Cuyahoga County Board of Control County Administration Building, 4th Floor April 30, 2012 10:00 AM

- 1. Call to Order
- 2. Review and Approve Minutes
- 3. Public Comment
- 4. Tabled Items Returned for Review

Item	Requestor	Description	Board Action
BC2012-	Office of	Recommending an award:	
108	Procurement	a) on RQ22653 to Dunbar Armored Inc. (6-2) in the	
	& Diversity	amount of \$120,017.82 for Armed Guard and Armored	
		Truck services for various County departments for the	
		period 6/1/2012 - 5/31/2015. (Deputy Chief Approval No.	
		DC2012-1 - authority to advertise for bids.)	Approve
			Disapprove
		Funding Source: 100% General Fund	Hold

5. New Items for Review

Item	Requestor	Description	Board Action
BC2012-	Department	Recommending an award on RQ20505 and enter into a	
109	of Public	contract with Conserve First, LLC in the amount not-to-	
	Works	exceed \$146,000.00 for detailed design, furnishing and	
		installation of renewable energy and sustainability	
		exhibits for the Fairgrounds Energy Center in connection	
		with the County Fairgrounds Wind Turbine Project for the	
		period 4/1/2012 - 7/30/2012. (Executive Approval No.	
		EA2011-0818 - authority to seek proposals).	Approve
			Disapprove
		Funding Source:100% General Fund	Hold
BC2012-	Department	Recommending a payment in the amount of \$160,000.00	
110	of	to Greater Cleveland Media Development Corporation	
	Development	(doing business as the Greater Cleveland Film	
		Commission) for economic opportunities in Greater	
		Cleveland through support of the multi-media production	
		industry for the period 1/1/2012 - 12/31/2012.	Approve
			Disapprove
		Funding Source: 100% General Fund	Hold
BC2012-	County Sheriff	Submitting an amendment to Contract No. CE1000535-02	
111		with Cardinal Health 411, Inc. for pharmaceutical supplies	
		for the period 6/1/2010 - 6/30/2012 to extend the time	
		period to 12/31/2012 and for additional funds in the	
		amount of \$475,000.00.	Approve
			Disapprove
		Funding Source: 100% General Fund	Hold

BC2012-	Juvenile Court	Recommending an award on RQ22550 and enter into a	
112		contract with PharMed Corporation in the amount not-	
		to-exceed \$310,000.00 for pharmacy services for the	
		Detention Center for the period 4/1/2012 - 3/31/2014.	
		(Contracts and Purchasing Board Approval No. CPB2012-	
		77 - authority to seek proposals).	Approve
			Disapprove
		Funding Source: 100% General Fund	Hold
BC2012-	Department	Requesting approval of award and to enter into a	
113	of Public	contract with CBRE with the anticipated cost of	
	Works	\$267,750.00 for acquisition plus commission on the	
		disposition of properties for the period/anticipated start-	
		completion dates are 06/01/12 to 12/31/14.	Approve
			Disapprove
		Funding Source:100% General Fund	Hold
BC2012-	Office of	Recommending an award:	
114	Procurement	Prosecutor's Office	
	& Diversity	a) on RQ23470 to Dell Marketing LP in the amount of	
		\$116,592.00 for purchase of Microsoft Enterprise and	
		host exchange licenses for Windows and Server client	
		programs for the period 2/1/2012 - 1/31/2013 (State	
		Contract No.0A07004/ORC 125.04(B))	Approve
			Disapprove
		Funding Source:100% General Fund	Hold
BC2012-	Department	In partnership with City of Cleveland/Cuyahoga County	
115	of Workforce	Workforce Investment Board, submitting an amendment	
	Development	to Contract No. CE1000591-01 with United Labor Agency,	
		Inc. for Employment Connection One-Stop operation	
		and/or services to adult job seekers for the period	
		7/1/2010 - 6/30/2012 to change the scope of services,	
		effective 2/6/2012, and for additional funds in the	
		amount not-to-exceed \$84,700.00.	
			Approve
		Funding Source: 100% Federal Workforce Investment Act	Disapprove
		(WIA) Funds	Hold

6. Other Business

- 1) Exemption from Aggregation of Contracts per Cuyahoga County Board of Control, Contracting and Purchasing Procedures Ordinance, Sections 3.5.a
- 2) Approval of an Alternative Procurement Process per the Cuyahoga County Board of Control, Contracting and Purchasing Procedures Ordinance, Section 4.4.b.17

Item	Requestor	Description	Board Action
BC2012-	Department	The Department of Development plans to contract by	
116	of	means of other than full and open competition with	
	Development	various weatherization contractors approved by the State	
	•	of Ohio.	

1. Description of Supplies or Services (If contract amendment, please identify contract term and/or scope change)

Background: Cuyahoga County operates a federally funded Home Weatherization Assistance Program, which provides free insulation, heating unit tune-up and repairs, and air leakage control repairs to low-income Cuyahoga County homeowners and renters, outside the city of Cleveland. Approximately 300 single-family and twofamily houses are inspected and weatherized each year. County staff follow detailed inspection procedures, required by the State of Ohio, to determine exactly what work is required for each house served under the program. Work is done by qualified contractors trained and approved by the State of Ohio's Department of Development's Office of Community Assistance.. Pricing of Measures: Cuyahoga County staff annually review the price to be paid for standard weatherization measures by comparing a number of sources, including prices paid by comparable public agencies and prices established by bidding larger weatherization projects. Based on this review, Cuyahoga County staff recommend a standard price list, with detailed materials and labor costs to be paid for each unit of service provided, to the State of Ohio. The State of Ohio reviews and approves the price list in writing. Up to \$500 per job of minor work items, not appearing on the price list, may be authorized by Cuyahoga County staff. Any work item over \$500, not appearing on the price list, is ordered based on the lowest of three written bids from contractors on the approved list.

Assignment of Work: Weatherization work orders, prepared by Cuyahoga County staff based on their inspection of the house to be served, are issued to qualified contractors on a rotating basis. Each qualified contractor can have up to 5 work orders open at any time. Contractors with demonstrated capacity to carry out a greater volume of work, based on customer service history, quality of work, and job turn-over rate, may have a greater number of work orders open.

Contractor Selection: Contractors must have at least three years experience doing similar work and must possess all required State licenses and training certificates. Cuyahoga County will request State paid training for any contractor having three years experience doing similar work.

Contracting Documents: Each qualified contractor must

sign a written statement of terms and conditions as prescribed by the State of Ohio and approved by the County Law Director. This statement of terms and conditions is incorporated in each work order issued to the contractor. The statement of terms and conditions will also be signed by the Director of Development. The statement of terms and conditions is not in and of itself a contract, but it becomes part of Cuyahoga County's legal agreement with each contractor for each work order issued.

- 2. Estimated Dollar Value and Funding Source(s) including percentage breakdown
 The value of work to be done under each work order issued will not exceed \$25,000. The total amount of work issued per year depends on the amount of funding received by Cuyahoga County in that year's weatherization grant from the State of Ohio.
- 3. Rationale Supporting the Use of the Selected Procurement Method
 Weatherization work is highly regulated as to methods, materials, and quality under rules set forth by The State of Ohio's Home Weatherization Assistance Program's Standards. Each job consists of standard measures to be carried out in a standardized manner. The only variation from job to job is the quantity of various measures to be carried out. The price list / work order system has been approved annually by the State of Ohio since 1989. This system allows a high volume of standardized work to be assigned on a rotating basis and done at prices which are reasonable and fair to all contractors.
- 4. What other available options and/or vendors were evaluated? If none, include the reasons why. The option of bidding each job to three contractors was considered and rejected because it would consume an unacceptable amount of staff time per job and would cause unacceptable delays in starting and finishing work on each job in this high volume, highly regulated, standardized program. The weatherization program is a production based program with monthly production requirements. Bidding each job would severely impact monthly production goals.
- 5. What ultimately led you to this product or service? Why was the recommended vendor selected? The measures to be installed are prescribed by the State

of Ohio based on County staff's inspection of each house to be served. Contractors are selected based on having three years' experience in insulation or heating, and completing the required State training or possessing the required State license as applicable. All contractors meeting these qualifications will receive work assignments on a rotating basis as set for the above. 6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award was made through a competitive bid. Cuyahoga County is required to complete a high volume of weatherization jobs each month under its grant agreement from the State of Ohio. In order to meet its monthly quota of jobs, Cuyahoga County must issue work orders quickly when its staff has inspected each house. Job completion is expected to be done within 30 days. Time required for bidding and submitting individual contracts for Contract and Purchasing Board approval would delay service and jeopardize Cuyahoga County reaching its production quotas. 7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services. Approve County staff will continue to review the price list Disapprove annually, based on comparison with prices paid for the Hold

- 7. General Business
- 8. Public Comment
- 9. Adjournment

Minutes

Cuyahoga County Board of Control County Administration Building, 4th Floor April 23, 2012 11:00 AM

same measures by similar public agencies.

- 1. Call to Order: The meeting was called to order at 11:06 AM
- 2. Review and Approve Minutes: Ed FitzGerald made a motion to approve, Dale Miller seconded, The minutes were approved. Bonnie Teeuwen abstained.
- 3. Public Comment: There was no public comment
- 4. Tabled Items Returned for Review
- 5. New Items for Review

BC2012-99 Department of Development Submitting a revenue generating agreement with Cleveland Housing Network, Inc. in the amount not-to-exceed \$144,000.00 for administrative services for the Dominion East Ohio Housewarming Program for the period 1/2/2012 - 11/30/2012. Funding Source: 100% Grant from Dominion Ed FitzGerald made a motion to approve, Michael Gallagher seconded. The item was approved.
BC2012-100 Department of Health and Human Services Community Initiatives Division/Office of Early Childhood, submitting an amendment to Contract No. CE1100290-01 with Educational Service Center of Cuyahoga County for fiscal and administrative services for the Help Me Grow Program for the Invest in Children Program for the period 7/1/2011 - 6/30/2012 for additional funds in the amount of \$185,201.00. Funding Source:100% Health and Human Services Levy Funds Ed FitzGerald made a motion to approve, Wade Steen seconded. The item was approved. X_ApproveDisapproveHold
BC2012-101 Department of Health and Human Services 1) Division of Employment and Family Services/Cuyahoga Support Enforcement Agency, submitting amendments to contracts with various providers for the Cuyahoga County Fatherhood Initiative for the period 7/1/2011 - 6/30/2012 to extend the time period to 6/30/2013 and for additional funds: a) Contract No. CE1100498-01 with Center for Families and Children in the amount of \$96,000.00. b) Contract No. CE1100500-01 with Murtis Taylor Human Services System in the amount of \$66,000.00. c) Contract No. CE1100501-01 with University Settlement, Incorporated in the amount of \$56,000.00. 2) Division of Employment and Family Services/Cuyahoga Support Enforcement Agency, submitting amendments to contracts with various providers for the Cuyahoga County Fatherhood Initiative for the period 7/1/2011 - 6/30/2012 to extend the time period to 6/30/2013, and for additional funds: a) Agreement No. AG1100144-01 with The MetroHealth System in the amount of \$48,000.00. b) Contract No. CE1100495-01 with Nueva Luz Urban Resource Center in the amount of \$45,000.00. c) Contract No. CE1100496-01 with Passages Connecting Fathers and Sons, Inc. in the amount of \$105,000.00. d) Contract No. CE1100497-01 with United Way of Greater Cleveland in the amount of \$14,000.00. 3) Division of Employment and Family Services/Cuyahoga Support Enforcement Agency, submitting amendments to contracts with various providers for the Cuyahoga County Fatherhood Initiative for the period 7/1/2011 - 6/30/2012 to extend the time period to 6/30/2013, and for additional funds: a) No. CE1100534-02 with Career Development and Placement Strategies in the amount of \$105,000.00.
b) No. AG1100147-02 with Cuyahoga County District Board of Health in the amount of \$95,000.00. c) No. CE1100536-02 with Domestic Violence Center in the amount of \$95,000.00. d) No. CE1100537-02 with JDC Advertising in the amount of \$80,000.00. Funding Source:33% Health and Human Service Levy Funds; 33% State Funding; 33% Federal Funds Wade Steen made a motion to approve, Pernel Jone Jr., seconded. The item was approved. Ed FitzGerald was not in the room at the time of the vote. XApproveDisapproveDisapproveHold

BC2012-102 Department of Public Safety and Justice Services Recommending an award of RQ22817 to Audio Visual Innovations, Inc. in the amount not-to-exceed \$134,987.69 for an audio visual system located at the Juvenile Justice Center training room for the period 9/1/2008 - 5/31/2012. (Deputy Chief Approval No. DC2012-9 - authority to seek proposals.) Funding Source: 100% UASI Funds Wade Steen made a motion to approve, Bonnie Teeuwen seconded. The item was approved. Ed FitzGerald was not in the room at the time of the vote.	
_XApprove Disapprove Hold	
BC2012-103 Department of Public Works Submitting an amendment to Contract No. CE11039 with Heery International, Inc. for project management services in connection with the Cuyahoga Co Juvenile Justice Center Project to change the scope of services, effective 2/26/2011 and for addition funds in the amount not-to-exceed \$48,464.47. Funding Source: 100% Future Debt Issuance/Bond	unty nal
Ed FitzGerald made a motion to approve, Dale Miller seconded. The item was approvedXApprDisapproveHold	ove
BC2012-104 Department of Public Works Recommending an award on RQ22268 and enter in contract with O.R. Colan Associates of Florida, LLC in the amount not-to-exceed \$250,000.00 for ger right-of-way services for the period 4/23/2012 - 4/22/2015. (Executive Approval No. EA2011-1081 - authority to seek proposals). Funding Source:100% \$7.50 Fund Road Improvements Ed FitzGerald made a motion to approve, Dale miller seconded. The item was approved. X_ApproveDisapproveHold	neral
BC2012-105 Information Services Center 1) Information Services Center On behalf of the Fiscal Office, requesting a sole source purchase with Cogsdale Holdings, Ltd. 1. Provide detailed information about why you need to acquire these goods or services. Cogsdale provides software support for our countywide ledger and accounts payable system. 2. Has your department bought these goods/I.T. services in the past? Yes. Cogsdale has provided system support since the installation of the original software in the earl 1980's as sole source provider. Last contract approved 5/24/10 for \$74,462. 3. Why are the requested goods/services the only ones that can satisfy your requirements? What are the unique features of the product or service that are not available in any other product or service? Provide specific, quantifiable factors/qualifications. The software is proprietary to Cogsdale. 4. Were alternative goods/I.T. services evaluated? The County is evaluating alternative systems. 5. What efforts were made to get the best possible price? The County did attempt to negotiate a lower rate. 6. Will this purchase obligate Cuyahoga County to this vendor for future purchases, for example maintenance, licensing or continuing need?	re

We will need to maintain support as long as we continue to utilize the software.

7. Why is the price for this purchase considered to be fair and reasonable.

N/A.

B)Information Services Center, submitting a contract with Cogsdale Holdings a Division of Harris Computer Systems, sole source, in the amount not-to-exceed \$160,092.00 for maintenance on FAMIS and systemwide software for the Office of the Fiscal Officer for the period 4/1/2011 - 3/31/2013. Ed FitzGerald made a motion to approve, Bonnie Teeuwen seconded. The item was approved.

X	Approve
	_Disapprove
	_Hold

BC2012-106 Juvenile Court Recommending an award on RQ21512 and enter into contract with B.I. Incorporated in the amount not-to-exceed \$247,500.00 for electronic monitoring services for the period 1/1/2012 - 12/31/2013. (Contracts and Purchasing Board Approval No. CPB2011-248 - authority to seek proposals).

Funding Source: 100% General Fund

Ed FitzGerald made a motion to approve, Dale Miller seconded. The item was approved.

X_	_Approve
	Disapprove
	Hold

BC2012-107 Juvenile Court 1) Submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 - 12/31/2012:

- a) City of Bay Village in the amount not-to-exceed \$4,200.00
- b) City of Bedford in the amount not-to-exceed \$4,200.00.
- c) City of Bedford Heights in the amount not-to-exceed \$3,600.00.
- d) City of Berea in the amount not-to-exceed \$2,400.00.
- e) Village of Bentleyville in the amount not-to-exceed \$1,200.00.
- 2) Submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 12/31/ 2012:
- a) City of Highland Heights in the amount not-to-exceed \$3,600.00.
- b) City of Lakewood in the amount not-to-exceed \$14,400.00.
- c) City of Lyndhurst in the amount not-to-exceed \$3,600.00.
- d) City of Maple Heights in the amount not-to-exceed \$14,400.00.
- e) City of Mayfield Heights in the amount not-to-exceed \$3,600.00.
- f) Village of Hunting Valley in the amount not-to-exceed \$-0-.
- g) Village of Mayfield in the amount not-to-exceed \$1,200.00.
- 3) Submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 12/31/ 2012:
- a) City of Shaker Heights in the amount not-to-exceed \$6,000.00.
- b) City of South Euclid in the amount not-to-exceed \$5,400.00.
- c) City of Strongsville in the amount not-to-exceed \$9,000.00.
- d) Village of Valley View in the amount not-to-exceed \$1,200.00.
- e) Village of Walton Hills in the amount not-to-exceed \$1,200.00.
- f) City of Westlake in the amount not-to-exceed \$3,000.00.
- g) Village of Woodmere in the amount not-to-exceed \$1,200.00.
- 4) Submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 12/31/2012:

a) City of North Olmsted in the amount not-to-exceed \$14,400.00. b) City of North Royalton, in the amount not-to-exceed \$8,400.00. c) City of Olmsted Falls in the amount not-to-exceed \$1,200.00. d) Village of Moreland Hills in the amount not-to-exceed \$-0- e) Village of North Randall in the amount not-to-exceed \$-0- f) Village of Orange in the amount not-to-exceed \$4,800.00. 5) Juvenile Court, submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 - 12/31/ 2012: a) City of Cleveland in the amount not-to-exceed \$14,400.00. b) City of East Cleveland in the amount not-to-exceed \$14,400.00. c) City of Euclid in the amount not-to-exceed \$12,900.00. d) City of Garfield Heights in the amount not-to-exceed \$7,200.00. e) Village of Cuyahoga Heights in the amount not-to-exceed \$7,200.00. f) Village of Gates Mills in the amount not-to-exceed \$7,200.00. f) Village of Gates Mills in the amount not-to-exceed \$-0- 6) Juvenile Court, submitting agreements with various municipalities for the Community Diversion Program for the period 1/1/2012 - 12/31/ 2012: a) City of Parma in the amount not-to-exceed \$14,400.00. b) City of Parma Heights in the amount not-to-exceed \$5,400.00. c) City of Parma Heights in the amount not-to-exceed \$5,400.00. d) City of Richmond Heights in the amount not-to-exceed \$1,200.00. e) City of Rocky River in the amount not-to-exceed \$5,400.00. Funding Source: 100% General Fund Ed FitzGerald made a motion to approve, Michael Gallagher seconded. The item was approved.
BC2012-108 Office of Procurement & Diversity, Recommending an award: a) on RQ22653 to Dunbar Armored Inc. (6-2) in the amount of \$120,017.82 for Armed Guard and Armored Truck services for various County departments for the period 6/1/2012 - 5/31/2015. (Deputy Chief Approval No. DC2012-1 - authority to advertise for bids.) Funding Source:100% General Fund The item was held. ApproveDisapproveDisapproveDisapproveDisapprove
6. Other Business
7. General Business8. Public Comment: There was no public comment
9. Adjournment: A motion to adjourn was made by Ed FitzGerald and seconded by Wade Steen, the meeting was adjourned at 11:37 AM
Tabled Items Returned for Review
BC2012-108
SUMMARY OF REQUESTED ACTION:

A. Scope of Work Summary

- 1. Office of Procurement and Diversity requesting approval of an award recommendation with Dunbar Armored, Inc. for the anticipated cost of \$120,017.82. The anticipated start-completion dates are June 1, 2012 through May 31, 2015.
- 2. The primary goals of the project are to obtain secure services for the pick up of money at various County locations and delivery to various banks on behalf of the County.
- B. Procurement
- 1. The procurement method for this project was an RFB. The estimate of the RFB was \$124,350.00.
- 2. The RFP was closed on March 1, 2012.
- 3. There were 6 bids pulled from OPD, 2 submitted for review and 1 approved.
- C. Contractor and Project Information
- 1. Dunbar Armored, Inc.

50 Schilling Road

Hunt Valley, MD 21031

- 2. The owner of the vendor is James L. Dunbar.
- D. Project Status and Planning
- 1. The project is bid out every three years.
- E. Funding
- 1. The project is funded 100% by the General Fund.
- 2. The schedule of payments is monthly.

New Items for Review

BC2012-109

SUMMARY OF REQUESTED ACTION:

- A. Scope of Work Summary
- 1. Department of Public Works requesting approval of a contract with Conserve First, LLC in the amount of \$146,000.00 from April 1, 2012 July 30, 2012.
- 2. These seven (7) exhibits to be constructed by Conserve First, LLC serve as the interactive and educational component of the wind turbine and energy center, to be enjoyed and utilized by school children and the public.
- 3. N/A
- B. Procurement
- 1. RFP. The total value \$146,000.00.
- 2. The RFP was closed on July 21, 2011. SBE Goal: 5%
- 3. There were four (4) proposals pulled from OPD, four (4) proposals were submitted for review, four (4) proposals were approved.
- C. Contractor and Project Information
- 1. The address of the vendor is:

Conserve First, LLC 8281 Euclid Chardon Road, Suite E Kirtland, Ohio 44094 The project is located in Council District N/A

- 2. The Owner for the contractor/vendor is Aaron Godwin.
- 3.a. The address of the project is:

Cuyahoga County Fairgrounds Energy Center

164 Eastland Road Berea, Ohio 44017

- 3.b. The project is located in Council District (5)
- D. Project Status and Planning
- 1. The project is new to the County.
- 2. N/A
- 3. N/A
- 4. N/A
- 5. N/A
- E. Funding
- 1. This Exhibits contract is funded by the County as part of the required County match for grant funds received from the state ARRA & EECBG.
- 2. The schedule of payments is monthly.
- 3. N/A

BC2012-110

SUMMARY OF REQUESTED ACTION:

A. Scope of Work Summary

Department of Development requesting approval of a payment to Greater Cleveland Media Development Corporation (doing business as the Greater Cleveland Film Commission) in the amount of \$160,000.00 for operating expenses for the year 2012.

This funding will provide financial support to this organization to capitalize on opportunities and derive economic benefits from the media production industry.

B. Procurement

N/A

C. Contractor and Project Information

Greater Cleveland Media Development Corporation

812 Huron Road, Suite 690

Cleveland, Ohio 44114

Council District: 7

Council Person: Yvonne Conwell Ivan Schwartz, Executive Director

This project provides economic benefit and multi-media opportunities in the Greater Cleveland area.

D. Project Status and Planning

Request for funding is submitted on an annual basis

F. Funding

This project is funded 100% with General Fund.

There will be a one time payment of \$160,000.

BC2012-111

SUMMARY OF REQUESTED ACTION:

A. Scope of Work Summary:

The Cuyahoga County Sheriff's Department, Jail Medical is requesting approval of an amendment to the contract with Cardinal Health 411, Inc. for the anticipated additional cost of \$475,000.00 and to extend the contract through 12/31/2012. The original contract dates were 06/01/2010 - 12/31/2011, a first amendment was approved for time only, extending the contract through 06/30/2012. This new amendment would hold the original anticipated start date of 06/01/2010 with a new completion date of 12/31/2012. The primary goal of the project is to continue to provide medical and pharmaceuticals to the inmates at the Cuyahoga County Sheriff's Department through 12/31/2012, while other state contracts are being reviewed.

- B. Procurement:
- 1. The total value of the contract is \$1,750,000.00
- 2. This is a State Contract
- C. Contractor and Project Information:
- 1. The address(es) of all vendors and/or contractors is

Cardinal Health 411, Inc.

7000 Cardinal Place

Dublin, Ohio 43017

- 2. Primary Ownership: a wholly-owned subsidiary of Cardinal Health, Inc. (a publicly traded company.) Please see attachment for the list of Cardinal Health 411, Inc. officers & sole director (as of August 15, 2011.)
- D. Project Status and Planning:

The project is an extension of the existing project.

- E. Funding:
- 1. The project is funded 100% by the General Fund
- 2. The schedule of payments is by invoice.
- 3. The project is an amendment to the contract. The amendment changes the term and value and is the second amendment of the contract.

BC2012-112

SUMMARY OF REQUESTED ACTION:

A. Scope of Work Summary

- 1. Juvenile Court, requesting approval of a contract with PharMed Corporation for the period April 1, 2012 through March 31, 2014 for the not-to-exceed amount of \$310,000.00.
- 2. The primary goal of the project is to provide pharmacological services and products for youth in the Juvenile Detention Center.
- 3. N/A
- B. Procurement
- 1. The procurement method for this project was an RFP. The total value of the contract is \$310,000.00
- 2. There was one bid received, one bid reviewed and one bid approved to proceed with a contract for services.
- 3. N/A
- C. Contractor and Project Information
- 1. The address of the vendor is:

PharMed Corporation

24340 Sperry Drive

Westlake, Ohio 4445

Council District: 1

- 2. The Vice President of PharMed Corporation is Norman Fox.
- 3.a. The location of the project is: Cuyahoga County Juvenile Justice Center; 9300 Quincy Avenue; Cleveland, Ohio 44106
- 3.b. The project is located is Council District 8.
- D. Project Status and Planning
- 1. The project on-going to the County.
- 2. N/A
- 3. N/A.
- 4. The project's term has already begun. The reason for the delay is adjustment to the new County processes and return of documents from the vendor.
- 5. N/A
- E. Funding
- 1. The project is funded 100% by General Fund.
- 2. The schedule of payments is monthly, by invoice.
- 3. N/A

BC2012-113

SUMMARY OF REQUESTED ACTION:

A. Scope of Work Summary

- 1. Public Works requesting approval of award and to enter into contract with CBRE with the anticipated cost of \$267,750.00 for acquisition plus commission on the disposition of properties. The anticipated start-completion dates are 06/01/12 to 12/31/14.
- 2. The primary goals of the contract is to provide owner's representative services for the real estate portfolio consolidation. Contract includes disposition of currently owned properties and acquisition of a

new consolidated administrative complex. Consultant will represent County in decision making, negotiations and closing.

- 3. N/A
- **B.** Procurement
- 1. The procurement method for this project was RFP. The total value of the RFP is \$267,750.00 plus commission on the disposition of properties.
- 2. The RFP was closed on March 22, 2012. There is an SBE goal of 15%.
- 3. There were 4 proposals submitted for review, 1 approved.
- C. Contractor and Project Information
- 1. The address of the vendor is:

CBRE

1422 Euclid Avenue, Suite 230

Cleveland, Ohio 44115

Council District 7

- 2. CBRE is a publicly traded corporation with a Board of Directors that includes: Richard C. Blum (Chairman), Brett White (Chief Executive Officer), Curtis F. Feeny, Bradford M. Freeman, Michael Kantor, Frederic V. Malek, Jane J. Su, Laura D. Tyson, Gary L. Wilson, Ray Wirta.
- 3. N/A
- D. Project Status and Planning
- 1. The project is new to the County.
- 2. N/A
- 3. N/A
- 4. N/A
- 5. N/A
- E. Funding
- 1. The project is funded 100% by the General Fund.
- 2. The schedule of payments is by invoice.
- 3. N/A

BC2012-114

SUMMARY OF REQUESTED ACTION:

Office of Procurement & Diversity, recommending award:

A. Scope of Work Summary

- 1. Office of Procurement & Diversity recommending award of contract on RQ23470 for Microsoft Enterprise Agreement for the Prosecutor's Office in the amount of \$116,592.00 for the period 2/1/2012 through 1/31/2013.
- 2. The primary goal is to issue a Purchase Order for Enterprise Licensing for all Windows PCs, Server and Client programs; plus an additional 325 Hosted Exchange licenses for the period 4/1/2012 1/31/2013.

B. Procurement

The procurement method is State Contract, #0A07004 which expires/30/2012.

C. Contractor and Project Information

1. Contractor:

Dell Marketing LP

One Dell Way

Round Rock, TX 78682

- 2. The owner/president for the contractor is Michael Dell, Chairman and CEO, michael_dell@dell.com
- 3. The address for the project is the Prosecutor's Office, all locations.

D. Project Status and Planning

The project is year 3 of 3, 2/1/2012 - 1/31/2013

- E. Funding
- 1. The project is funded 100% by the General Fund.
- 2. The schedule of payment is upon receipt of invoice.

BC2012-115

SUMMARY OF REQUESTED ACTION:

Workforce Development, submitting an amendment to Contract No. CE1000591-01 with United Labor Agency, Inc. for one-stop operation and services to eligible job seekers for the period 7/1/10 - 6/30/12 and for additional funds in the amount of \$84,700.00.

Title: United Labor Agency, Inc

A. Scope of Work Summary

- 1. The City of Cleveland/Cuyahoga County Workforce Development is requesting approval of a contract amendment with United Labor Agency, Inc. for additional costs of \$84,700. The purpose of the amendment is to staff one-stop transition centers at employers experiencing significant lay-offs. The contractor will hire four individuals that will be out-stationed at companies laying off workers to provide Workforce services on-site. Impacted employees at those employers will be provided job search and job placement assistance. The additional one-stop services are to commence 2/15/2012 and will continue through 6/30/2012.
- 2. The primary goals of the project are to provide immediate Workforce services to individuals who will be impacted by layoff. Rapid reemployment will result in less time receiving Unemployment Compensation. It is anticipated that of the individuals that are WIA registered at least 80% will find other employment.
- 3. The project is funded with federal Workforce Investment Act (WIA) funds. A separate WIA allocation was provided by the State of Ohio (copy included in the attachments). An authorized use of these funds is for the creation of on-site transition centers.

B. Procurement

- 1. United Labor Agency was selected as part of an RFP process. The additional services to be provided under this amendment are consistent with the services provided under the contract.
- C. Contractor and Project Information
- 1. United Labor Agency, Inc. address 1020 Bolivar Rd., Cleveland, Oh. 44115. County Council District 7

2. The Principal Owner is David Megenhardt, Executive Director United Labor Agency, Inc. is a non-profit organization that has provided workforce services to both job seekers and employers over the past 40 years.

D. Project Status and Planning

- 1. This is an amendment to an existing contract; however the contractor has previous success with providing Workforce services as evidenced by exceeding the State mandated performance benchmarks (related to placement and retention rate, and average wages).
- 2. The contract services have begun. The reason for the delay in this request is that we only recently received word about the additional WIA funding (1/26/12). We were encouraged by the state to immediately commence services to impacted employers and employees.

E. Funding

- 1. The project is funded 100% by Federal Workforce Investment Act (WIA) Funds. A special grant allocation was provided to fund these services.
- 2. The schedule of payments is by invoice received from the contractor on a monthly basis.

Other Business

BC2012-116 See Item Detail Above