



MetroHealth

2026 Budget Presentation Cuyahoga County Council

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President and Chief Executive Officer

November 10, 2025



We continue to see healthy growth

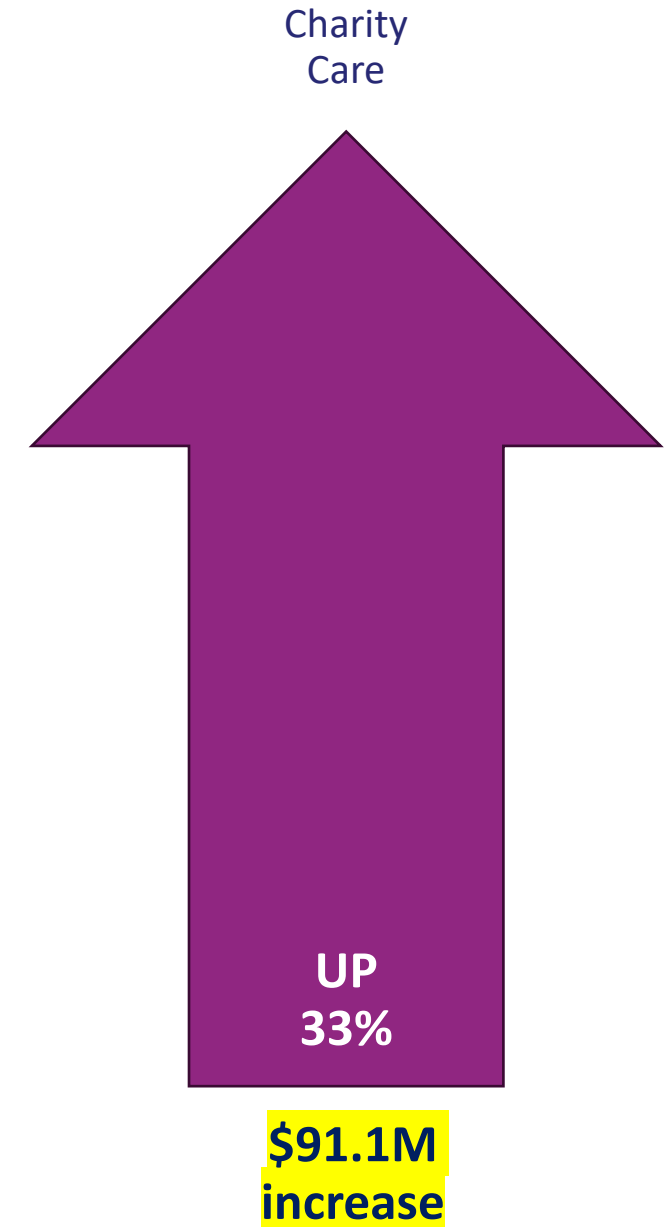
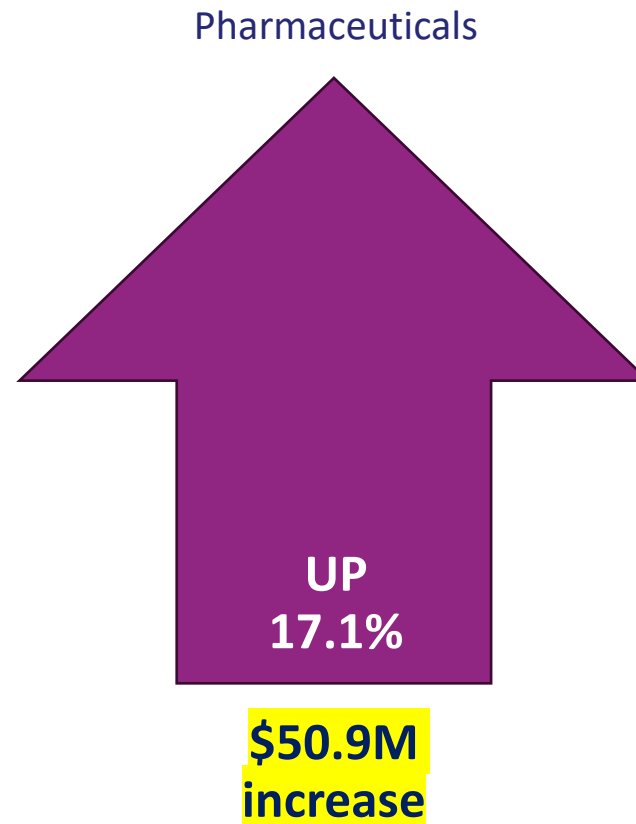
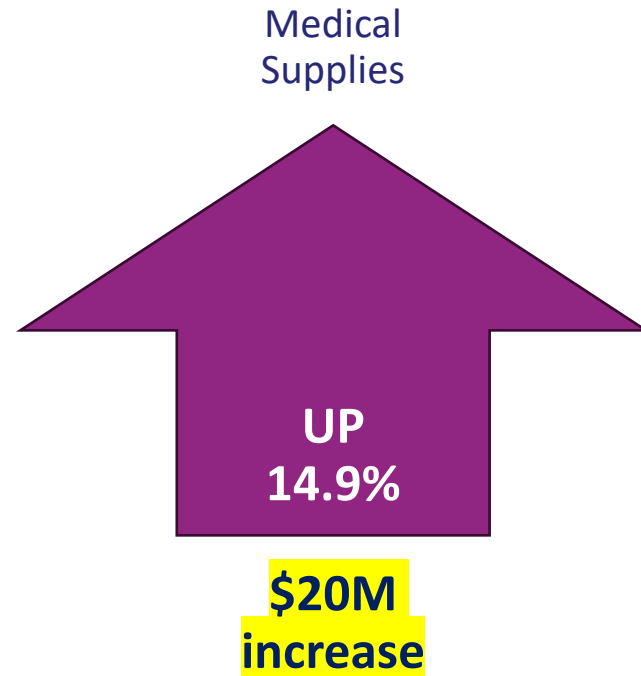
- Prescriptions filled: **up 14.1%**
- Emergency Department visits: **up 5.0%**
- Total outpatient visits: **up 5.3%**
- Total surgical cases: **up 1.8%**
- Total discharges & observations **up 4.3%**
- Total operating revenue: **up 6.4%**

- First three quarters 2024 vs. first three quarters 2025

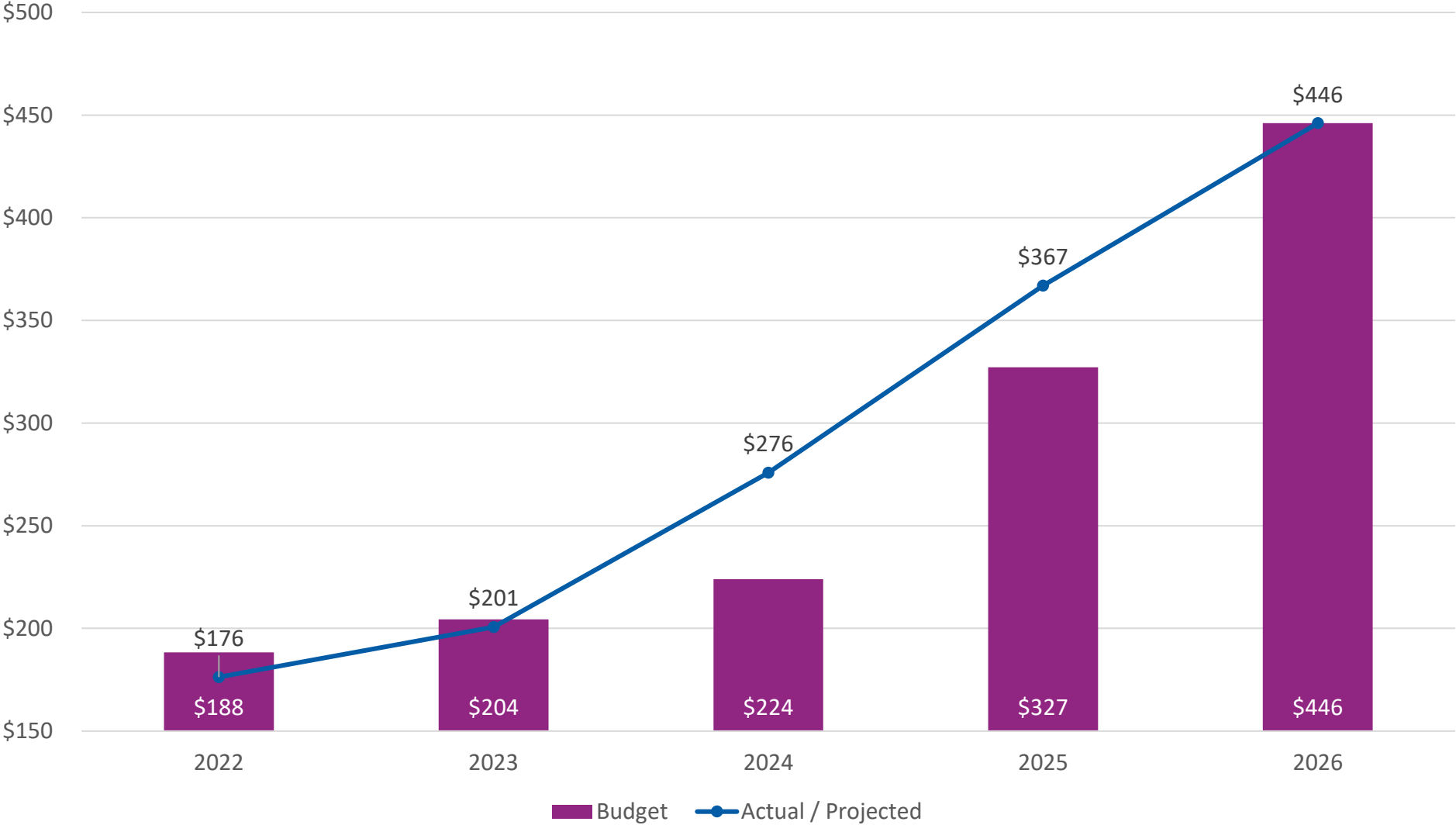


But we are also seeing soaring costs

Increase in selected expenses 2024 to 2025 (projected)



Charity Care (in millions)



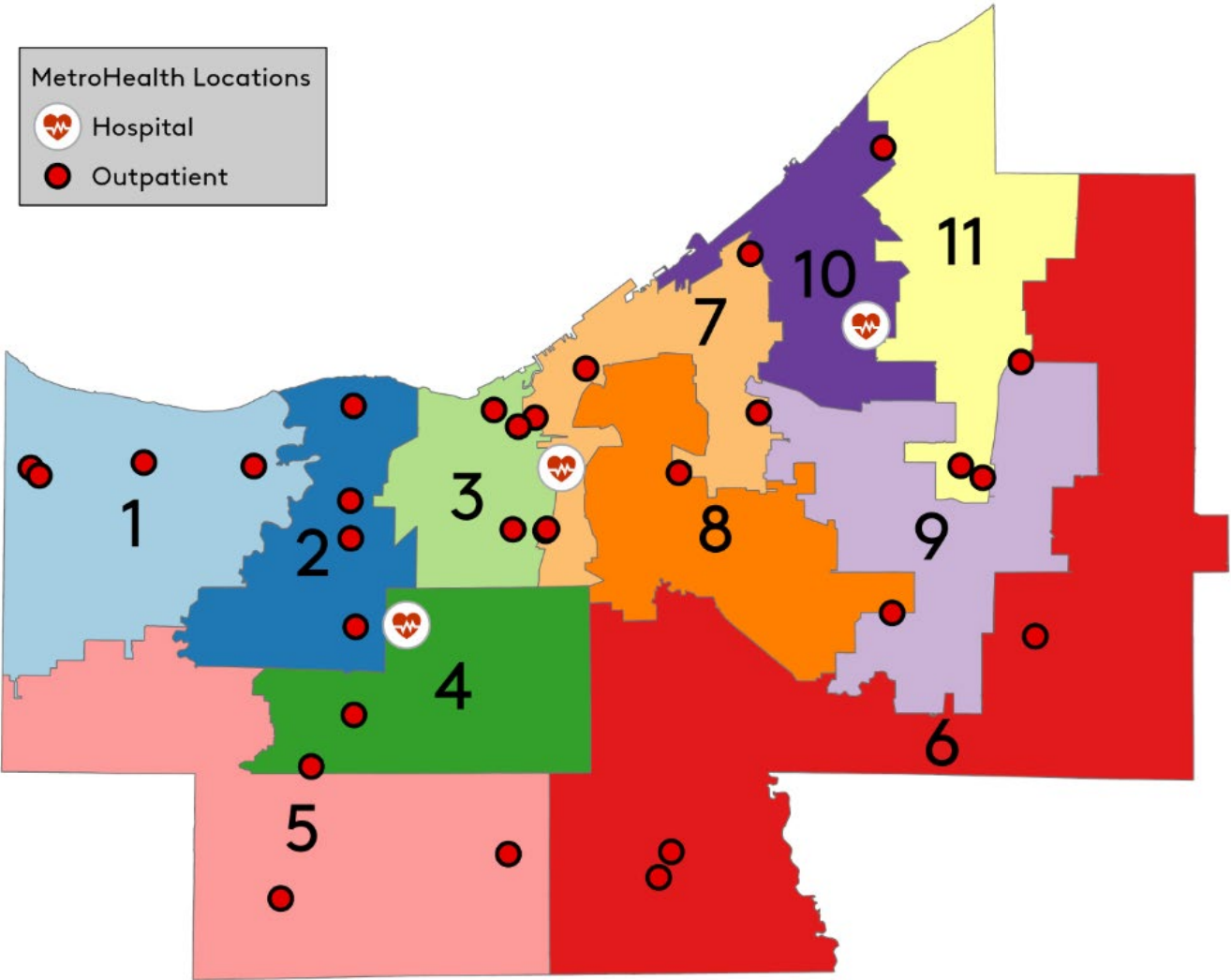
"There simply is no such thing as an unpaid hospital bill; the goods and services which the bill represents must be paid by someone or they cannot be extended to the next patient."

- Sister Mary Ignacia, founder, Rosary Hall

MetroHealth served over 117,000 underinsured and uninsured patients in the 9 months ending September 30, 2025



September YTD 2025 Patient Origin



Council District	Patients Served*	Uncompensated Care
1	3,106	\$ 4,363,375
2	9,803	\$ 12,226,132
3	25,254	\$ 36,200,626
4	11,911	\$ 19,012,190
5	5,267	\$ 7,955,583
6	3,480	\$ 4,993,177
7	18,969	\$ 26,796,922
8	17,854	\$ 19,066,012
9	8,819	\$ 9,749,602
10	10,409	\$ 15,003,207
11	5,836	\$ 7,701,244
Total	117,101	\$ 163,068,070

*Note: Total Patients Served represents the total unique patient count. Some patients may have moved throughout the timeframe that services were provided and therefore are represented in multiple council districts



- **Hiring freeze**
- **Travel restrictions**
- **Executive pay cuts**
- **Reduction in force**
- **Site closures**
- **Expansion of evening hours**
- **Adjusted financial-assistance policy**
- **A system-wide approach, with everything on the table, to improve efficiency, quality and access**
- **A community-wide effort to connect residents with healthcare coverage**

Getting our community covered

The image displays four overlapping brochures from MetroHealth, each with a different focus on health insurance assistance.

- Brochure 1 (Left):** Titled "We Make It Easy To Get The Health Insurance You Need." It features a collage of diverse people and a green sidebar with the phone number 216-MY-METRO, option 5. The text explains that MetroHealth's financial assistance policy aims to help patients get the care they need by covering costs like copays and deductibles.
- Brochure 2 (Middle-Left):** Titled "Get health insurance. Get help finding it." It shows a healthcare provider assisting a patient. The MetroHealth logo is at the bottom.
- Brochure 3 (Middle-Right):** Titled "What You Can Do" and "Your coverage may be changing. Our commitment to you never will." It lists three key actions: 1. Help people get connected, 2. Promote open enrollment, and 3. Get involved. It also includes a "Key Numbers To Share" section with the phone number 216-MY-METRO, option 5.
- Brochure 4 (Right):** Titled "MetroHealth 患者, 您有医疗保险吗?" (MetroHealth patients, do you have health insurance?). It provides information about the current enrollment period and lists various services offered, such as medical, dental, vision, and behavioral health services.

- Community-wide effort
- Three MetroHealth Total Care Connection events
- A single phone number for help: **216-MY-METRO, Option 5**



MetroHealth



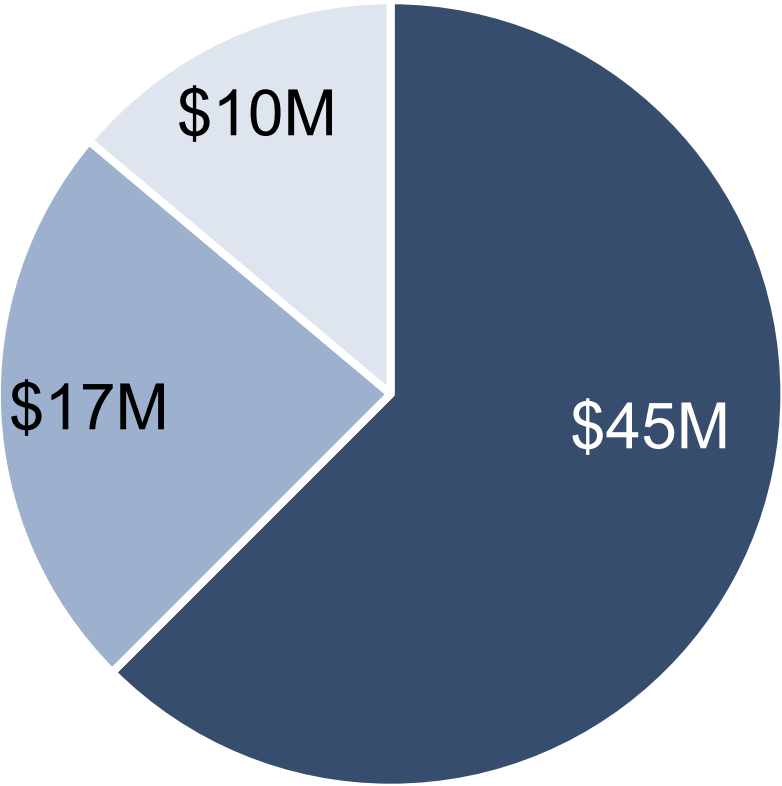
2026 Annual Budget

2026 Operating Budget Summary



Description (in \$000s)	2022A	2023A	2024A	2025P	2026B
Total Operating Revenue	\$ 1,613,858	\$ 1,819,570	\$ 1,965,705	\$ 2,092,191	\$ 2,272,223
Operating Expenses:					
Salaries, Wages, & Benefits	948,719	1,071,080	1,151,465	1,170,296	1,182,630
Department Expenses	527,596	611,747	710,656	807,315	941,149
Depreciation, Amortization, and Interest	119,450	158,490	153,959	162,923	179,624
Total Operating Expenses	1,595,765	1,841,317	2,016,080	2,140,535	2,303,402
Operating Income (Loss)	\$ 18,093	\$ (21,747)	\$ (50,375)	\$ (48,344)	\$ (31,179)
Operating Income (Loss) Margin %	1.1%	-1.2%	-2.6%	-2.3%	-1.4%
EBIDA	\$ 137,543	\$ 136,743	\$ 103,584	\$ 114,579	\$ 148,445
EBIDA Margin %	8.5%	7.5%	5.3%	5.5%	6.5%
FTEs	7,336	7,862	8,174	8,297	8,192

\$ in Thousands



Estimated
Funding
Allocation

Routine/Required/Strategic	\$ 45M
Outpatient Health Center	\$ 17M
Prior Year Projects	<u>\$ 10M</u>
Total	\$ 72M

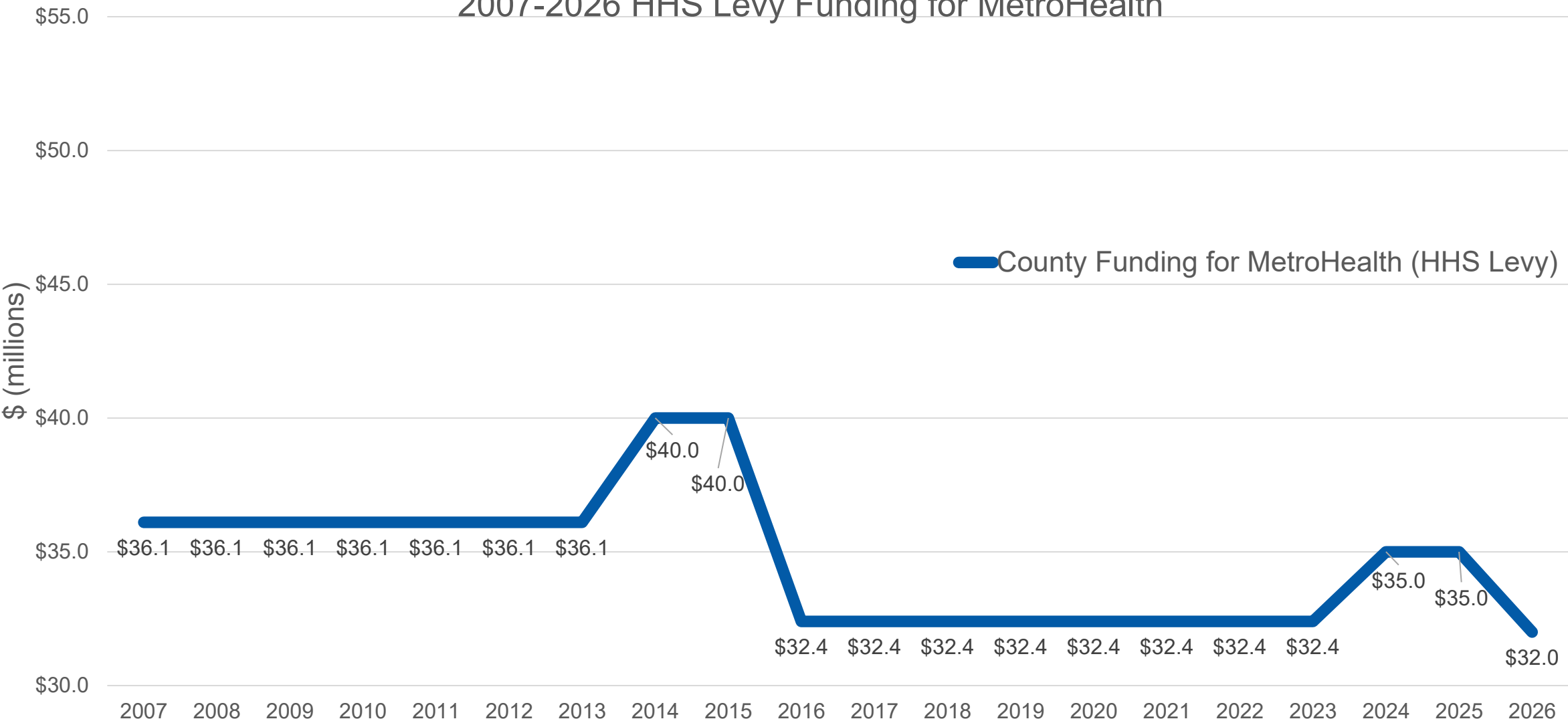


Routine/Required/Strategic

A gradual reduction in support from the HHS levy

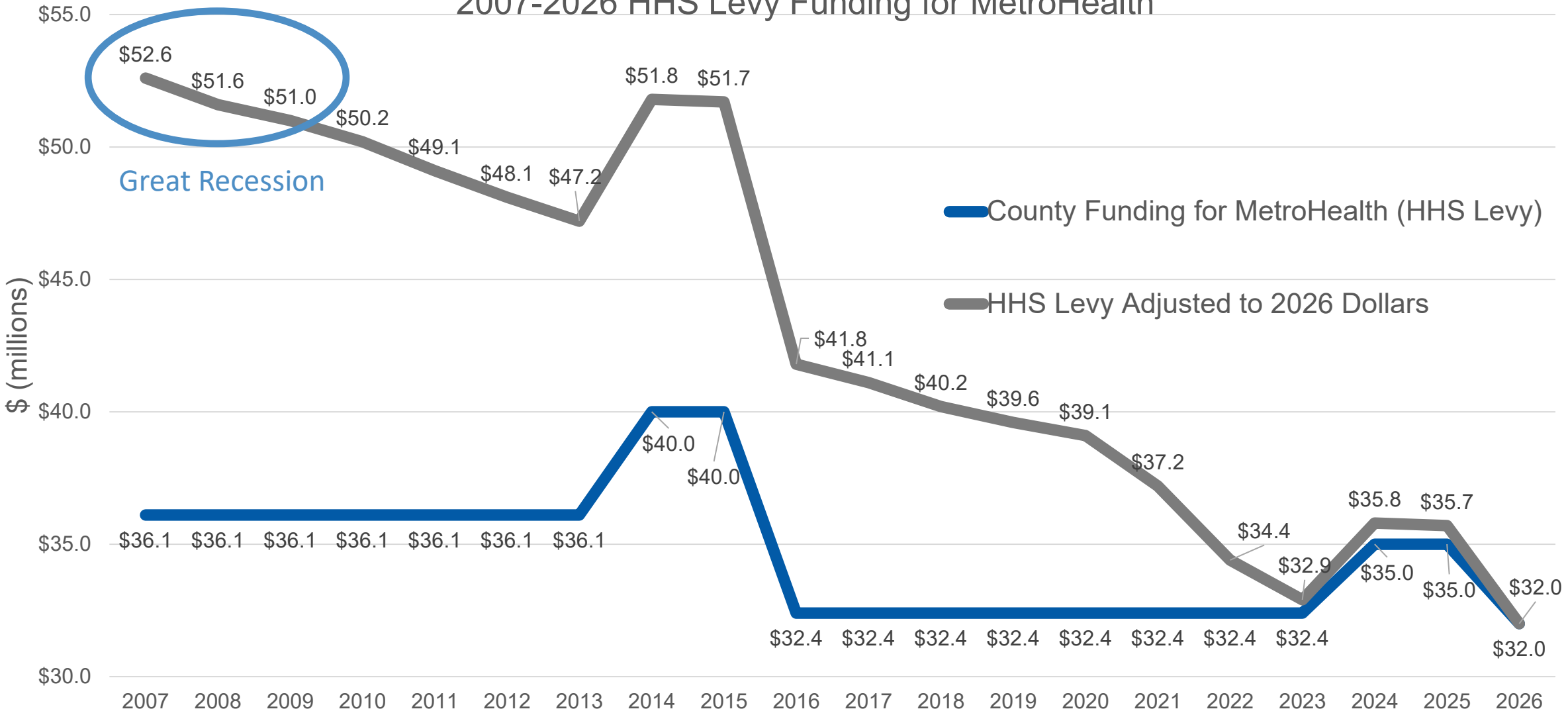


2007-2026 HHS Levy Funding for MetroHealth



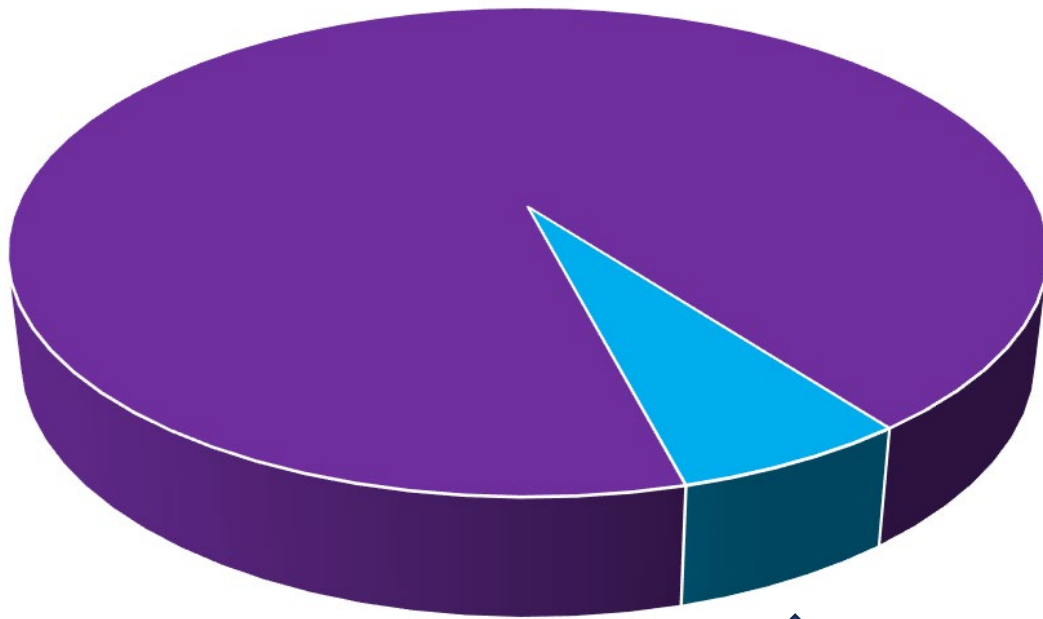
A gradual reduction in support from the HHS levy

2007-2026 HHS Levy Funding for MetroHealth



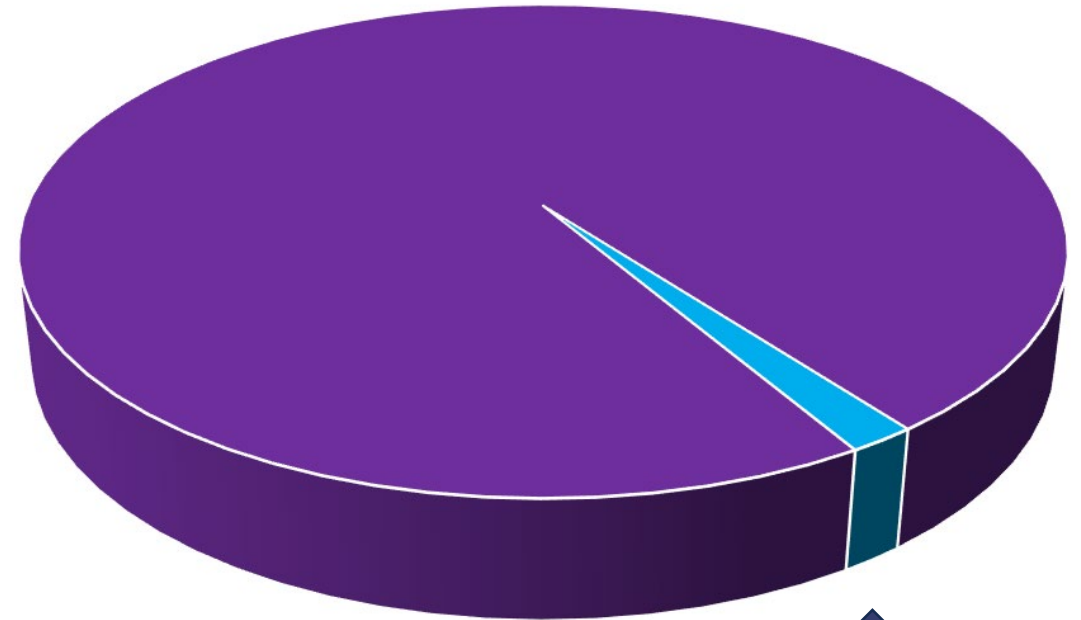
A dwindling share of support from HHS levy

2007



↑
6.2% of MH
total operating revenue
from HHS levy support

2025P



↑
1.7% of MH
total operating revenue
from HHS levy support

We request ...

- **No reduction** to our HHS levy support
- **Your help spreading the word** about our health/enrollment events
- **Your time** attending and/or volunteering at one of these events



New Main Campus Outpatient Health Center



Opening April 2026

- 300,000-square-foot facility
- \$10 million in new medical equipment
- A space where patients heal and caregivers thrive.
- Will house dozens of specialties, including:
 - A Breast Center with full imaging and clinical care
 - An Infusion Pharmacy supporting Cancer Center patients
 - A 24/7 drive-thru pharmacy for the entire the community, addressing recent pharmacy closures nearby.

Thank you

