems. The Cuyahoga County Sheriff's Office is purchasing three product's from BI2: I.R.I.S™ (Inmate Recognition and Identification System.), SORIS™ (Sex Offender Registry and Identification System), and MORIS™ (BI2's Mobile Offender Registry and Identification System). Each product is unique, only offered by BI2 and is the only products / systems available that connect and work in conjunction with BI2's national database of iris biometric based identities for criminals and sex offenders. This national database is also unique, only offered by BI2, is the only biometric product endorsed by the National Sheriff's Association and the only national biometric database being built and maintained in conjunction with Sheriff's Offices across the U.S. and the National Sheriff's Association.	

		<p>I.R.I.S™ and SORIS™ are secure network and registry applications that enable law enforcement agencies to enroll and positively identify inmates, criminals and sex offenders using state-of-the-art iris biometric recognition technologies in seconds. I.R.I.S™ and SORIS™ systems and software include many features and capabilities designed to make the system incredibly effective, accurate, easy-to-use and inexpensive. The systems use the unique features of the iris to search BI2 Technologies, LLC's national offender databases to confirm the identity of an enrolled offender within seconds, regardless of the jurisdiction where they were initially enrolled. In addition, I.R.I.S™ and SORIS™ can link to and search additional databases, like our existing jail management system or other software packages, per our requests and needs. SORIS™ is the only available iris based biometric identification system designed to work with and link to OffenderWatch®.</p> <p>MORIS™ is a first-of-its-kind, patent pending device that turns a smart phone or PDA (i.e. an Apple iPhone) into a biometric identification tool while maintaining the full functionality of the smart phone or PDA (phone calls, email, data transfer, GPS, etc.). With MORIS™, Sheriff's Deputies will be able to link to BI2's one-of-its-kind national database of criminals and sex offenders and identify individuals in the field in a matter of seconds via BI2's iris biometric recognition technologies. MORIS™ is designed for use in the field or at remote locations where hand held devices are preferred, if not required. Through existing cellular technologies, the images captured by MORIS™ will be compared against BI2's proprietary database for rapid identification. Once an image is captured and transmitted by MORIS™, BI2 will utilize its existing IP, database infrastructure and technology for matching purposes and rapid, in-the –field identification.</p> <p>3. Will this purchase obligate Cuyahoga County to this or any other vendor for future purchases, for example, maintenance, licensing or continuing need? 1 Yes 0 No</p> <p>If yes, please provide details regarding future obligations and/or needs.</p> <p>All of BI2's products and services (including I.R.I.S™, SORIS™, and MORIS™) include annual software licensing fees and an 15% annual maintenance fee calculated as a percentage of the total acquisition costs (hardware and</p>	
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		<p>software).</p> <p>What is the duration of this purchase, including number of “potential” renewal options?</p> <p>BI2’s products and services (including I.R.I.S™, SORIS™, and MORIS™) are licensed on an annual basis and include an 15% annual maintenance fee calculated as a percentage of the total acquisition costs (hardware and software). The license and maintenance fees are due and payable on the anniversary date of the system installation and are automatically renewed as long as the system is in use by the customer.</p> <p>4. Why do you need to acquire these goods or services? BI2’s products and technology will improve the safety and security of our deputies, staff and the citizens of Cuyahoga County while helping to improve efficiencies within our day-to-day operations.</p> <p>By leveraging iris based biometric identification technologies and BI2’s national databases we will insure that a sex offender/criminal is properly identified in the field or at a station during an interview process. Even if he or she presents false, but valid ID’s, BI2’s technology will identify the person in seconds via its iris recognition technology and national databases. This is the only technology that accesses the only national database of criminal and sex offenders maintained in conjunction with Sheriff’s Departments across the U.S. Every day, Law Enforcement Agencies in 47 states add offenders to BI2’s national, one-of-a-kind, iris biometric database. If a person is one of over 300,000 offenders in the database, the I.R.I.S.™, SORIS™ or MORIS™ product suites will identify him or her in seconds and display all relevant biographical and criminal records to a BI2 client anywhere and at anytime. Wherever a criminal travels and regardless of the ID presented, law enforcement will know who they are.</p> <p>This technology and product line is one of, if not the Fastest, most Reliable and most Secure identification technology available today. This system performs a 1 to many search on BI2’s I.R.I.S.™, SORIS™ or MORIS™ product suites in seconds. NCIC, INLETS and/or AFIS can take hours, even days, and often requires fingerprint experts to select from a list of potential candidates. Over the course of 3.4 billion system queries during a recent 90 day period,</p>	
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		<p>BI2's I.R.I.S.™ Product Suite did not produce one false positive.</p> <p>No Duplicate Records are ever created in BI2's national database and, therefore, will help us ensure that we do not create additional records in our databases needlessly. Once an offender is in the National Database, a second identification or file will never be created regardless of where or how often he/she is arrested and how many alias or ID's they present (In AFIS, a career criminal could have 20 fingerprints cards from 20 jurisdictions under 20 aliases.). BI2's product suites integrate into existing records management systems and applications in less than 1 day with staff trained and using the system in minutes. The systems help to reduce the time staff spends on processing, identifying, booking, or releasing offenders by reducing the time to identify an individual and eliminate data entry requirements of already enrolled offenders. Plus, the information is provided when & where needed with MORIS™. On the street, at the park, in a suspect's yard, law enforcement personnel can identify a perpetrator in less than 5 seconds on a device that offers all the functionality of a Smartphone and weighs less than 1 pound.</p> <p>5. Why are the requested goods/services the only ones that can satisfy your requirements? What are the unique features of the product or service that are not available in any other product or service? Provide specific, quantifiable factors/qualifications.</p> <p>This is the only technology that accesses the only National Database of criminal and sex offenders maintained in conjunction with Sheriff's Departments across The U.S. Every day, Law Enforcement Agencies in 47 states add offenders to BI2's national, one-of-a-kind, iris biometric database. If a person is one of over 300,000 offenders in the database, the I.R.I.S.™, SORIS™ or MORIS™ product suites will identify him or her in seconds and display all relevant biographical and criminal records to a BI2 client anywhere and at anytime. Wherever a criminal travels and regardless of the ID presented, law enforcement will know who they are. Even if a criminal or sex offender was originally booked or registered in Maine, Arizona, Massachusetts, Louisiana or any other of the 47 states deploying this technology and attempts to travel through or re-locate to Cuyahoga County under a false ID, they will be identified. Sheriffs from across the US are successfully leveraging this technology to counter the threat and</p>	
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		<p>effectiveness of false IDs.</p> <p>This technology leverages the fastest, most accurate biometric identification technology available today. Iris biometric technology offers over 200 unique data points per eye (versus less than 10 data points for each fingerprint), cannot be counterfeited, and match identities in seconds (versus hours or days for fingerprints and DNA). The current system provided exclusively by BI2 performed over of 3.4 billion system queries during a recent 90 day period and did not produce one false positive.</p> <p>SORIS™ is the only available iris based biometric identification system for sex offenders designed to work with OffenderWatch®. No Duplicate Records are ever created in BI2's national database and, therefore, will help us insure that we do not create additional records in our databases needlessly. Once an offender is in the National Database, OffenderWatch® is updated and a second identification or file will never be created regardless of where or how often he/she is arrested and how many alias or ID's they present (In AFIS, a career criminal could have 20 fingerprints cards from 20 jurisdictions under 20 aliases.).</p> <p>6. Were alternative goods/services evaluated? If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements? capabilities and compatibility. If no, why were alternatives not evaluated?</p> <p>There were no alternative services evaluated because this is the only system that works in conjunction with Offender Watch, the sex offender registry and notification system of the Cuyahoga County Sheriff's Office.</p> <p>7. Identify specific steps taken to negate need for sole source provider.</p> <p>The services that are being purchased through BI2 are proprietary to Offender Watch, the vendor for the State of Ohio eSORN (electronic sex offender registry network) as well as the vendor for sex offender registry and notification system for all Sheriff's Offices throughout the state.</p> <p>8. Has your department bought these goods/services in the past? 0 Yes x No</p> <p>9. What efforts have been made or are being made to</p>	
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		<p>reduce the Department's reliance on a sole source provider for these goods/services in the future? Offender Watch is the vendor for the State of Ohio eSORN (electronic sex offender registry network) and is used by all Sheriff's Offices throughout the state. Since the services being purchased through BI2 Technologies LLC are proprietary to Offender Watch, we will continue to use their services in the future.</p> <p>10. What efforts were made to get the best possible price? We have worked with BI2 Technologies LLC to obtain the best possible pricing, they have reduced our original quote 2% plus gave the CCSO a preferred client discount of \$17,410 for the first year as well as lowered future maintenance costs 3% per year.</p> <p>11. Why is the price for this purchase considered to be fair and reasonable? BI2 Technologies LLC is the only provider of this type of service, this price was set by the vendor and then an additional percentage was taken off to ensure that we received fair and reasonable pricing.</p> <p>12. Amount to be paid: \$178,450.00</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
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B. Scheduled Items

Item	Requestor	Description	Board Action
CPB2012-60	Office of Human Resources	Submitting a contract with Biometric Information Management, L.L.C. in the amount of \$780.00 for maintenance and support on the National WebCheck Fingerprint System for the period 8/26/2011 - 8/25/2012. Funding Source: 100% General Fund	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input checked="" type="checkbox"/> X Hold
CPB2012-61	Information Services Center	Submitting a contract among Dell Marketing L.P. and Microsoft Corporation for evaluation services for Microsoft enterprise products for the period 2/1/2012 - 12/31/2012.	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input checked="" type="checkbox"/> X Hold
CPB2012-62	Information Services Center	The Department of HHS/Ryan White and A.J. Bogs & Company (DBA IXN), a Texas corporation with its principal place of business at 4600 S. Hagadorn Road, Suite 290, East Lansing, MI 48823, wishes to contract for Internet Hosting and Managed Compliance Services of CAREWare System. IXN is the lowest bidder of said services. The term of this contract shall be for 2 years, 3/1/12-2/29/14.	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold

		The cost of this contract shall be a not to exceed amount of \$13,040.00. Funding Source: 100% Federal Ryan White Funding	
CPB2012-63	Department of Development	Recommending a loan in the amount not-to-exceed \$100,000.00 to TIP Imaging, LLC, dba Plexar for a North Coast Opportunities Technology Fund Project, located at 3120 Belvoir Boulevard, Shaker Heights; requesting authority for the Director to execute all documents required in connection with said loan. Fund Source: 100% General Fund-Economic Development Fund	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-64	Department of Development	Submitting an Intercreditor agreement among First Place Bank, City of Cleveland and SparkBase, LLC, nka SparkBase, Inc., for collateral modification in connection with a loan in the amount not-to-exceed \$90,000.00 to SparkBase, Inc., for a North Coast Opportunities Technology Fund Project, located at 3615 Superior Avenue, Cleveland. Funding Source:100% North Coast Opportunities Technology Fund	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-65	Department of Workforce Development	Submitting a contract with MAXIMUS Consulting Services, Inc. dba MAXIMUS, Inc., sole source, in the amount of \$2,150.00 for maintenance on Ledger Suite/Quic+ software for the period 7/1/2011 - 6/30/2012. Funding Source: 100% Federal Workforce Investment Act Funds	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-66	Department of Public Safety and Justice Services	Submitting agreements with various providers, each in the amount not-to-exceed \$1,300.00 for reimbursement of eligible expenses in connection with the FY2010 State Homeland Security Grant Program for the period 8/1/2010 - 2/28/2013: a) City of North Olmsted b) City of Westlake Funding Source: 100% by DHS through OEMA	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-67	Department of Public Safety and Justice Services	Submitting a revenue generating agreement with City of Cleveland in the amount not-to-exceed \$100,000.00 for a cost benefit analysis for the Justice Reform Initiative in connection with the FY2011 Edward Byrne Memorial Justice Assistance Grant Program for the period 10/1/2010 - 9/30/2014. Funding Source: 100% Grand Funds with no match required	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold

CPB2012-68	Department of Public Safety and Justice Services	Cuyahoga Emergency Comm. System Section, submitting a contract with Motorola Solutions, Inc. in the amount not-to-exceed \$34,125.12 for maintenance on radio and related equipment for the Cuyahoga Emergency Communications System for the period 1/1/2012 - 12/31/2014. Funding Source: 100% CECOMS General Fund	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-69	Common Pleas Court/ Corrections Planning Board	Submitting a contract with Watson, Rice & Company, Incorporated in the amount not-to-exceed \$6,500.00 for consultant services for analysis of Actual Uniform Cost Reports for the period 2/6/2012 - 4/27/2012. Funding Source: 100% Special Revenue Funds	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold

C. Exemption Requests

CPB2012-70	Office of the Fiscal Officer	<p>1. Vendor/Department Information Department: Fiscal Office/Treasurer Vendor/Contractor Name: Experian QAS</p> <p>2. What is the product/service that you seek to acquire? Experian QAS offers "Address Software" which will save the Treasurer's Office and other areas of the Fiscal Office time and money. This software could be used in any area of the County where address input/mailings are done.</p> <p>3. Will this purchase obligate Cuyahoga County to this or any other vendor for future purchases, for example, maintenance, licensing or continuing need? Yes XX No No. the agreement is for one year. Do not have to renew. I do feel we will be using this software in other areas because of what it does.</p> <p>4. Why do you need to acquire these goods or services? It is my belief that this product will save us money in postage and the time it takes employees to research addresses.</p> <p>5. Why are the requested goods/services the only ones that can satisfy your requirements? What are the unique features of the product or service that are not available in any other product or service? Provide specific, quantifiable factors/qualifications. Experian QAS is the only company to provide this specialized software for address input and verification. It corrects spelling upon input, saves keystrokes and will not permit you to enter an invalid address in a particular Zip Code anywhere in the United States. Will save us money.</p>	
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		<p>6. Were alternative goods/services evaluated? If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility. If no, why were alternatives not evaluated?</p> <p>No, no other software available that does what the Experian QAS Software will do.</p> <p>7. Identify specific steps taken to negate need for sole source provider.</p> <p>I did not do much to negate the need for a Sole Source Provider. This is proprietary software That Experian QAS signed off as a sole source item.</p> <p>8. Has your department bought these goods/services in the past? __Yes xx No If yes, who was the contractor/supplier and was the requirement competitively bid or sole source? What was the last date and price paid for goods/services?</p> <p>A relatively new product, would be new to Cuyahoga County.</p> <p>9. What efforts have been made or are being made to reduce the Department's reliance on a sole source provider for these goods/services in the future?</p> <p>I think we should always try to obtain bids on items, but some are specialty items that necessitate the sole source process.</p> <p>10. What efforts were made to get the best possible price?</p> <p>Experian QAS gave the Treasurer's office a quote in late November 2011 with a yearend discount for a November or a December purchase. I said I could not turn around the agreement in such a short time. After some negotiations we were able to receive an e extension on the year end pricing. We will save over \$4000.00 if we can get the agreement finalized in January 2012. Have T.A.C. approval.</p> <p>11. Why is the price for this purchase considered to be fair and reasonable?</p> <p>Cannot say since there is no comparable product. We are getting a lower than original quoted rate, locked in some end of the year pricing.</p> <p>12. Price to be paid:</p> <p>\$9450.00</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
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D. Consent Agenda

i. Scheduled Consent Items

Item	Requestor	Description	Board Action
CPB2012-71	Department of Public Works	<p>Recommending an award as settlement for property rights in connection with the widening and reconstruction of Barrett Road from Spafford Road to the Berea West Corporation Line, replacement of Barrett Road Culvert Nos. 8, 9, 10 and 11 and improvement of Barrett Road Culvert No. 12 in Olmsted Township:</p> <p>Parcel No(s): 26T Owner(s): K.A. Laughlin Approved Appraisal (Fair Market Value Estimated): \$300.00</p> <p>Funding Source: 50% State Issue One and 50% County Road and Bridge Funds</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
CPB2012-72	Office of Procurement & Diversity	<p>Recommending to reject all bids received on RQ21499 for a Roof Assessment Management Program for various County buildings for the period 2/1/2012 - 1/31/2014.</p> <p>Funding Source: 100% General Fund</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
CPB2012-73	Office of Procurement & Diversity	<p>Recommending to reject all bids received on RQ21436 for sludge removal from various wastewater treatment plants for the period 1/1/2012 - 12/31/2013; submitting revised specifications and estimate of cost in the amount not-to-exceed \$80,000.00 on RQ22031 for the period 1/1/2012 - 12/31/2013; requesting authority for the Director of the Office of Procurement & Diversity to readvertise for bids.</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
CPB2012-74	Office of Procurement & Diversity	<p>Submitting specifications and estimate of cost; requesting authority for the Director to advertise for bids:</p> <p>a) on RQ21907 for 817-Gross U.S. Flags for use by Veterans Service Commission for an estimated cost in the amount not-to-exceed \$40,850.00.</p> <p>Funding Source: 100% General Fund</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>
CPB2012-75	Office of Procurement & Diversity	<p>Submitting specifications and estimate of cost; requesting authority for the Director to advertise for bids:</p> <p>Medical Examiner a) on RQ21859 for 1-Gas Chromatograph/Mass Spectrometer for an estimated cost in the amount not-to-exceed \$40,000.00.</p> <p>Funding Source: 100% Gruttadaria Funds</p>	<p><input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold</p>

CPB2012-76	Juvenile Court	Requesting authority to seek proposals from various providers on RQ22544 for the Staff Secure Shelter Program and Placement Planning Day Report services for the period 3/1/2012 - 2/28/2014; requesting authority for the Director of the Office of Procurement & Diversity to advertise for proposals. Funding Source: RECLAIM Ohio, HHS and Title IV-E	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-77	Juvenile Court	Requesting authority to seek proposals from various providers on RQ22550 for pharmacy services for the Detention Center for the period 4/1/2012 - 3/31/2014; requesting authority for the Director of the Office of Procurement & Diversity to advertise for proposals. Funding Source: 100% General Fund	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-78	Juvenile Court	Submitting an amendment to Contract No. CE1100194-01 with Premier Office Technologies, Inc. for clinician dictation and transcription services for the period 1/1/2011 - 12/31/2011 to extend the time period to 12/31/2012; no additional funds required. Funding Source: 100% General Fund	<input type="checkbox"/> Approve <input type="checkbox"/> Disapprove <input checked="" type="checkbox"/> X Hold
CPB2012-79	Department of Health and Human Services	Division of Children & Family Services, requesting authority to seek proposals from various providers on RQ22547 for emergency assistance services for the period 7/1/2012 - 6/30/2014; requesting authority for the Director of the Office of Procurement & Diversity to advertise for proposals. Funding Source: 100% General Fund	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-80	Fiscal Office	Office of Budget & Management is seeking Statements of Qualification for the purpose of establishing an eligibility list of qualified financial institutions and financial advisors to meet planned financing requirements in 2012 and 2013. Amending the RFQ to allow OBM to use cost as a part of the evaluation criteria.	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-81	Law Department	Requesting approval of a Memorandum of Understanding with the Case Western Reserve University Law School to place externs with the Law Department.	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold
CPB2012-82	Office of Procurement and Diversity	Presenting BuySpeed purchases for the week of January 30, 2012-February 3, 2012	<input checked="" type="checkbox"/> X Approve <input type="checkbox"/> Disapprove <input type="checkbox"/> Hold

VI. Other Business

Ed FitzGerald was not available

VII. Public Comment

There was no public comment

VIII. Adjournment

The meeting was adjourned at 12:26 PM