Contracts and Purchasing Board County Administration Building, 4th Floor

June 11, 2012 11:30 PM

- I. Call to Order: The meeting was called to order at 11:36 AM
- II. Review and Approve Minutes: The minutes were approved as written, Bonnie Teeuwen Abstained
- III. Public Comment: There was no public comment
- IV. Contracts and Awards

A. Tabled Items

Item	Requestor	Description	Board Action
CPB2012-	Human	Requesting an award on RQ20547 to Noelle Tsevdos, in	
514	Resource	the amount of \$23,000 for the period of 6/1/2012 to	
	Commission	5/1/2013.	XApprove
			Disapprove
		Funding Source:100% General Fund	Hold
CPB2012-	Executive	Executive's Office, submitting a contract with Cuyahoga	
522	Office	Community College District in the amount not-to-exceed	
		\$925.00 for the Economic Inclusion Summit held on	
		5/15/2012.	
			XApprove
		Funding Source: 100% General Fund	Disapprove
			Hold

B. Scheduled Items

Item	Requestor	Description	Board Action
CPB2012- 525	County Law Department	On behalf of the County Prosecutor and Fiscal Office:	
		a) Is requesting an RFP exemption to contract for services with Benesch, Friedlander, Coplan & Aronoff, LLP (Benesch) for bond counsel services in the amount of \$27,000.00.	
		1. Description of Supplies or Services	
		Benesch will be part of the County financing team as bond counsel for the economic development financing transactions occurring this summer.	
		2. Estimated Dollar Value and Funding Source(s)	
		including percentage breakdown	
		Benesch will provide legal services in the amount of	
		\$27,000. The source of funding will be from financing proceeds that will be used to cover all related costs	
		of issuance.	
		3. Rationale Supporting the Use of the Selected	
		Procurement Method The County Process to a efficiency lighted for system from	
		The County Prosecutor's office solicited fee quotes from qualified firms and made a recommendation to select	

		Benesch based on their proposed fee.	
		4. What other available options and/or vendors were	
		evaluated?	
		Bond counsel is a specialized area of legal services that has traditionally been evaluated by County legal staff from the Law Department and Prosecutor's Office.	
		5. What ultimately led you to this product or service? Why was the recommended vendor selected? The recommended firm provided the lowest fee quote out of all the firms contacted and has extensive experience as	
		bond counsel for local government issuers.	
		6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award was made through a competitive bid.	
		Both financing components (\$100 ED Loan Fund and Westin Hotel Project) that Benesch will be working on are related to economic development programs initiated by the County Executive. We need bond counsel	
		in place in order to not delay funding loan and other committals that have been granted by the County.	
		7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services. NA	
		b)Submitting a contract with Benesch, Friedlander, Coplan & Aronoff, LLP for bond counsel services in the amount of \$27,000.00 for the approximate start and completion dates of June 1, 2012 to May 31, 2013.	XApprove
			Disapprove
CPB2012- 526	Court of Appeals	Funding Source: 100% Proceeds from financing a) Submitting a Sole source exemption with LexisNexis, a division of Reed Elsevier, Inc. in the amount of \$65,292.00 for legal research services for the period of 7/1/2012 - 6/30/2015.	Hold
		1. Vendor LexisNexis, a division of Reed Elsevier, Inc. Vendor Contact Name: Timothy Christian Address: 9443 Springboro Pike City, State, Zip Code: Miamisburg, Ohio 45342 Telephone Number: (800) 344-3730	
		2. What is the product/service that you seek to acquire? Electronic legal research services	

3. Will this purchase obligate Cuyahoga County to this or any other vendor for future purchases, for example, maintenance, licensing or continuing need? □ Yes ☒ No

It is anticipated that electronic legal research services will always be required by the Court, however this purchase does not obligate the County to this vendor for future purchases. As libraries, resources and services become available from other vendors, they would be able to compete to provide same to the Court.

4. Why do you need to acquire these goods or services?

As a court of review, the Court of Appeals requires electronic access to the most up to date and thorough legal research services available. Unlike trial courts, appellate courts may be called upon to decide matters of first impression in Ohio.

5. Why are the requested goods/services the only ones that can satisfy your requirements?

The Court has determined that LexisNexis is the only electronic legal research vendor that provides the following services necessary for the Court to conduct appellate level legal research in a comprehensive and efficient manner:

Lexis Advance™

Lexis Advance™ Legal Issue Trail™

Shepard's® Citations Service

Weissenberger's Ohio Evidence Library

Anderson's Ohio Jury Instructions

6. Were alternative goods/services evaluated

Westlaw was the only other service evaluated as there are only two major providers of electronic research services. Westlaw's services were not sufficient because they did not include Lexis Advance™
Lexis Advance™ Legal Issue Trail™
Shepard's® Citations Service
Weissenberger's Ohio Evidence Library
Anderson's Ohio Jury Instructions

7. Identify specific steps taken to negate need for sole source provider.

Not applicable.

8. Has your department bought these goods/services in the past? \boxtimes Yes \square No

The Court of Appeals contracted with Lexis Nexis for electronic legal research services from the mid 1980's (exact year unknown) through June, 2009. Monthly cost in the final contract year was \$1,980.00.

Effective July, 2009 for a three period that expires June 30, 2012, the Court of Appeals received electronic research services through Westlaw as an amendment to the Common Pleas Court contract for the same period. Monthly cost in the final contract year was \$2,037.00

9. What efforts have been made or are being made to reduce the Department's reliance on a sole source provider for these goods/services in the future?

The Court of Appeals does not anticipate the ability to reduce its' reliance on these services in the near future. However, it is unknown whether these services will be available only through this sole source provider in the future or whether other vendors will expand their capability to offer the same services and resources.

10. What efforts were made to get the best possible price?

Negotiations were held with a representative of LexisNexis, using the Lexis subscription plan for State / Local Governments as a base starting point. The Court also consulted with the Cleveland Law Library and Common Pleas Court prior to negotiating this agreement, including terms and pricing.

11. Why is the price for this purchase considered to be fair and reasonable?

The pricing for this contract period is lower than for previous contracts with both LexisNexis and Westlaw that provided less comprehensive services. There is a modest 3% price increase in each of the three years covered by this contract.

12. Amount to be paid: 7/1/12 – 6/30/13 \$21,120. 7/1/13 - 6/30/14 \$21,756. 7/1/14 – 6/30/15 \$22,416.

		b) b) Submitting a contract with LexisNexis, a division of Reed Elsevier, Inc. sole source, in the amount of \$65,292.00 for legal research services for the period of 7/1/2012 - 6/30/2015. Funding Source: 100% Monies appropriated to the Court	XApprove Disapprove Hold
		of Appeals County Operating Budget for this purpose	
CPB2012-	Department of	1)Submitting a contract with Solid Gold Properties II, Inc.	Ed FitzGerald
527	Development	amount of \$827.50 for installation of a new street sign in	Abstained
32,	Development	connection with a Storefront Renovation Rebate Program	, nostanied
		project located at 405 Broadway Avenue, Bedford, for the	
		period 1/19/2012 - 7/17/2012.	
		2)Submitting a contract with Balcer Performance and	
		Restoration, LLC in the amount of \$425.00 for exterior	
		improvements in connection with a Storefront Renovation	
		Rebate Program project located at 565 Broadway Avenue,	
		Bedford, for the period 2/1/2012 - 7/30/2012.	
			_XApprove
		Funding Source:100% General Fund	Disapprove
0000010			Hold
CPB2012- 528	Department of Development	1) Submitting a contract with C.B. Mullins Construction Company, Inc. in the amount of \$2,110.00 for Lead Remediation of property located at 21070 Crystal Avenue (up), Euclid, in connection with the FY2010 Lead-Based Paint Hazard Control and Lead Hazard Reduction Demonstration Grant Program for the period 6/11/2012 - 8/10/2012.	
		2) Submitting a contract with Property Rejuvenation, Inc. in the amount of \$8,000.00 for Lead Remediation of property located at 1272 Giel Avenue, Lakewood, in connection with the FY2010 Lead-Based Paint Hazard Control and Lead Hazard Reduction Demonstration Grant Program for the period 6/11/2012 - 8/10/2012.	
		Funding Source: 100% U.S. Department of Housing and Urban Development Lead Hazard Remediation Grant passed through County Board of Health	XApprove Disapprove Hold
CPB2012- 529	Department of Public Works	Submitting an amendment to Contract No. CE0900551-01, 02, 03 with ARAMARK Uniform & Career Apparel, LLC for work uniform rental for use by Department of Public Works and Department of Development/Airport Division for the period 6/1/2009 - 5/31/2012 to extend the time period to 7/31/2012 and for additional funds in the amount of \$7,500.00.	XApprove Disapprove Hold

		F - 1 - C 420/ P 1 1 P - 1 5 1 400/ C 1	!
		Funding Source: 42% Road and Bridge Fund 49% Sanitary Sewer Fund & 9% General Fund	
		Sewer Fund & 9% General Fund	
CDD2042	Danaston ant of	a) subscribbing an amount of the cities and the same of the cities and the cities	
CPB2012- 530	Department of Public Works	a) submitting an amendment (Subsidiary No. 1) to Contract No. CE1000779-01 with Terrace Construction	
530	Public Works		
		Company, Inc. for construction of Sewer Improvement No.	
		54-A, located at Fernhill Avenue in the City of Parma,	
		County Sewer District No. 1A for additional funds in the	
		amount not-to-exceed \$15,454.14.	
		b) recommending to accept the project as complete and in	
		accordance with plans and specifications; requesting	
		authority to release the escrow account, in accordance	
		with Ohio Revised Code Section 153.63.	
		With only Revised code section 155.05.	XApprove
		Funding Source: 100% Ohio EPA Loan through the Water	Disapprove
		Pollution Control Loan Fund	Hold
CPB2012-	Department of	1) submitting a contract with Menorah Park Center for	
531	Workforce	Senior Living Bet Moshav Zekenim Hadati in the amount	
	Development	not-to-exceed \$4,219.76 for the On-the-Job Training	
		Program for the period 5/7/2012 - 5/31/2012.	
		2) submitting a sent west with Charl Warehouse of Ohio	
		2) submitting a contract with Steel Warehouse of Ohio,	
		LLC in the amount not-to-exceed \$4,800.00 for the On-	
		the-Job Training Program for the period 5/7/2012 -	
		7/31/2012.	
		3) submitting a contract with Tech On Call, Inc. in the	
		amount not-to-exceed \$4,000.00 for the On-the-Job	
		Training Program for the period 5/1/2012 - 11/1/2012.	XApprove
			Disapprove
		Funding Source: 100% WIA Funds	Hold
CPB2012-	Juvenile Court	Submitting agreements with various municipalities for the	
532		Community Diversion Program for the period 1/1/2012 -	
		12/31/ 2012:	
		a) City of Independence, in the amount not-to-exceed	
		\$3,000.00.	
		b) City of Middleburg Heights in the amount not-to-exceed	
		\$-0	
		c) Olmsted Township in the amount not-to-exceed \$-0-	
		d) City of Solon in the amount not-to-exceed \$6,000.00.	
		e) City of University Heights in the amount not-to-exceed	
		\$4,800.00.	
		f) City of Warrensville Heights in the amount not-to-	XApprove
		exceed \$4,800.00.	Disapprove
		g) Village of Chagrin Falls in the amount not-to-exceed \$0.	Hold

		Funding Source: 100% General Fund	
CPB2012- 533	Juvenile Court	1) Submitting an RFP exemption with Asian Services in Action, Inc. for interpretation and translation services for the period 1/1/2012 - 3/31/2012 to extend the time period to 12/31/2012 and for additional funds in the amount of \$52,500.00.	
		2) Submitting an amendment to Contract No. CE1200122-01 with Asian Services in Action, Inc. for interpretation and translation services for the period 1/1/2012 - 3/31/2012 to extend the time period to 12/31/2012 and for	
		additional funds in the amount of \$52,500.00.	XApprove Disapprove
		Funding Source: 100% General Fund	Hold
CPB2012- 534	Office of Procurement &	Recommending an award:	
	Diversity	a) on RQ23749 to Life Technologies Corporation, sole source in the amount of \$48,582.00 for 1-7500 Real Time PCR Instrument for the Office of the Medical Examiner.	
		(Sole Source/ORC 307.86(B)).	XApprove
		Funding Source: 100% Regional Crime Lab General Fund	Disapprove Hold

C. Exemption Requests

Item	Requestor	Description	Board Action
CPB2012- 535	Department of Health and Human Services	Office of Early Childhood, submitting an RFP exemption for development of a curriculum for alleviating maternal distress in high risk populations for the Positively Moms Initiative in connection with the William J. and Dorothy K. O'Neill Foundation in the total amount of \$150,000.00 for the period 8/1/2012 - 7/31/2013: a) Educational Service Center of Cuyahoga County b) Guidestone	
		Justification: 1. Description of Supplies or Services. The Office of Early Childhood is requesting permission to apply, accept and expend a Grant Application to the William J. and Dorothy K. O'Neill Foundation. We anticipate working with two specific providers to carry out two different activities under this Grant. This is the second year of a three year project funded by the Foundation.	
		The Cleveland-based William J. and Dorothy K. O'Neill	

Foundation has launched the Positively Moms Initiative (PMI) which seeks to reduce the incidence of, and negative family outcomes from, perinatal maternal distress. Cuyahoga County through the Office of Early Childhood/Invest In Children applied for and received a grant from the O'Neill Foundation to implement the first year of Positively Moms in Cuyahoga County from August 1, 2011 through July 31, 2012.

The Positively Moms Initiative will enhance our existing County home visiting program provided through the Bright Beginnings Program by delivering a carefully designed intervention to reduce maternal distress in at-risk women. PMI funds are to be used to design, deliver and test whether these targeted strategies can improve the lives of mothers with children living in poverty.

In our application we are identifying the Educational Service Center / Help Me Grow Program as a specific vendor to conduct assessments and to implement the intervention curriculum in year 2.

We are also identifying Guidestone as a specific vendor to train the Bright Beginnings Parent Educators how to use the intervention curriculum.

2. Estimated Dollar Value and Funding Source \$150,000 – 100% William J. and Dorothy K. O'Neill Foundation

3. Rationale Supporting the Use of the Selected Procurement Method

Positively Moms of Cuyahoga County builds upon Invest in Children's successful history of providing home visiting services through Help Me Grow. The Educational Service Center is a political subdivision of the State of Ohio that serves as the fiscal agent for Help Me Grow. HMG provides Home Visiting Services through the Bright Beginnings Program in Cuyahoga County. We felt that this program was a natural fit for PMI for two reasons: 1.We had a direct source of referrals for the population that PMI is targeting and 2. We could administer the Perceived Stress Scale through the Help Me Grow Parent Educators.

Guidestone was selected through RFP #21248 as the vendor to develop the distress intervention curriculum. Because of their intimate knowledge of the curriculum we will ask that they conduct the necessary training on the curriculum for the HMG home visitors. The HMG home visitors will be implementing the curriculum in the home.

4. What other available options and/or vendors were evaluated? If none, include the reasons why.

As far as the HMG component of this grant application we evaluated no other vendors as HMG is perfectly situated to provide referrals and to conduct the assessments and intervention on the targeted families.

Guidestone was originally selected through an RFP process. Their direct and intimate knowledge of the intervention curriculum as its creator positions them uniquely well to provide the necessary training to implement the intervention tool.

5. What ultimately led you to this product or service? Why was the recommended vendor selected?

The William J. and Dorothy K. O'Neill Foundation launched the Positively Moms Initiative (PMI) which seeks to reduce the incidence of and negative family outcomes from, perinatal maternal distress. This initiative lines up with Invest In Children's programming around Effective Families and Children.

The Help Me Grow program provides the services for the County Home Visiting Program through Bright Beginnings for children 0-3. We determined that they were the best existing program to implement Positively Moms because they already served the population we were looking to target and a mode to implement an assessment and intervention.

Guidestone is currently writing and designing the stress intervention curriculum and it makes sense to utilize them to provide training on how to implement the curriculum in the field.

6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award was made through a competitive bid.

The second year re-application to the O'Neill Foundation is due June 1, 2012. The first year of the grant with O'Neill and contract with ESC ends July 31st, 2012. It does not make sense at this point to competitively bid out this project since both vendors are currently involved in this time limited initiative.

7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services.

		In this case we are specifically using Help Me Grow and Guidestone because of their position to help us implement the Positively Moms Initiative. If after the three year initiative is complete and we determine that this is a project we should continue to implement than we will seek out appropriate bids as necessary.	XApprove Disapprove Hold
CPB2012- 536	Department of Public Works	Submitting an RFP exemption, which will result in an amendment to Contract No. CE1000462-01, 02, 03 with The Brewer-Garrett Company for Energy Conservation Measures in the amount of \$1,225,830.00 for the period 7/1/2010 - 6/30/2020.	
		Justification: 1. Description of Supplies or Services (If contract amendment, please identify contract time period and/or scope change) Energy Conservation Measures for the period of 7/1/2010 – 6/30/2020. This contract amendment will provide additional funds to improve the existing contract by being able to provide more comprehensive energy management and building related capital improvement services that will further reduce the County's utility costs.	
		2. Estimated Dollar Value and Funding Source(s) including percentage breakdown: The funds for this contract amendment became available through an "Energy Efficiency and Conservation Block Grant (EECBG). The program is part of the America Recovery and Reinvestment Act (ARRA) operated by the U.S. Department of Energy.	
		This Block Grant will fund 100% of this contract amendment. The Original contract amount is \$2,229,830.00.	
		3. Rationale Supporting the Use of the Selected Procurement Method The additional funds will only improve the existing ten (10) year contract.	
		4. What other available options and/or vendors were evaluated? If none, include the reasons why. This funding will provide an integral part of the success of original scope of services.	
		5. What ultimately led you to this product or service? Why was the recommended vendor selected? The long term goal is for the County to save money on utilities.	

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		Therefore the County issued a RFP for the original contract and the most qualified vendor was selected. 6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award was made through a competitive bid. To competitively bid the additional services would negatively affect the current existing contract by delaying energy savings.	
		7. Describe what future plans, if any, the County can take to permit competition before any subsequent purchases of the required supplies or services. Not applicable at this time. The current contract is for a ten (10) year period.	Approve Disapprove XHold
CPB2012- 537	Department of Public Works	Submitting a sole source exemption for a contract with the Hach Company in the amount not to exceed \$60,000.00 for authorized equipment, parts, repairs and services relating to Flo-Dar sewage meters for the period 5/1/2012 - 4/30/2014.	
		 Vendor: Hach Company Vendor What is the product/service that you seek to acquire? The Department of Public Works is requesting a two year Sole Source exemption contract in the amount not to exceed \$60,000 with the Hach Company for the period of May 1, 2012- April30, 2014. 	
		Upon approval of this request the contract will be completed and submitted. The Hach Company is the sole authorized supplier/dealer for Flo-Dar meter equipment in Ohio. This includes equipment, parts, supplies, repairs and service. The Sanitary Division uses this equipment to monitor sanitary and storm sewage flows in 32 member communities. The Sanitary Division has 48 Flo-Dar meters in sewers through the County and the Hach Company is the only authorized supplier/dealer for Flo-Dar. This contact will enable the Department of Public Works the ability to secure parts and equipment quickly in order to return these revenue generating units into service.	
		3. Will this purchase obligate Cuyahoga County to this or any other vendor for future purchases, for example,maintenance, licensing or continuing used? O Yes x No	
		4. Why do you need to acquire these goods or services?	

The Department of Public Works has 48 Flo-Dar meters in sewers throughout the county and the Hach Company is the only authorized dealer in the state of Ohio. No other vendor is authorized to sell these parts in Ohio. The meter equipment is used in extreme environments and as such, routine wear and tear results in the replacements of worn parts. Additionally complex problems require the equipment to be sent in for service and or replacement. This contract will enable the Department of Public Works the ability to quickly return these revenue generating units into service.

5. Why are the requested goods/services the only ones that can satisfy your requirements?

What are the unique features of the product or service that are not available in any other product or service? Provide specific, quantifiable factors/qualifications.

No other supplier is authorized to provide these parts in Ohio.

6. Were alternative goods/services evaluated?

No other supplier is authorized to sell the Flo-Dar meters in Ohio.

7. Identify specific steps taken to negate need for sole source provider.

The Department of Public Works reviews the latest equipment available on the market and selects the best equipment for the County's needs. Once that decision is made to order a specific meter, the county is required to use factory authorized parts and suppliers to ensure warranty on the vehicles.

8. Has your department bought these goods/services in the past? x Yes D No

Yes and we have used the Hach Company. Bids were solicited and no other bids were received, because no other authorized suppliers in Ohio.

9. What efforts have been made or are being made to reduce the Department's reliance on a sole source provider for these goods/services in the future?

As noted above, the Department of Public Works evaluates the best available equipment on the market prior to purchase. Also, the department has standardized our meter units. Based on the decision to purchase, the department is complied to use the approved factory authorized dealer for

	<u> </u>	Landa and an inches	
		parts and service.	
		10. What efforts were made to get the best possible price? The Hach Company is the sole supplier in Ohio and the County considers the price for parts when deciding to purchase the same units in the future. This keeps the supplier on notice.	
		11. Why is the price for this purchase considered to be fair and reasonable? As noted above, the County weighs these costs when purchasing new meters. Therefore, future business is at stake.	
		12. Amount to be paid: The Department of Public Works is requesting approval of the Sole Source Justification and the department is requesting authorization and approval to enter into a two year contract for an amount not to exceed \$60,000 for replacement equipment, parts, supplies, repairs, and service as noted on requisition number ST-12-23555. The contract period will be for May 1,2012- April 30, 2014. This will eliminate delays in repairing and servicing these Important sewage meters in the Sanitary Division member communities.	XApprove Disapprove Hold
CPB2012- 538	Fiscal Office	Submitting an RFP exemption for a purchasing office/joint cooperative purchase which will result in an award recommendation to RR Donnelley for printing and postage of the 2010 reappraisal notices in the amount not-to-exceed \$280,000.00.	
		Description of Supplies or Services Will be providing printing of the 2012 Reappraisal Notices. Will be mailing the forms at Postal Service rates (This portion is payable to the US Postal Services.	
		2. Estimated Dollar Value and Funding Source(s) including percentage breakdown Printing of forms \$80,000. Postage \$200,000 The funding source is the Assessment Fund.	
		3. Rationale Supporting the Use of the Selected Procurement Method Cuyahoga County is a member of the National Joint Powers	
		Alliance.(NJPA). NJPA is a municipal contracting government agency that	
		serves schools, non-profit and government entities with competitively awarded contract purchasing solutions through	

	1		
		industry leading vendors.	
		RR Donnelly is a contracted vendor with NJPA.	
		4. What other available options and/or vendors were	
		evaluated? If none, include the reasons why.	
		NONE. We didn't evaluate other vendors because RR	
		Donnelley is a registered contractor with NJPA.	
		5. What ultimately led you to this product or service? Why was the recommended vendor selected?	
		RR Donnelley has been a vendor with the County for years.	
		They have been a contracted vendor with NJPA since January	
		12, 2011. RR Donnelley was awarded a contract with NJPA	
		for printing options and services related to software	
		accessories.	
		6. Provide an explanation of unacceptable delays in fulfilling the County's need that would be incurred if award	
		was made through a competitive bid.	
		If there are unacceptable delays, the notices would not be	
		mailed in time. The notices include the dates and location of	
		the community meetings for citizens to attend to discuss	
		their new proposed valuations.	
		7. Describe what future plans, if any, the County can take to	
		permit competition before any subsequent purchases of the	XApprove
		required supplies or services.	Disapprove
		N/A	Hold
CPB2012-	Information	Submitting a sole source exemption for a contract with	
539	Services	Gwava Technologies, Inc. in the amount not-to-exceed	
	Center	\$22,477.00 for maintenance and support on WebAccess	
		Security Protection software for the period 11/15/2011 -	
		11/14/2013.	
		1. Vendor: GWAVA Technologies, Inc.	
		2. What is the product/service that you seek to acquire?	
		Provide a detailed description of the product/service.	
		GWAVA's WASP Software is used for virus scanning on the	
		Groupwise WEB access server.	
		In a situation where an employee's PC is infected, the	
		software will stop the virus from the County Network	
		3. Will this purchase obligate Cuyahoga County to this or	
		any other vendor for future purchases, for example,	
		maintenance, licensing or continuing need? Yes X No	
		The County already owns the software, we need to continue	
		software support through a yearly contract.	
1		software support timough a yearly contract.	

4. Why do you need to acquire these goods or services?

Provide information on the main requirement for this purchase. For example, detail the nature of the instructional, research, or community outreach activities for which the purchase is necessary.

To continue support of Software

5. Why are the requested goods/services the only ones that can satisfy your requirements?

We own the Software License, and GWAVA is the developer of the Software and is the Sole Source for maintenance and support of our licenses.

6. Were alternative goods/services evaluated?

GWAVA is the only software that runs directly on Groupwise WEB access – Network Server

Provide names of alternate sources that were considered and specific reasons why each one was rejected. If other options were not evaluated, indicate the basis for not considering available alternatives. NONE

7. Identify specific steps taken to negate need for sole source provider.

This is a renewal of SWM – GWAVA has completed a Sole Source Affidavit stating that they are the only source of support of their software. GWAVA does not have resellers.

8. Has your department bought these goods/services in the past? X Yes □ No

We bought the software years ago and need support every year since purchase.

9. What efforts have been made or are being made to reduce the Department's reliance on a sole source provider for these goods/services in the future?

Looking at replacing Groupwise.

- **10.** What efforts were made to get the best possible price? GWAVA sets the price of support, the cost is the same as last year.
- 11. Why is the price for this purchase considered to be fair and reasonable?

As long as we use the software we need to pay the set price – we rely on this product to perform.

Approve

		12. Amount to be paid :\$11, 830.00 same as last	Disapprove X Hold
		year.	^_⊓oiu
CPB2012- 540	Department of Public	1. Vendor: EOC2GO, LLC	
	Safety and Justice Services	2. What is the product/service that you seek to acquire? Ten (10): eoc2go phone client license for Windows based computers; Peripheral Case & accessories for laptops; Phone extension. Licensing, Laptop setups for emBohx. The ten new additional computers license and setup will support and supplement existing equipment.	
		3. Will this purchase obligate Cuyahoga County to this or any other vendor for future purchases, for example, maintenance, licensing or continuing need?	
		4. Why do you need to acquire these goods or services? Provide information on the main requirement for this purchase. For example, detail the nature of the instructional, research, or community outreach activities for which the purchase is necessary.	
		Support for emergency management operational functions and training initiatives. It will keep the technological standard consistent; it is compatible with current units; ease of transportability -if needed the units can be moved to any location to support an incident management for first responders, staff and community partners in an emergency.	
		5. Why are the requested goods/services the only ones that can satisfy your requirements? The vendor is the only known company who offers this product. The units offer the mobility and flexibility to support an emergency or incident management operation to include such things as: incident reporting, call centers, community volunteers and donations management in the event our building is without power or inaccessible. System does not rely on our infrastructure as it is self-supporting which is critical for a large scale emergency EOC2GO supports the tasks associated with Emergency Management to ensure seamless operations.	
		6. Were alternative goods/services evaluated? There were no other products like this at the time of purchase.	

7 Identify execific stone taken to pegate need for sale	
7. Identify specific steps taken to negate need for sole source provider.	
Provide specific information regarding methods of search,	
geographic areas searched, and time-frame of search for	
alternate providers. If no efforts were made to identify	
and/or locate alternate goods/services, identify rationale for	
acceptance of sole source.	
The original equipment was purchased off of state contract.	
Since the vendor is no longer under state contract and they	
are the only vendor who has the software and can maintain	
the equipment, in order to add to the system we would have	
to purchase from them. The only way to negate the need for	
sole source is to competitively bid new equipment every year.	
8. Has your department bought these goods/services in the	
past? ②Yes □ No	
Yes; EOC2GO, LLC; the original purchase for the emBohx was	
under previous administrative rule and did not require	
competitive bid, state contract; purchased in 2010 for \$23,500.	
\$23,300.	
9. What efforts have been made or are being made to reduce	
the Department's reliance on a sole source provider for	
these goods/services in the future?	
The original purchase was one time for a product with a	
specific need to enhance Emergency Management	
operations.	
10. What efforts were made to get the best possible price?	
The vendor is the only company who makes this product.	
11. Why is the price for this purchase considered to be fair	
and reasonable?	
Additional units to supplement our current equipment from	
this vendor, we feel the price is fair and reasonable.	X Approve
and tender, we see the price is run und reasonable.	Disapprove
12. Amount to be paid: \$11,330.00	Hold

D. Consent Agenda

Item	Requestor	Description	Board Action
CPB2012-	County	Submitting an amendment to Agreement No. AG1000166-	
541	Prosecutor	01 with Cleveland State University for consultant services	
		for a Cuyahoga County Criminal Justice System study for	_XApprove
		the period 6/1/2010 - 1/31/2011 to extend the time	Disapprove
		period to 8/31/2012; no additional funds required.	Hold

CPB2012- 542	Department of Development	a) submitting a grant agreement with State of Ohio, Department of Development in the amount of \$2,000,000.00 for a Clean Ohio Revitalization Fund project in connection with Viking Hall project located 2112 and 2130 Euclid Avenue for the period 2/8/2012 - 2/8/2016. b) submitting a Participation and Redevelopment agreement with Cleveland State University for a Clean	
		Ohio Revitalization Fund project in connection with said project.	
		Funding Source: 53% State of Ohio under the Clean Ohio Revitalization Fund & 47% CSU	XApprove Disapprove Hold
CPB2012- 543	Department of Development	Airport Division, submitting an amendment to Contract No. CE1100533-01, 02, 03 with Tri Mor Corporation for the Year Two Pavement Maintenance Program: Aprons A1, B reconstruction and Aprons A2, C, D1 rehabilitation for the period 8/9/2011 - 6/6/2012 to extend the time period to 8/31/2012; no additional funds required.	
		Funding Source: 74% FAA , 19% ODOT & 7% County Capital Improvement Funds	XApprove Disapprove Hold
CPB2012- 544	Department of Public Safety and Justice Services	Public Safety Grants, submitting a grant agreement with Ohio Emergency Management Agency in the amount of \$22,500.00 for Regional Urban Search and Rescue training in connection with the FY2010 State Homeland Security Grant Program for the period 8/1/2010 - 3/31/2013.	
		Funding Source: 100% FY2010 State Homeland Security Grant	XApprove Disapprove Hold
CPB2012- 545	Department of Public Works	Submitting an LPA Bridge Load Rating agreement with Ohio Department of Transportation for local replacement and rehabilitation of various bridges:	
		a) Bagley Road Bridge No. 05.63 in the City of Berea. b) Brookside Road Bridge No. 02.80 in the City of Independence.	
		 c) Columbus Road Bridge No. 01.09 in the City of Bedford. d) Coventry Road Bridge No. 00.74 in the City of Shaker Heights. e) Jackson Road Bridge No. 02.08 in the Village of 	
		Moreland Hills. f) Jefferson Avenue Bridge No. 00.57 in the City of Cleveland.	
		g) Lakeshore Boulevard Bridge No. 01.12 in the Village of Bratenahl.h) Miles Road Bridge No. 12.10 in the Village of Chagrin Falls.	

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		 i) North Main Street Bridge No. 00.12 in the Village of Chagrin Falls. j) Old Mill Road Bridge No. 01.12 in the Village of Gates Mills. k) Pettibone Road Bridge No. 01.45 in the Village of Glenwillow. l) Pleasant Valley Road Bridge No. 02.29 in the City of Parma. m) Puritas Road Bridge No. 00.02 in the City of Cleveland. n) Ridgewood Drive Bridge No. 03.50 in the City of Parma. o) Solon Road Bridge No. 03.83 in the City of Solon. 	
		 p) Stumph Road Bridge No. 00.33 in the City of Parma Heights. q) Triskett Road Bridge No. 01.34 in the City of Cleveland. r) Webster Road Bridge No. 03.69 in the City of Middleburg Heights. 	XApprove
CPB2012- 546	Department of Public Works	s) Wolf Road Bridge No. 01.89 in the City of Bay Village. Submitting an agreement of cooperation with City of Shaker Heights for resurfacing of Belvoir Boulevard from	Disapprove Hold
340	T GOIL WOLKS	Funding Source: 80% Federal & 20% County Road and Bridge Fund	XApprove Disapprove Hold
CPB2012- 547	Department of Public Works	Submitting an amendment to revenue generating agreement with Ohio Lottery Commission for an instant and on-line ticket vending machine in connection with the Route Vending Services Program for the period 7/1/20010 - 6/30/2011 to extend the time period to 6/30/2012.	Approve Disapprove XHold
CPB2012- 548	Information Services Center	Submitting an amendment to Contract No. CE1000748-01 with Mizar, LLC, for consultant services and maintenance on the Geographical Information System and the Work Order System for use by the Department of Public Works for the period 11/10/2010 - 11/9/2011 to extend the time period to 7/31/2013; no additional funds required.	_XApprove Disapprove Hold
CPB2012- 549	Information Services Center	Submitting an amendment to Contract No. CE1100080-01 with Iron Mountain Information Management, Inc. for data protection and recovery services for the period 10/1/2010 - 9/30/2011 to extend the time period to 4/30/2012; no additional funds required.	XApprove Disapprove Hold
CPB2012- 550	Office of Procurement and Diversity	Presenting BuySpeed purchases for the week of June 11, 2012	XApprove Disapprove Hold

CPB2012-	Department of	Presenting voucher payments between May 31, 2012-June	
551	Development	6, 2012	
			XApprove
			Disapprove
			Hold

V. Other Business

VI. General Business

VII. Public Comment: There was no public comment

VIII. Adjournment: The meeting was adjourned at 12:23 AM