



**AGENDA**  
**CUYAHOGA COUNTY ECONOMIC DEVELOPMENT & PLANNING**  
**COMMITTEE MEETING**  
**MONDAY, JANUARY 27, 2025**  
**CUYAHOGA COUNTY ADMINISTRATIVE HEADQUARTERS**  
**C. ELLEN CONNALLY COUNCIL CHAMBERS – 4<sup>TH</sup> FLOOR**  
**10:00 AM**

**Committee Members:**

**Patrick Kelly, Chair – District 1**  
**Meredith M. Turner, Vice Chair – District 9**  
**Dale Miller – District 2**  
**Michael J. Gallagher – District 5**  
**Sunny M. Simon - District 11**

- 1. CALL TO ORDER**
- 2. ROLL CALL**
- 3. PUBLIC COMMENT**
- 4. APPROVAL OF MINUTES FROM THE DECEMBER 2, 2024 MEETING [See Page 3]**
- 5. MATTERS REFERRED TO COMMITTEE**
  - a) R2025-0003: A Resolution awarding a total sum, not to exceed \$184,000, to Manufacturing Works for the Supply-Chain and Workforce Alignment Project from the District 2 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective. [See Page 5]
  - b) R2025-0004: A Resolution awarding a total sum, not to exceed \$120,000, to the Aerozone Alliance for the Aerozone Financial Sustainability Initiative from the District 2 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective. [See Page 21]

- c) R2025-0016: A Resolution awarding a total sum, not to exceed \$350,000, to the United Black Fund of Greater Cleveland for the Empowering Cuyahoga County's Opportunity Zones Project from the District 9 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective. [See Page 30]
- d) R2025-0037: A Resolution authorizing an Economic Development Loan in the amount not-to-exceed \$1,500,000.00 to WXZ CPV LLC and/or Taylor Tudor Tenant LLC as its designee, to facilitate the re-development of the Taylor Tudor Plaza located at 1900-1910, 1912-1926, and 1932-1946 South Taylor Road in the City of Cleveland Heights; authorizing the County Executive and/or the Director of Development to execute all documents consistent with said loan and this Resolution; and declaring the necessity that this Resolution become immediately effective. [See Page 38]
- e) R2025-0044: A Resolution authorizing the County Executive to sign a petition in support of continuing the Downtown Cleveland Improvement District; requesting that certain County properties be included in the District; and declaring the necessity that this Resolution become immediately effective. [See Page 43]
- f) O2025-0002: An Ordinance enacting Section 802.06 of the Cuyahoga County Code to require Economic Development proposals submitted to County Council for approval to include and incorporate essential deal terms; and declaring the necessity that this Ordinance become immediately effective. [See Page 46]

## 6. MISCELLANEOUS BUSINESS

## 7. ADJOURNMENT

*\*Complimentary parking for the public is available in the attached garage at 900 Prospect. A skywalk extends from the garage to provide additional entry to the Council Chambers from the 5<sup>th</sup> floor parking level of the garage. Please see the Clerk to obtain a complimentary parking pass.*

*\*\*Council Chambers is equipped with a hearing assistance system. If needed, please see the Clerk to obtain a receiver.*



**MINUTES**  
CUYAHOGA COUNTY ECONOMIC DEVELOPMENT & PLANNING  
COMMITTEE MEETING  
MONDAY, DECEMBER 2, 2024  
CUYAHOGA COUNTY ADMINISTRATIVE HEADQUARTERS  
C. ELLEN CONNALLY COUNCIL CHAMBERS – 4<sup>TH</sup> FLOOR  
3:00 PM

1. CALL TO ORDER

**Chairman Schron called the meeting to order at 3:12 p.m.**

2. ROLL CALL

**Mr. Schron asked Assistant Deputy Clerk Georgakopoulos to call the roll. Committee members Schron, Simon, Stephens and Byrne were in attendance and a quorum was determined. Committee member Kelly was absent. Councilmember Miller was also in attendance.**

3. PUBLIC COMMENT

**There were no public comments given.**

4. APPROVAL OF MINUTES FROM THE NOVEMBER 18, 2024 MEETING

**A motion was made by Mr. Byrne, seconded by Ms. Simon and approved by unanimous vote to approve the minutes from the November 18, 2024 meeting.**

5. MATTERS REFERRED TO COMMITTEE

- a) R2024-0449: A Resolution authorizing an amendment to Contract No. 2893 with The Cleveland Foundation for the Opioid Innovation Project Fund of the Cleveland Foundation, for additional funds in the amount of \$5,000,000.00 for a total amount not-to-exceed \$10,000,000.00; authorizing the County Executive to execute the amendment and all other documents consistent with

this Resolution; and declaring the necessity that this Resolution become immediately effective.

**Mr. Jason Weiner, Philanthropic Advisor, Ms. Kate Terrell, Program Officer, Data and Grantmaking and Ms. Ginger Mlakar, Senior Vice President, Philanthropic Strategy & Growth and General Counsel for The Cleveland Foundation; Mr. Trevor McAleer, Legislative Budget Advisor for Council; and Ms. Brandy Carney, Director of the Department of Public Safety and Justice Services, addressed the Committee and Councilmember regarding Resolution No. R2024-0449. Discussion ensued.**

**Committee members and Councilmember asked questions of Mr. Weiner, Ms. Terrell, Ms. Mlakar, Mr. McAleer and Ms. Carney pertaining to the item, which they answered accordingly.**

**On a motion by Ms. Simon with a second by Mr. Schron, Resolution No. R2024-0449 was considered and approved by unanimous vote to be referred to the full Council agenda with a recommendation for passage under second reading suspension of the rules.**

#### **6. MISCELLANEOUS BUSINESS**

**There was no miscellaneous business.**

#### **7. ADJOURNMENT**

**With no further business to discuss, Chairman Schron adjourned the meeting at 5:02 p.m., without objection.**

# County Council of Cuyahoga County, Ohio

## Resolution No. R2025-0003

Sponsored by: Councilmember <b>Miller</b>	<b>A Resolution</b> awarding a total sum, not to exceed \$184,000, to Manufacturing Works for the Supply-Chain and Workforce Alignment Project from the District 2 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective.
--	--

**WHEREAS**, Cuyahoga County received \$239,898,257 from the Federal Government through the American Rescue Plan Act (“ARPA”); and

**WHEREAS**, Cuyahoga County calculated 100% of the ARPA dollars as loss revenue under the U.S. Department of the Treasury Final Rule; and

**WHEREAS**, since all the ARPA dollars have been calculated as loss revenue, the ARPA dollars have been deposited in the County’s General Fund; and

**WHEREAS**, the County Executive and County Council have authorized \$86 million of the ARPA dollars for community grants to benefit the residents of Cuyahoga County (the “ARPA Community Grant Fund”); and

**WHEREAS**, of the \$86 million for community grants, \$66 million have been encumbered for equal distribution to each County Council District; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding from the District 2 ARPA Community Grant Fund in the amount of \$184,000 to Manufacturing Works for the Supply-Chain and Workforce Alignment Project; and

**WHEREAS**, Manufacturing Works estimates approximately 1.3 million people will be served annually through this award; and

**WHEREAS**, Manufacturing Works estimates approximately 25 permanent and temporary jobs will be created or retained through this project; and

**WHEREAS**, Manufacturing Works estimates the total cost of the project is \$184,000; and

**WHEREAS**, Manufacturing Works is estimating the start date of the project will be completed by December 2025; and

**WHEREAS**, Manufacturing Works requested \$184,000 from the District 2 ARPA Community Grant Fund to complete this project; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding in the amount of \$184,000 to Manufacturing Works to ensure this project is completed; and

**WHEREAS**, this Council by a vote of at least eight (8) members determines that it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue to provide for the usually, daily operations of the County.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** That the Cuyahoga County Council hereby awards a not-to-exceed amount of \$184,000 to Manufacturing Works from the General Fund made available by the American Rescue Plan Act revenue replacement provision for the Supply-Chain and Workforce Alignment Project.

**SECTION 2.** If any specific appropriation is necessary to effectuate this agreement, the Director of the Office of Budget and Management is authorized to submit the requisite documentation to financial reporting to journalize the appropriation.

**SECTION 3.** That the County Council staff is authorized to prepare all documents to effectuate said award.

**SECTION 4.** That the County Executive is authorized to execute all necessary agreements and documents consistent with said award and this Resolution.

**SECTION 5.** If requested or necessary, the Agency of the Inspector General or Department of Internal Audit is authorized to investigate, audit, or review any part of this award.

**SECTION 6.** To the extent that any exemptions are necessary under the County Code and contracting procedures, they shall be deemed approved by the adoption of this Resolution.

**SECTION 7.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County; the preservation of public peace, health or safety in the County; and any additional reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga

County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 8.** It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Resolution was duly adopted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President

\_\_\_\_\_  
Date

\_\_\_\_\_  
County Executive

\_\_\_\_\_  
Date

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
Date

First Reading/Referred to Committee: January 14, 2025  
Committee(s) Assigned: Economic Development & Planning

Journal \_\_\_\_\_  
\_\_\_\_\_, 20\_\_\_\_



**Cuyahoga County  
Council**

2079 East 9<sup>th</sup> Street, 8<sup>th</sup> Floor • Cleveland Ohio 44115  
(216) 698-2010

**COUNTY AMERICAN RESCUE PLAN ACT APPLICATION**

<b>APPLICANT INFORMATION:</b>	
<b>Name of Requesting Entity (City, Business, Non-Profit, etc.):</b> Manufacturing Works	
<b>Address of Requesting Entity:</b> 3135 Berea Road	
<b>County Council District # of Requesting Entity:</b> District 2	
<b>Address or Location of Project if Different than Requesting Entity:</b> Technology Park in the Aerozone District, Brook Park and Cleveland (Cuyahoga County District 2)	
<b>County Council District # of Address or Location of Project if Different than Requesting Entity:</b> District #2	
<b>Contact Name of Person Filling out This Request:</b> Marilyn Mosinski	
<b>Contact Address if different than Requesting Entity:</b>	
<b>Email:</b> mmosinski@mfgworksle.org	<b>Phone:</b>
<b>Federal IRS Tax Exempt No.:</b>	<b>Date:</b>



## PROJECT DESCRIPTION

**REQUEST DESCRIPTION (include the project name, a description of the project, why the project is important or needed, and timeline of milestones/tracking of the project):**

Project Name: Manufacturing Works Supply-Chain and Workforce Alignment Project (**SWAP**).

Manufacturing Works has built a membership clientele of over 400 manufacturing firms and 200 support service entities. Our organization is currently leading the development of the region's first Advanced Air Mobility Consortium. This public/private partnership in collaboration with Baldwin Wallace University is leveraging public funding with private sector investment to stimulate new business attraction and workforce initiatives.

This initiative fulfills District 2 ARPA funding criteria for proposals beneficial in the areas of community development and place-making (Aerozone district), economic development (new technology businesses drawing on NASA Glenn Research Center Technology Transfer and the MW membership) and technical innovation.

The **SWAP** initiative has two complementary and mutually supportive project components.

- 1) To coordinate the development of a viable Aerospace, Drone and Advanced Air Mobility supply chain by attracting new businesses and leveraging existing manufacturing suppliers. This funded initiative will build on successful Manufacturing Works membership programming and create direct target marketing strategies for businesses to leverage B2B growth.
- 2) To align the NASA Glenn Research Center Space Act agreement currently under development with Manufacturing Works members and Baldwin Wallace University, involving aeronautical communications research. This project will make use of the AAM supply chain with firms throughout the County for the purpose of aligning with NASA Glenn's aeronautic communications research and business contract priorities.

The **SWAP** will set in motion a defining moment for Cuyahoga County as businesses are looking for growth opportunities and there are new technologies and innovations to leverage. We have a wealth of resources from academic institutions and supporting organizations, but no one is directing efforts to make the connections with manufacturing firms and our regional supply chain. (See Illustration 1)

Manufacturing Works seeks a one-time only investment of ARPA funds in the amount of \$185,000 for the **SWAP** to be expended over twelve months from the date funds are received for these mutually supportive concepts.

Milestones will include:

January 2025- Executive Stakeholder Alignment: We will convene a team of professionals across industry and academic expertise to set specific industry and workforce achievements

- Summary of proceedings
- TEAMNEO supply chain data

February 2025- Customer Discovery and Supply Chain Launch

April 2025- Quarterly Report

May 2025- Supplier Event

July 2025- Quarterly Report

October 2025- Demand-Driven Supply Chain

December 2025- Supply chain diagram and next steps report

**Project End Date:**  
12/15/2025

## IMPACT OF PROJECT:

### Who will be served:

Outreach and engagement to over 200 County businesses. Connections with 5 County High/Career Technical Schools to engage with training and education services. Connection to over 150 local residents. Strive for 20% engagement of minority and women-owned businesses. Employers and residents in the target communities of District 2 and surrounding region. This includes federally designated opportunity zones such as historically underutilized business zones (HUBZone) intended for small businesses in urban communities gain preferential access to federal procurement opportunities.

### How many people will be served annually:

District 2 residents and businesses will be considered the initial stakeholder group with a focus on the TechPark in Brook Park Ohio, immediately adjacent to NASA Glenn Research Center's back gate; adjacent municipalities; then countywide residents. Roughly 1.3 million.

### Will low/moderate income people be served; if so how:

Yes. An element of the supply-chain diagram will include connections from high/career tech school to trade school through training, challenge programs, apprenticeship programs, and internships. Launch an Advanced Air Mobility Training Program.

How does the project fit with the community and with other ongoing projects: This project ties in directly with other ongoing projects, but it targets the direct interaction of businesses to suppliers and growth development opportunities

1. Satisfies priorities of ARPA funding for community and economic development, advancing innovation and technology infrastructure.
2. Makes use of Cuyahoga County priority established for the Aerozone region  
*<https://www.countyplanning.us/projects/aerozone-alliance/> also described in its 2017- 2021 Economic Development plan under item 11 of the Strategy: Support research, commercialization, and technology transfer (see page 16 of draft):  
<https://www.ceacisp.org/sites/default/files/images/Economic%20Development%20plan%20%282%29.pdf>.*
3. Tie in with Aerozone District Plan priorities 2,5,6&7; (slide 7 found at <https://www.aerozonealliance.org/wp-content/uploads/2021/06/Aerozone-Strategic-Report-Chapter-1-Executive-Summary-May-1-2021.pdf>).
4. Existing aerospace and aeronautics industry will benefit from growth of drone industry (<https://www.bizjournals.com/cleveland/news/2020/09/23/aerozone-alliance-nets-grant-for-strategic-plan.html>)

### If applicable, how many jobs will be created or retained (specify the number for each) and will the jobs be permanent or temporary:

Our ambition is that this initiative will support the development of 25 full-time permanent jobs in new and related existing industry.

**If applicable, what environmental issues or benefits will there be:** Supplier engagement can be tied to sustainable projects which ties back to energy and other issues such as micro-grids, air transport, and cargo delivery

**If applicable, how does this project serve as a catalyst for future initiatives:**

Creates and sets the conditions to implement programs for supplier engagement. Future Opportunities include:

1. Next generation business development and the start of an economic development cluster centered on aerospace supplier connections, drone development, manufacturing, maintenance, operations and use such as heavy cargo and trade.
2. Provide the infrastructure to deliver medicine and diagnostic tests to underserved communities within a year
3. Engage the Cleveland Clinic, Metro, and University Hospitals, all you need is the base infrastructure and you will be providing services in 2025
4. Explore freight drones to deliver large international freight across Lake Erie between Port of Cleveland and Canada – reduce the Friendship and Rainbow Bridge freight bottlenecks
5. Begin building AAM Vehicles in Cuyahoga County
6. Align suppliers to grow production lines, creating more jobs and economic benefits to the community.

**FINANCIAL INFORMATION:**

**Total Budget of Project: \$184,000**

**Other Funding Sources of Project (list each source and dollar amount separately):**

**Total amount requested of County Council American Resource Act Dollars: \$184,000**

**Since these are one-time dollars, how will the Project be sustained moving forward:**

Manufacturing Works has a comprehensive strategic plan that was developed this year that links all of our program activities together and aligns funding resources through membership and private sector support.

- Funding mechanisms
- Industry User Fees (annual memberships)
- Private Third Party Contracted Integration Work
- Workshops marketed through social media
- Federally Funded Integration work
- Stakeholder Sponsorships

Total annual funding range beyond the ARPA: \$300,000-\$500,000

## DISCLAIMER INFORMATION AND SIGNATURE:

### Disclaimer:

I HEREBY CERTIFY that I have the authority to apply for financial assistance on behalf of the entity described herein, and that the information contained herein and attached hereto is true, complete, and correct to the best of my knowledge.

I acknowledge and agree that all County contracts and programs are subject to Federal Guidelines and Regulations, the Ohio Revised Code, the Cuyahoga County Charter, and all County Ordinances including all information submitted as part of this application is a public record.

I understand that any willful misrepresentation on this application or on any of the attachments thereto could result in a fine and/or imprisonment under relevant local, state, and/or federal laws or guidelines.

I agree that at any time, any local, state, or federal governmental agency, or a private entity on behalf of any of these governmental agencies, can audit these dollars and projects.

**Printed Name:**

**Signature:**

**Date:**

## Additional Documents

Are there additional documents or files as part of this application? YES.

Please list each documents name:

Full proposal

Budget

Supply Chain Illustrations

Letters of support

1. GCP
2. Baldwin Wallace
3. City of Brook Park
4. Critical Ops

Program Budget

Salaries	
Manufacturing Works	\$ 75,000
Project Management	
Customer Discovery & Business Analytics & Supply Chain Program	55,000
Launch Advanced Air Mobility Program	
Drone Challenge Flight Program	15,000
Virtual Reality Training Initiative w/NASA Glenn	15,000
Marketing	12,000
Travel	<u>12,000</u>
<b>TOTAL</b>	<u><u>\$ 184,000</u></u>

# Manufacturing Works Supplier Connections – Illustration 1



216.588.1440 CIRM EVENTS RESOL

WORKFORCE BUSINESS GROWTH LEADERSHIP

## Supply Chain Map / Directory

Search

Keyword

NAICS

Manufacturing Process >

All

Industry Served >

All

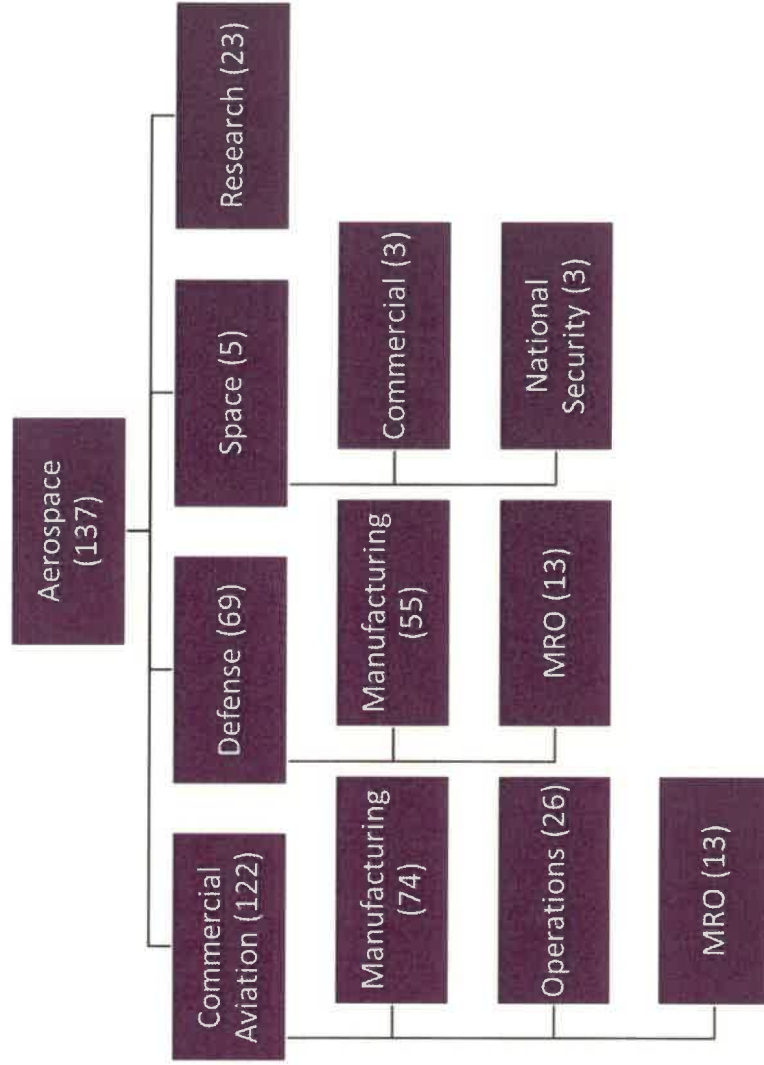
Membership Status >

All  Search Entire

A map of Michigan with numerous blue circular markers indicating manufacturing locations. The map shows major cities like Detroit, Lansing, Ann Arbor, and Flint, along with major highways and the Great Lakes region.

# Manufacturing Works Supplier Connections – Illustration 1

## NEO Landscape: Organizations



- 137 organizations were identified
  - Companies (some support multiple sectors)
  - Airports
  - Universities
  - NASA
  - Nonprofits
- Types
  - Suppliers
    - Parts
    - Chemicals, Fluids
    - Raw materials
    - Equipment manufacturing
  - Airlines, charter services
  - Prototyping
  - Munitions
  - Services
    - Inspections, testing
    - MRO
    - System Integration
  - Research and development

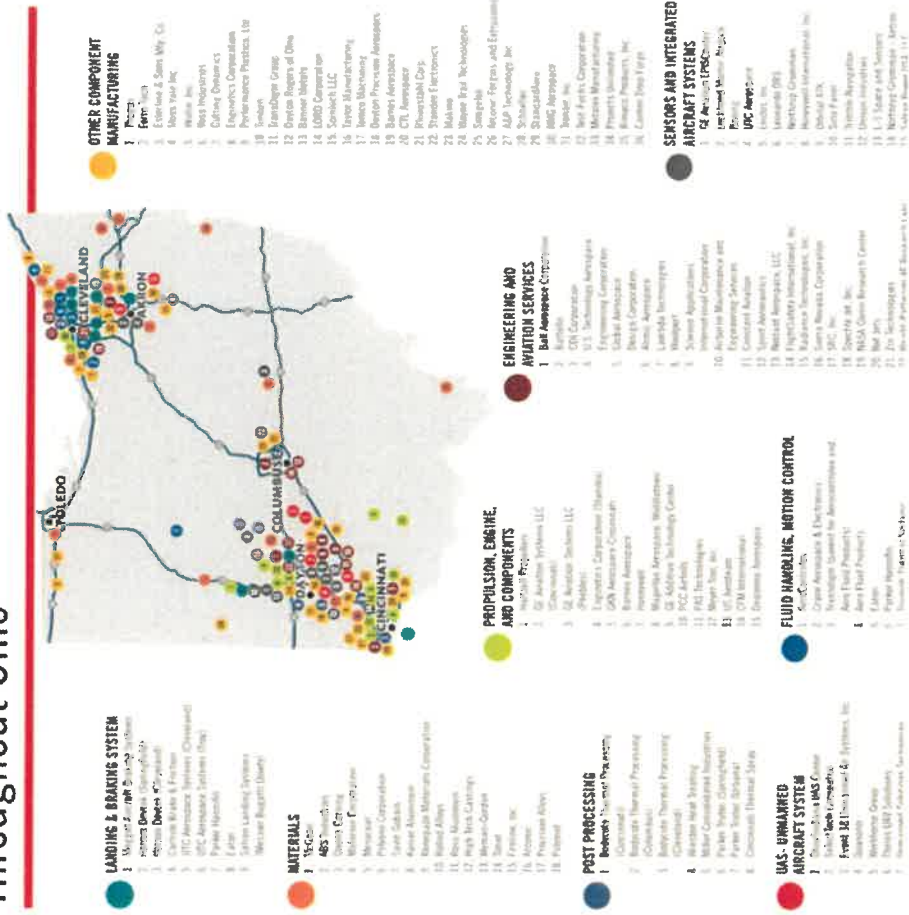
# Manufacturing Works Supplier Connections – Illustration 1

## Supplier Programs Achieve:

Corporate and government supplier diversity programs promote broader participation in the procurement process. It drives up the quality and innovation of products while maintaining cost competitiveness. These aspects make diversity vital for corporations and governments to consider when sourcing their products and services to existing businesses, minority and women-owned enterprises.

Community engagement to attract, produce and grow supplier connections, economic and workforce development

## Aerospace Markets, Materials and Suppliers Throughout Ohio







11/12/24

Cuyahoga County Councilman Dale Miller  
Cuyahoga County Headquarters  
2079 East Ninth Street  
Cleveland, OH 44115

Dear Councilman Miller:

I am writing to urge your support for the Manufacturing Works Supply-Chain and Workforce Alignment Project (SWAP). The Greater Cleveland Partnership and Manufacturing Works have a longstanding relationship to build economic development efforts in the region.

The SWAP initiative has two complementary and mutually supportive project components.

- To coordinate the development of viable Drone and Advanced Air Mobility economic development supply chain innovation clusters and will build on successful Manufacturing Works membership programming and create direct target marketing strategies for businesses to leverage B2B growth.
- To align the NASA Glenn Research Center Space Act agreement currently under development with Manufacturing Works members and Baldwin Wallace University, involving aeronautical communications research.

The SWAP will set in motion a defining moment for Cuyahoga County as businesses are looking for growth opportunities and there are new technologies and innovations to leverage. We have a wealth of resources from academic institutions and supporting organizations, but no one is directing efforts to make connections with manufacturing firms and our regional supply chain.

Ohio is primed as the leading cohort of early adopters of drone operations. It will be this first group of early adopter states that will engage with the FAA to develop the policies, regulations, and procedures for the whole country.

Sincerely,

A handwritten signature in black ink, appearing to read "Shawn DaVis", written over a light blue horizontal line.

Shawn DaVis

1240 Huron Road East  
Cleveland, Ohio 44115  
216.621.3300

[greatercle.com](http://greatercle.com)



November 13, 2024

Cuyahoga County Councilman Dale Miller  
Cuyahoga County Headquarters  
2079 East Ninth Street  
Cleveland, OH 44115

Dear Councilman Miller:

I am writing in support of the Manufacturing Works Supply-Chain and Workforce Alignment Project (SWAP) project proposal of which we are a partner.

The Northeast Ohio Flight Information Exchange (NEOFIX) project and Manufacturing Works organization have joint interest and capability to build up economic development efforts in the region specifically in concentrating an Advanced Air Mobility industry cluster of outputs. This includes infrastructure for safe drone operations; education and training for pilots and public authorities; certifications where required by the FAA; drone manufacture and repair; communications and public safety uses for all of the above.

The SWAP initiative has two complementary and mutually supportive project components.

- To coordinate the development of viable Drone and Advanced Air Mobility economic development supply chain innovation clusters and will build on successful Manufacturing Works membership programming and create direct target marketing strategies for businesses to leverage B2B growth.
- To align the NASA Glenn Research Center Space Act agreement currently under development with Manufacturing Works members and the NEOFIX making use of Baldwin Wallace University or other expert human assets, involving aeronautical communications research.

The SWAP will set in motion a defining moment for Cuyahoga County as businesses are looking for growth opportunities and there are new technologies and innovations to leverage. We have a wealth of resources from academic institutions and supporting organizations, but no one is directing efforts to make connections with manufacturing firms and our regional supply chain.

Ohio is primed as with leading cohort of early adopters of drone operations. It will be this first group of early adopter states that will engage with the FAA to develop the policies, regulations, and procedures for the whole country.

Sincerely,

Stuart C Mendel  
NEOFIX Project Director



November 14, 2024

Cuyahoga County Councilman Dale Miller  
Cuyahoga County Headquarters  
2079 East Ninth Street  
Cleveland, OH 44115

Dear Councilman Miller,

I am writing to urge your support for the Manufacturing Works Supply-Chain and Workforce Alignment Project (SWAP). Our organization and Manufacturing Works have a longstanding relationship dedicated to fostering economic development in the region.

The SWAP initiative comprises two complementary and mutually supportive components:

1. **Development of Drone and Advanced Air Mobility Clusters:** This component aims to coordinate the creation of viable economic development clusters focused on drone and advanced air mobility. It will build on the successful Manufacturing Works membership programming and develop targeted marketing strategies to help businesses leverage B2B growth.
2. **Alignment with NASA Glenn Research Center:** This component seeks to align the ongoing NASA Glenn Research Center Space Act agreement with Manufacturing Works members and Baldwin Wallace University. This collaboration will focus on aeronautical communications research.

The SWAP initiative represents a pivotal opportunity for Cuyahoga County. As businesses seek growth opportunities, new technologies and innovations are emerging that we can leverage. While we have a wealth of resources from academic institutions and supporting organizations, there is a need for a coordinated effort to connect these resources with manufacturing firms and our regional supply chain.

Ohio is positioned to be a leader among early adopters of drone operations. This pioneering group of states will work with the FAA to develop the policies, regulations, and procedures that will shape the future of drone operations nationwide.

Thank you for considering this important initiative.

Sincerely,

**Paul F. Marnecheck**

Commissioner of Economic Development

November 12, 2024

Cuyahoga County Councilman Dale Miller  
Cuyahoga County Headquarters  
2079 East Ninth Street  
Cleveland, OH 44115

Dear Councilman Miller:

I am writing to urge your support for Manufacturing Works Supply-Chain and Workforce Alignment Project (SWAP). The 'Your Organization' and Manufacturing Works have a longstanding relationship to build economic development efforts in the region.

The SWAP initiative has two complementary and mutually supportive project components.

- To coordinate the development of viable Drone and Advanced Air Mobility economic development supply chain innovation clusters and will build on successful Manufacturing Works membership programming and create direct target marketing strategies for businesses to leverage B2B growth.
- To align the NASA Glenn Research Center Space Act agreement currently under development with Manufacturing Works members and Baldwin Wallace University, involving aeronautical communications research.

The SWAP will set in motion a defining moment for Cuyahoga County as businesses are looking for growth opportunities and there are new technologies and innovations to leverage. We have a wealth of resources from academic institutions and supporting organizations, but no one is directing efforts to make the connections with manufacturing firms and our regional supply chain.

Ohio is primed in the leading cohort of early adopters of drone operations. It will be this first group of early adopter states that will engage with the FAA to develop the policies, regulations, and procedures for the whole country.

Sincerely,

*Chelsea Treboniak*

Chelsea Treboniak  
President, Critical Ops

# County Council of Cuyahoga County, Ohio

## Resolution No. R2025-0004

Sponsored by: Councilmember <b>Miller</b>	<b>A Resolution</b> awarding a total sum, not to exceed \$120,000, to the Aerozone Alliance for the Aerozone Financial Sustainability Initiative from the District 2 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective.
--	--

**WHEREAS**, Cuyahoga County received \$239,898,257 from the Federal Government through the American Rescue Plan Act (“ARPA”); and

**WHEREAS**, Cuyahoga County calculated 100% of the ARPA dollars as loss revenue under the U.S. Department of the Treasury Final Rule; and

**WHEREAS**, since all the ARPA dollars have been calculated as loss revenue, the ARPA dollars have been deposited in the County’s General Fund; and

**WHEREAS**, the County Executive and County Council have authorized \$86 million of the ARPA dollars for community grants to benefit the residents of Cuyahoga County (the “ARPA Community Grant Fund”); and

**WHEREAS**, of the \$86 million for community grants, \$66 million have been encumbered for equal distribution to each County Council District; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding from the District 2 ARPA Community Grant Fund in the amount of \$120,000 to the Aerozone Alliance for the Aerozone Financial Sustainability Initiative; and

**WHEREAS**, the Aerozone Alliance estimates approximately 150 businesses and 1000 people will be served annually through this award; and

**WHEREAS**, the Aerozone Alliance estimates approximately 400 permanent and temporary jobs will be created or retained through this project; and

**WHEREAS**, the Aerozone Alliance estimates the total cost of the project is \$120,000; and

**WHEREAS**, the Aerozone Alliance indicates the other funding source(s) for this project includes:

- A. 50% from Public Sector entities including Cuyahoga County, City of Cleveland, City of Brook Park, City of Strongsville, City of Middleburg Heights, and City of North Olmsted;
- B. 25% from an array of private companies;
- C. 25% from the philanthropic sector including the Fund for Our Economic Future; and

**WHEREAS**, the Aerozone Alliance is estimating the start date of the project will be February 2025 and the project will be completed by January 2026; and

**WHEREAS**, the Aerozone Alliance requested \$120,000 from the District 2 ARPA Community Grant Fund to complete this project; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding in the amount of \$120,000 to the Aerozone Alliance to ensure this project is completed; and

**WHEREAS**, this Council by a vote of at least eight (8) members determines that it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue to provide for the usually, daily operations of the County.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** That the Cuyahoga County Council hereby awards a not-to-exceed amount of \$120,000 to the Aerozone Alliance from the General Fund made available by the American Rescue Plan Act revenue replacement provision for the Aerozone Financial Sustainability Initiative.

**SECTION 2.** If any specific appropriation is necessary to effectuate this agreement, the Director of the Office of Budget and Management is authorized to submit the requisite documentation to financial reporting to journalize the appropriation.

**SECTION 3.** That the County Council staff is authorized to prepare all documents to effectuate said award.

**SECTION 4.** That the County Executive is authorized to execute all necessary agreements and documents consistent with said award and this Resolution.

**SECTION 5.** If requested or necessary, the Agency of the Inspector General or Department of Internal Audit is authorized to investigate, audit, or review any part of this award.

**SECTION 6.** To the extent that any exemptions are necessary under the County Code and contracting procedures, they shall be deemed approved by the adoption of this Resolution.

**SECTION 7.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County; the preservation of public peace, health or safety in the County; and any additional reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 8.** It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Resolution was duly adopted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President

\_\_\_\_\_  
Date

\_\_\_\_\_  
County Executive

\_\_\_\_\_  
Date

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
Date

First Reading/Referred to Committee: January 14, 2025  
Committee(s) Assigned: Economic Development & Planning

Journal \_\_\_\_\_  
\_\_\_\_\_, 20\_\_\_\_





**Cuyahoga County  
Council**

2079 East 9<sup>th</sup> Street, 8<sup>th</sup> Floor • Cleveland Ohio 44115  
(216) 698-2010

**COUNTY AMERICAN RESCUE PLAN ACT APPLICATION**

<b>APPLICANT INFORMATION:</b>	
<b>Name of Requesting Entity (City, Business, Non-Profit, etc.):</b> Aerozone Alliance	
<b>Address of Requesting Entity:</b> 2000 Aerospace Parkway, Brook Park, OH 44142	
<b>County Council District # of Requesting Entity:</b> District 2	
<b>Address or Location of Project if Different than Requesting Entity:</b>	
<b>County Council District # of Address or Location of Project if Different than Requesting Entity:</b>	
<b>Contact Name of Person Filling out This Request:</b> Hrishue Mahalaha	
<b>Contact Address if different than Requesting Entity:</b>	
<b>Email:</b> hmahalaha@aerozonealliance.org	<b>Phone:</b> 216-272-7655
<b>Federal IRS Tax Exempt No.:</b> 81-2831612	<b>Date:</b> November 27, 2024

## PROJECT DESCRIPTION

**REQUEST DESCRIPTION (include the project name, a description of the project, why the project is important or needed, and timeline of milestones/tracking of the project):**

### **Aerozone Financial Sustainability Initiative:**

The goal of this initiative is to create long term financial sustainability for the organization by establishing long term diversified funding streams for the Aerozone Alliance.

### **History:**

Over the last 3 years Aerozone has focused on establishing a truly collaborative, transparent and a highly value-added regional collaboration network that is singularly focused on driving Aerospace and related industry growth at the Aerozone. The efforts have spanned conducting data driven BR&E voice of customer engagements resulting in Aerozone District attracting record amount of JobsOhio support funding (\$4.8MM in 3 years), establishing a variety of active industry task forces: Energy, Aviation/Airport, and Land Use, connecting 150+ job seekers to upward mobile jobs, and much more. The reason Aerozone Alliance with a very small staff (~2FTE) has been able to drive this much impact, is because of its development of a strong trust-based data driven network for partners.

### **Path Forward:**

Now that the organization has established credibility, it is time to focus on sustainability and stability to continue and sustain the value created. The organization is looking to build its financial sustainability by building out three elements of funding. These elements include: Private Sector Membership, Local Philanthropic grants, and Major federal grant(s).

We are requesting one-time funds to help build organizational capacity to conduct the following efforts:

- **Private Sector:** Develop a membership model for our private sector business partners. Goal would be to stand up a structure that creates a highly impactful model that our private sector partners find compelling. (Revenue goal: \$100-\$200k)
- **Philanthropic Grants:** Identify and apply for 2-3 philanthropic grants. (e.g. a follow up grant with the Workforce Funders Group to help implement the blueprint defined in Phase 1 conducted in 2024, \$100-200k)
- **Federal Grants:** Identify and apply for 1-2 major federal/state grants that help bring funding to the Aerozone Alliance and help bring funds to our core stakeholders. We will do so in coordination with our regional partners. (e.g. a grant that has been discussed with the Aerozone Energy Task force is the federal GRIP grant, another one would include a follow up grant from the EDA Planning Grant, \$400-\$600k).

Core to the idea of ‘trusted system building’ is the need to utilize this process to bring funding to not just the Aerozone Alliance, but also our key stakeholders and partners. We strongly see an opportunity to expand regional partnerships by helping drive funding towards our core partners. (example where this has been implemented is our Data Drive BR&E process that is helping activate the region to drive exponential impact (2 JobsOhio projects in 2022 to 10 in 2024!)

### **Target Outcomes:**

By establishing this capability, the Aerozone Alliance will be able to create fiscal independence, sustainability and stability for itself. Potential goal would be to bring in \$500k-1MM in funding that supports the organization and key local partners.

### **Project Start Date:**

February 1, 2025

### **Project End Date:**

January 1, 2026

## **IMPACT OF PROJECT:**

### **Who will be served:**

By helping create greater financial sustainability for the Aerozone Alliance, we hope to be able to serve the residents and businesses more effectively in the Aerozone District. We hope to build a benchmark partnership model that financially rewards collaboration thru Objective Key Result framework to drive outcomes.

### **How many people will be served annually:**

The Aerozone Alliance hopes to serve 150+ businesses a year, help engage with a 1000+ residents and place 200+ individuals in 'pathway to prosperity' jobs, help make our anchor institutions (NASA and Airport) more accessible to the residents of Cuyahoga County.

### **Will low/moderate income people be served; if so how:**

Yes, specifically speaking, the 'Pathways To Prosperity' program helps connect entry level marginalized populations to upward mobile and family sustaining wages. The program is also helping connect NEO refugees to sustainable living jobs. The team will conduct 3 job fairs to connect 200 marginalized residents to local jobs in space and aviation.

### **How does the project fit with the community and with other ongoing projects:**

Aerozone Alliance works very closely with our 8 local municipalities (deep engagement with Cleveland, Brook Park, North Olmsted, Strongsville, and Middleburg Hts) , an array of non-profits, and philanthropic organizations to ensure our alignment and complement regional efforts under way. The Aerozone Alliance team has built a combination of virtual and in-person programs to actively manage alignment.

### **If applicable, how many jobs will be created or retained (specify the number for each) and will the jobs be permanent or temporary:**

Aerozone Alliance is averaging attraction, retention and growth of approximately 400 jobs each year. The team will continue to build on this momentum.

### **If applicable, what environmental issues or benefits will there be:**

Aerozone Alliance is actively in the process of designing an Energy Framework that will integrate sustainable energy generation, intelligent energy distribution, and energy usage. It is also working on efforts to design a sustainability corridor through its partners such as Biomimicry that are helping educate and inform local stakeholders and drive a collective sustainability strategy.

### **If applicable, how does this project serve as a catalyst for future initiatives:**

Aerozone Alliance is working on major planning efforts such as the EDA Aerospace Catalyst Plan, and NOACA's TEDI, that will help activate economic planning. There are several real estate development projects that are already underway and will act as models for additional future developments. And finally, the Aerozone team is working very closely with the County to help launch the County's first microgrid. This has the potential to become a major economic catalyst.

**FINANCIAL INFORMATION:**

**Total Budget of Project:**

\$120,000

\$50,000: Hire a part-time individual to focus on private sector membership model generation development and execution.

\$70,000: Help build existing staff capacity to focus on grant development efforts.

**Other Funding Sources of Project (list each source and dollar amount separately):**

**The general operating budget of the organization is funded by:**

**Public Sector (~50%):** Cuyahoga County, City of Cleveland, City of Brook Park, City of Strongsville, City of Middleburg Heights and City of North Olmsted.

**Private Sector (~25%):** An array of private companies

**Philanthropic Sector (~25%) :** In 2025, we have commitments from The Fund For Our Economic Future.

**Total amount requested of County Council American Resource Act Dollars:**

\$120,000

**Since these are one-time dollars, how will the Project be sustained moving forward:**

The project will be used to address this key opportunity. Help created a diversified source of funding for our organization. The Aerozone has purposefully diversified its funding streams: ~50% (County, municipal, federal), ~25% Philanthropic, and ~25% Private. Next year we will significantly expand the private sector financial support.

**DISCLAIMER INFORMATION AND SIGNATURE:**

**Disclaimer:**

I HEREBY CERTIFY that I have the authority to apply for financial assistance on behalf of the entity described herein, and that the information contained herein and attached hereto is true, complete, and correct to the best of my knowledge.

I acknowledge and agree that all County contracts and programs are subject to Federal Guidelines and Regulations, the Ohio Revised Code, the Cuyahoga County Charter, and all County Ordinances including all information submitted as part of this application is a public record.

I understand that any willful misrepresentation on this application or on any of the attachments thereto could result in a fine and/or imprisonment under relevant local, state, and/or federal laws or guidelines.

I agree that at any time, any local, state, or federal governmental agency, or a private entity on behalf of any of these governmental agencies, can audit these dollars and projects.

**Printed Name:**

Hrishue Mahalaha

**Signature:**

**Date:**

**Additional Documents**

**Are there additional documents or files as part of this application? Please list each documents name:**

Examples of the efforts that need to be sustained: [2025TargetFundersList](#)

**INDUSTRY GROWTH**

- [Aerozone Energy Framework](#)
- [Aerozone/Airport Economic Development MOU](#)
- Aerozone Airport/Aviation Task Force

**LAND USE PLANNING**

- [Aerozone EDA Aerospace Catalyst Plant](#)
- [Aerozone NOACA TEDI](#)
- [Land Use Planning](#)

**TALENT DEVELOPMENT**

- [Aerozone Pathways To Prosperity Model](#)
- [Aerozone Airport Job Fairs](#)

# County Council of Cuyahoga County, Ohio

## Resolution No. R2025-0016

Sponsored by: Councilmember <b>Turner</b>	<b>A Resolution</b> awarding a total sum, not to exceed \$350,000, to the United Black Fund of Greater Cleveland for the Empowering Cuyahoga County’s Opportunity Zones Project from the District 9 ARPA Community Grant Fund; and declaring the necessity that this Resolution become immediately effective.
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**WHEREAS**, Cuyahoga County received \$239,898,257 from the Federal Government through the American Rescue Plan Act (“ARPA”); and

**WHEREAS**, Cuyahoga County calculated 100% of the ARPA dollars as loss revenue under the U.S. Department of the Treasury Final Rule; and

**WHEREAS**, since all the ARPA dollars have been calculated as loss revenue, the ARPA dollars have been deposited in the County’s General Fund; and

**WHEREAS**, the County Executive and County Council have authorized \$86 million of the ARPA dollars for community grants to benefit the residents of Cuyahoga County (the “ARPA Community Grant Fund”); and

**WHEREAS**, of the \$86 million for community grants, \$66 million have been encumbered for equal distribution to each County Council District; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding from the District 9 ARPA Community Grant Fund in the amount of \$350,000 to the United Black Fund of Greater Cleveland for the Empowering Cuyahoga County’s Opportunity Zones Project; and

**WHEREAS**, the United Black Fund of Greater Cleveland estimates approximately 200 people will be served annually through this award; and

**WHEREAS**, the United Black Fund of Greater Cleveland estimates the total cost of the project is \$668,360; and

**WHEREAS**, the United Black Fund of Greater Cleveland is estimating the start date of the project will be January 2025 and the project will be completed by December 2025; and

**WHEREAS**, the United Black Fund of Greater Cleveland requested \$350,000 from the District 7 ARPA Community Grant Fund to complete this project; and

**WHEREAS**, the Cuyahoga County Council desires to provide funding in the amount of \$350,000 to the United Black Fund of Greater Cleveland to ensure this project is completed; and

**WHEREAS**, this Council by a vote of at least eight (8) members determines that it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue to provide for the usually, daily operations of the County.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** That the Cuyahoga County Council hereby awards a not-to-exceed amount of \$350,000 to the United Black Fund of Greater Cleveland from the General Fund made available by the American Rescue Plan Act revenue replacement provision for the Empowering Cuyahoga County's Opportunity Zones Project.

**SECTION 2.** If any specific appropriation is necessary to effectuate this agreement, the Director of the Office of Budget and Management is authorized to submit the requisite documentation to financial reporting to journalize the appropriation.

**SECTION 3.** That the County Council staff is authorized to prepare all documents to effectuate said award.

**SECTION 4.** That the County Executive is authorized to execute all necessary agreements and documents consistent with said award and this Resolution.

**SECTION 5.** If requested or necessary, the Agency of the Inspector General or Department of Internal Audit is authorized to investigate, audit, or review any part of this award.

**SECTION 6.** To the extent that any exemptions are necessary under the County Code and contracting procedures, they shall be deemed approved by the adoption of this Resolution.

**SECTION 7.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County; the preservation of public peace, health or safety in the County; and any additional reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be

disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 8.** It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Resolution was duly adopted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President

\_\_\_\_\_  
Date

\_\_\_\_\_  
County Executive

\_\_\_\_\_  
Date

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
Date

First Reading/Referred to Committee: January 14, 2025  
Committee(s) Assigned: Economic Development & Planning

Journal \_\_\_\_\_

\_\_\_\_\_, 20\_\_\_\_





## Cuyahoga County Council

2079 East 9<sup>th</sup> Street, 8<sup>th</sup> Floor • Cleveland Ohio 44115  
(216) 698-2010

### COUNTY AMERICAN RESCUE PLAN ACT APPLICATION

<b>APPLICANT INFORMATION:</b>	
<b>Name of Requesting Entity (City, Business, Non-Profit, etc.):</b> The United Black Fund of Greater Cleveland, Inc (UBF)	
<b>Address of Requesting Entity:</b> 1621 Euclid Avenue, Suite 1200 Cleveland, Ohio 44115	
<b>County Council District # of Requesting Entity:</b> Cuyahoga County Council District 7	
<b>Address or Location of Project if Different than Requesting Entity:</b>  N/A	
<b>County Council District # of Address or Location of Project if Different than Requesting Entity:</b>  N/A	
<b>Contact Name of Person Filling out This Request:</b>  Cecil J Lipscomb, President & CEO The United Black Fund of Greater Cleveland, Inc.	
<b>Contact Address if different than Requesting Entity:</b>  N/A	
<b>Email:</b> clipscomb@unitedblackfund.org	<b>Phone:</b> (216) 566-9263
<b>Federal IRS Tax Exempt No.:</b> 34-1366892	<b>Date:</b> December 20, 2024

## PROJECT DESCRIPTION

**REQUEST DESCRIPTION (include the project name, a description of the project, why the project is important or needed, and timeline of milestones/tracking of the project):**

**Project Name:** Empowering Cuyahoga County's Opportunity Zones: A Comprehensive Workforce Development Initiative

**Project Description:** This comprehensive workforce development program is aimed at empowering residents in Cuyahoga County's 64 Opportunity Zones<sup>1</sup>. This initiative targets critical labor shortages in high-demand fields such as hospitality, manufacturing, healthcare, and technology. Through partnerships with Cuyahoga Community College (Tri-C) and local community-based nonprofits, the program will provide no-cost training, certifications, and job placement services, along with supportive resources like transportation and childcare cost assistance. By building capacity in local organizations and equipping residents with in-demand skills, the initiative seeks to create sustainable career pathways, increase economic mobility, and contribute to regional economic revitalization.

**Need Statement:** Despite the tremendous efforts being undertaken across both the public and private sectors to stimulate investment, create jobs, and improve economic conditions in the region's Opportunity Zones, residents continue to face significant barriers to economic mobility. The 2024 Team NEO report<sup>2</sup> highlights critical labor shortages across several key sectors, presenting both a challenge and an opportunity to align workforce development with regional economic needs. Limited access to quality workforce development resources remains a critical gap, hindering their ability to fully benefit from the revitalization efforts:

- **Hospitality:** As the tourism industry rebounds, the hospitality sector struggles to meet workforce demands, particularly in entry-level roles, which are essential for supporting the industry's growth.
- **Manufacturing:** Skilled production roles face a gap exceeding 3,600 positions, underscoring the urgent need for trained workers in fields such as metal and plastic working, installation, and repair.
- **Healthcare:** With over 5,000 shortages in health diagnosing and treating practitioners, along with 2,387 healthcare technologists and technicians needed, the sector faces a critical workforce deficit that impacts the region's ability to meet growing healthcare demands.
- **Information Technology (IT):** Computer and IT roles are short by approximately 500 trained professionals, a gap that affects industries across Cuyahoga County.

A comprehensive workforce development initiative targeting Cuyahoga County's Opportunity Zones would address these challenges by equipping residents with the skills and training necessary to secure sustainable employment.

### Timeline and Milestones:

- **Quarter 1:** Recruit a project manager, build partnerships with Tri-C and local organizations, conduct a listening tour to align with community needs, and address barriers like childcare and transportation.
- **Quarter 2:** Launch training programs in high-demand industries (e.g., healthcare, IT), and provide grants to nonprofits for recruitment and job readiness efforts.
- **Quarter 3:** Monitor participant progress, refine programs based on feedback, and provide ongoing support through wraparound services.
- **Quarter 4:** Complete training, support job placement, and evaluate program outcomes, focusing on job

**Project Start Date:** January 1, 2025

**Project End Date:** December 31, 2025

<sup>1</sup> <https://cuyahogacounty.gov/development/businesses/skillup/opportunity-zones#:~:text=Arctaris%20will%20use%20the%20fund,Cuyahoga%20County's%202064%20Opportunity%20Zones.>

<sup>2</sup> <https://northeastohioregion.com/regional-data-and-reports/>

## IMPACT OF PROJECT:

**Who will be served:** Adults (aged 18 and older) who have limited economic means and reside in one of Cuyahoga County's 64 designated census tracts—48 in Cleveland and 16 in surrounding suburbs such as Euclid, Maple Heights, and Cleveland Heights—which have been identified as Opportunity Zones<sup>3</sup>. These zones are strategically grouped into 11 districts, each reflecting unique geographic, economic, and infrastructure considerations.

**How many people will be served annually:** Annually, UBF proposes to equip 200 residents in Opportunity Zones with in-demand skills tailored to high-need industries such as healthcare, manufacturing, IT, and hospitality. These efforts will unlock participants' potential for greater employability and income while addressing critical regional workforce shortages.

**Will low/moderate income people be served; if so how:** The program will serve low- to moderate-income individuals by offering industry-aligned training in high-demand fields like healthcare, technology, and manufacturing through partnerships with Tri-C and community-based nonprofits. These nonprofits, embedded in Opportunity Zones, will handle localized outreach, recruitment, and job placement. To reduce barriers, the program will provide supportive services such as assistance with transportation and childcare costs, and financial literacy training, along with mentorship and career counseling.

**How does the project fit with the community and with other ongoing projects:** This initiative leverages the expertise of Tri-C and the localized reach of community-based nonprofits to build a collaborative support system for Opportunity Zone residents. By aligning training with industry needs and equipping nonprofits with resources to expand their impact, the program addresses local challenges while enhancing capacity. Through listening tours, grassroots engagement, and wraparound services, it ensures efforts are deeply rooted in the community, fostering trust, inclusivity, and sustainable economic growth.

**If applicable, how many jobs will be created or retained (specify the number for each) and will the jobs be permanent or temporary:** This initiative will not directly create or retain any new jobs; instead, it will focus on filling existing vacancies within high-demand industries to support economic growth. By equipping Opportunity Zone residents with the skills needed for permanent, family-sustaining careers, the program aims to address labor shortages while fostering long-term economic stability.

**If applicable, what environmental issues or benefits will there be:** This initiative does not directly address environmental issues; however, it contributes to environmental sustainability indirectly by promoting workforce development in industries such as advanced manufacturing and technology, which increasingly emphasize energy efficiency and green practices. By equipping residents with skills aligned with these emerging trends, the program supports the adoption of sustainable practices within the workforce and fosters economic growth that aligns with modern environmental priorities.

**If applicable, how does this project serve as a catalyst for future initiatives:** This initiative serves as a catalyst for future initiatives by creating a replicable model of collaboration between educational institutions, community-based nonprofits, and regional employers to address workforce development needs. By strengthening nonprofit capacity, fostering partnerships, and equipping residents with in-demand skills, it establishes a foundation for sustained economic growth, innovation, and investment in Opportunity Zones.

<sup>3</sup> <https://cuyahogacounty.gov/development/businesses/skillup/opportunity-zones#:~:text=Arctaris%20will%20use%20the%20fund,Cuyahoga%20County's%2064%20Opportunity%20Zones.>

**FINANCIAL INFORMATION:**

**Total Budget of Project: \$668,360**

**Other Funding Sources of Project (list each source and dollar amount separately):**

**If we receive the \$350,000 in funding from Cuyahoga County, we will still face a deficit of \$268,350 for this project. To address this gap, we plan to implement a multifaceted funding strategy. This strategy includes leveraging 70% of the deficit through our partnership with the PERC (Partnership for Equitable and Resilient Communities) initiative, which offers vital resources and support for our community. Additionally, we will actively seek contributions from individual donors who support our mission and this project, as well as secure further financial assistance from various foundations to cover the remaining 30%. By combining these efforts, we aim to eliminate the deficit and ensure the sustainability of our programs moving forward.**

**Total amount requested of County Council American Resource Act Dollars: \$350,000**

**Since these are one-time dollars, how will the Project be sustained moving forward:** UBF is committed to raising the capital necessary to sustain the initiative beyond the initial funding period. UBF has a strategic philanthropic plan in place that emphasizes the importance of this workforce development program as a critical part of its mission. As a recipient of multiple grants and with a robust base of individual donors, UBF is well-positioned to continue securing the funding needed to support this initiative. UBF will leverage its strong relationships with local, state, and federal agencies, as well as corporate sponsors, to secure future funding through grants and philanthropic partnerships. Through these efforts, UBF is confident that the program will remain a sustainable, high-impact initiative that provides lasting opportunities for the community.

**DISCLAIMER INFORMATION AND SIGNATURE:**

**Disclaimer:**

I HEREBY CERTIFY that I have the authority to apply for financial assistance on behalf of the entity described herein, and that the information contained herein and attached hereto is true, complete, and correct to the best of my knowledge.

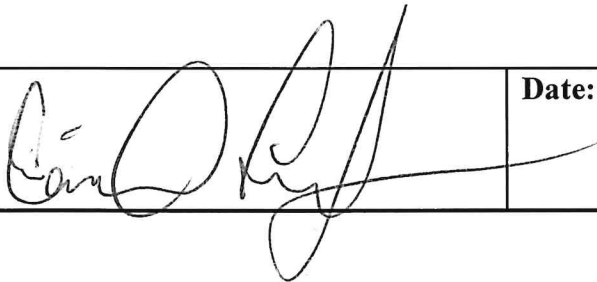
I acknowledge and agree that all County contracts and programs are subject to Federal Guidelines and Regulations, the Ohio Revised Code, the Cuyahoga County Charter, and all County Ordinances including all information submitted as part of this application is a public record.

I understand that any willful misrepresentation on this application or on any of the attachments thereto could result in a fine and/or imprisonment under relevant local, state, and/or federal laws or guidelines.

I agree that at any time, any local, state, or federal governmental agency, or a private entity on behalf of any of these governmental agencies, can audit these dollars and projects.

**Printed Name: Cecil J. Lipscomb**

**Signature:**



**Date: December 20, 2024**

**Additional Documents**

**Are there additional documents or files as part of this application? Please list each documents name:**  
Empowering Cuyahoga County's Opportunity Zones: A Comprehensive Workforce Development Initiative

# County Council of Cuyahoga County, Ohio

## Resolution No. R2025-0037

<p>Sponsored by: <b>County Executive Ronayne/Department of Development</b></p> <p>Co-sponsored by: <b>Councilmember Houser</b></p>	<p><b>A Resolution</b> authorizing an Economic Development Loan in an amount not-to-exceed \$1,500,000.00 to WXZ CPV LLC and/or Taylor Tudor Tenant LLC as its designee, to facilitate the re-development of the Taylor Tudor Plaza located at 1900-1910, 1912-1926, and 1932-1946 South Taylor Road in the City of Cleveland Heights; authorizing the County Executive and/or the Director of Development to execute all documents consistent with said loan and this Resolution; and declaring the necessity that this Resolution become immediately effective.</p>
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**WHEREAS**, the County Executive/Department of Development recommends an Economic Development Loan in an amount not-to-exceed \$1,500,000.00 to WXZ CPV LLC and/or Taylor Tudor Tenant LLC as its designee, to facilitate the re-development of the Taylor Tudor Plaza located at 1900-1910, 1912-1926, and 1932-1946 South Taylor Road in the City of Cleveland Heights; and

**WHEREAS**, the primary goal of this loan is for the renovation of vacant buildings, preservation of historic property and creation of new jobs; and

**WHEREAS**, this project is anticipated to create 43 new jobs; and

**WHEREAS**, the County will loan \$1,500,000.00 with a term of 2 years interest only followed by 15 years principal and interest payments based on a 20-year amortization at 5.5% interest; and

**WHEREAS**, the project is funded 100% Economic Development Loan Fund; and

**WHEREAS**, it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** That the Cuyahoga County Council hereby authorizes an Economic Development Loan in an amount not-to-exceed \$1,500,000.00 to WXZ CPV LLC and/or Taylor Tudor Tenant LLC as its designee, to facilitate the re-

development of the Taylor Tudor Plaza located at 1900-1910, 1912-1926, and 1932-1946 South Taylor Road in the City of Cleveland Heights.

**SECTION 2.** That the County Executive and/or the Director of Development are authorized to execute all documents consistent with said loan and this Resolution.

**SECTION 3.** That this Resolution shall sunset eighteen (18) months after County Council approval should the authorized action have not occurred by that date. In the event this Resolution sunsets prior to the authorized action taking place, the Director of Development shall notify the Clerk of Council in writing. The Clerk of Council shall record the sunsetting of this Resolution in the Council's journal.

**SECTION 4.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County and the reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 5.** It is found and determined that all formal actions of this Council relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Resolution was duly adopted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President

\_\_\_\_\_  
Date

\_\_\_\_\_  
County Executive

\_\_\_\_\_  
Date

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
Date

First Reading/Referred to Committee: January 14, 2025  
Committee(s) Assigned: Economic Development & Planning

Additional Sponsorship Requested on the Floor: January 14, 2025

Journal \_\_\_\_\_  
\_\_\_\_\_, 20\_\_



**ECONOMIC DEVELOPMENT LOAN TRANSACTIONS**

<b>Title</b>	2024 – Department of Development; Taylor Tudor Tenant LLC or designee; Economic Development Loan; Portfol Loan No. 365-01-01
<b>Department or Agency Name</b>	Department of Development
<b>Requested Action</b>	<input checked="" type="checkbox"/> Contract <input type="checkbox"/> Agreement <input type="checkbox"/> Other (please specify):

Original (O)/ Amendment (A-# )	Contract No. (If PO, list PO#)	Vendor Name	Time Period	Amount	Date BOC Approved/ Council's Journal Date	Approval No.
O	Pending	PPT Real Estate Holdings	17 Years	\$1,500,000	Pending	Pending

**Loan Description and Terms.**  
 Department of Development is seeking approval of an Economic Development Loan to Taylor Tudor Tenant, LLC (Developer), a newly created entity principally owned by WXZ Development whose principals include James Wymer and Matthew Wymer. The entity has been created to facilitate the re-development of the Taylor Tudor Plaza Redevelopment located at 1900-1910, 1912-1926, and 1932-1946 South Taylor Road, Cleveland Heights, Ohio.

**Loan Amount:** not to exceed \$1,500,000

**Loan Terms:** 2 years interest-only followed by 15 years P&I based on a 20-year amortization at 5.5% interest.

**Loan Security:** A subordinate mortgage and assignment of leases and rents and personal guarantees from James Wymer and Matthew Wymer

**Project Purpose/Goals, Outcomes(List 3):**

Renovation of vacant buildings, preservation of historic property, and creation of new jobs

Loan proceeds may be used for real estate acquisition, construction, furniture, fixtures, equipment, and soft costs related to the project at 1900-1910; 1912-1926; and 1932-1946 South Taylor Road, Cleveland Heights, OH

**Number of Jobs created:** 43  
**Number of Jobs retained:** 0

**If a County Council item, are you requesting passage of the item without 3 readings.**  Yes  No

<b>In the boxes below, list Borrower/Vendor, Name, Street Address, City, State and Zip Code. Beside each vendor/contractor, etc. provide owner, executive director, other (specify)</b>	
Vendor Name and address:	Owner, executive director, other (specify):

Taylor Tudor Tenant LLC 22720 Fairview Center Drive, #150 Fairview Park, OH 44126	Andrew Gehrlein
Vendor Council District: 1	Project Council District: 10
If applicable provide the full address or list the municipality(ies) impacted by the project.	1900-1910; 1912-1926; and 1932-1946 South Taylor Road, Cleveland Heights, OH

<b>NON-COMPETITIVE PROCUREMENT - X</b>
Provide a short summary for not using competitive bid process.
Economic Development Loan
<input type="checkbox"/> Exemption
<input type="checkbox"/> Alternative Procurement Process
<input type="checkbox"/> Contract Amendment ( <i>list original procurement</i> )
<input checked="" type="checkbox"/> Other Procurement Method, please describe: <b>Loan</b>

<b>FUNDING SOURCE: i.e. General Fund, Health and Human Services Levy Funds, Community Development Block Grant</b> ( <i>No acronyms i.e. HHS Levy, CDBG, etc.</i> ). Include % if more than one source.
Economic Development Fund
Is funding for this included in the approved budget? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (if "no" please explain):
Payment Schedule: <input checked="" type="checkbox"/> Invoiced <input type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> One-time <input checked="" type="checkbox"/> Other (please explain): Reimbursement for costs

<b>Provide status of project.</b>
Is contract late <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes, In the fields below provide reason for late and timeline of late submission
<b>Reason:</b>
<b>Timeline:</b>
Project/Procurement Start Date (date your team started working on this item):
Date documents were requested from vendor:
Date of insurance approval from risk manager:
Date Department of Law approved Contract:
Date item was entered and released in Infor:
Detail any issues that arose during processing in Infor, such as the item being disapproved and requiring correction:
If late, have services begun? <input type="checkbox"/> No <input type="checkbox"/> Yes (if yes, please explain)
Have payments be made? <input type="checkbox"/> No <input type="checkbox"/> Yes (if yes, please explain)

<b>HISTORY (see instructions):</b>
N/A

# County Council of Cuyahoga County, Ohio

## Resolution No. R2025-0044

Sponsored by: <b>County Executive Ronayne</b>	<b>A Resolution</b> authorizing the County Executive to sign a petition in support of continuing the Downtown Cleveland Improvement District; requesting that certain County properties be included in the District; and declaring the necessity that this Resolution become immediately effective.
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**WHEREAS**, Chapter 1710 of the Revised Code authorizes the formation of a special improvement district within the boundaries of a municipality by petition of property owners in the district and approval by the municipality for the purpose of developing and implementing a plan for public improvements and public services that benefit the district; and

**WHEREAS**, the Downtown Cleveland Improvement District (the “District”) was established in 2006; and

**WHEREAS**, the District is governed by the Downtown Cleveland Improvement Corporation (“DCIC”), an Ohio nonprofit corporation, pursuant to Chapters 1702 and 1710 of the Revised Code; and

**WHEREAS**, the DCIC is seeking to continue the District’s effective dates for calendar years 2026 through 2032; and

**WHEREAS**, the DCIC is distributing to property owners in the District a petition in support of continuing the District and adjusting its boundaries (the “Petition”) for the purpose of implementing the District’s Comprehensive Services Plan (the “District Plan”); and

**WHEREAS**, under Section 1710.02(E) of the Revised Code, real property owned by a local government is generally excluded from a special improvement district unless inclusion is specifically requested in writing; and

**WHEREAS**, the County desires to sign the Petition and to include certain properties owned by the County within the boundaries of the District for special assessments in accordance with Section 1710.02(E) of the Revised Code and the District Plan; and

**WHEREAS**, it is necessary that this Resolution become immediately effective to provide for the usual, daily operations of the County.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** That the County Executive (the “Executive”), on behalf of the County, is authorized to sign the Petition in support of continuing the District, adjusting its boundaries, and implementing the District Plan for the benefit of the District; and is further authorized to request in writing that the following County properties located within the District be included in the District for special assessment in accordance with Section 1710.02(E) of the Revised Code:

<u>PPN</u>	<u>Street Address</u>	<u>Agency/Use/Common Name</u>
101-02-011	1 Lakeside Avenue	County Courthouse & Huntington Park
101-06-003	1200 – 1250 Ontario Street	Justice Center Complex
101-06-010	1215 – 1265 West 3 <sup>rd</sup> Street	Justice Center Complex
101-06-011	220 West 3 <sup>rd</sup> Street	Justice Center Complex
101-06-012	208 St. Clair Avenue	Justice Center Complex
101-06-013	116 St. Clair Avenue	Justice Center Complex
101-08-001	310 Lakeside Avenue	Public Defender’s Office
101-08-004	426 Lakeside Avenue	Public Defender’s parking lot
101-36-026	2073 East 9 <sup>th</sup> Street	County Admin Building
102-01-007	1275 Lakeside Avenue	BODD Building

**SECTION 2.** That the Petition, the District Plan, the Amended Articles of Incorporation of the DCIC, and the estimate for the special assessments on file with the Clerk of Council, are hereby approved, with such changes therein that are not materially inconsistent with this Resolution and not adverse to the County.

**SECTION 3.** That all special assessments levied against the County’s properties as a result of the County’s inclusion in the District are estimated to be \$175,782.57 for calendar year 2025 and shall be paid from the general fund.

**SECTION 4.** It is necessary that this Resolution become immediately effective for the usual daily operation of the County and the reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the

Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 5.** It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Resolution was duly adopted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President

\_\_\_\_\_  
Date

\_\_\_\_\_  
County Executive

\_\_\_\_\_  
Date

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
Date

First Reading/Referred to Committee: January 14, 2025

Committee(s) Assigned: Economic Development & Planning

Journal \_\_\_\_\_  
\_\_\_\_\_, 20\_\_\_\_

# County Council of Cuyahoga County, Ohio

## Ordinance No. O2025-0002

Sponsored by: <b>Councilmember Simon</b>	<b>An Ordinance</b> enacting Section 802.06 of the Cuyahoga County Code to require Economic Development proposals submitted to County Council for approval to include and incorporate essential deal terms; and declaring the necessity that this Ordinance become immediately effective.
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WHEREAS, the preamble to the Charter of Cuyahoga County states "...job creation and economic growth as a fundamental government purpose..." and Section 7.01 of the Charter states "[t]he County shall have as a primary responsibility the promotion and enhancement of the economic well-being and prosperity of the County and all of its residents;" and

WHEREAS, pursuant to Section 7.05 of the Charter of Cuyahoga County, the Council has adopted and annually updated the County's Economic Development Plan, which lays out the County's strategies and objectives with regard to Economic Development investments; and

WHEREAS, The Cuyahoga County Community Improvement Corporation ("CCCIC") is established pursuant to Chapter 1724 of the Ohio Revised Code, whose responsibilities include, among other things, vetting potential Economic Development investments prior to their submission to Council for approval; and

WHEREAS, in an effort to provide additional transparency and accountability to the Economic Development investments made by Cuyahoga County, the Council now intends to require Economic Development proposals to include and incorporate essential deal terms in the authorizing legislation; and

WHEREAS, it is necessary that this Ordinance become immediately effective in order that critical service provided by Cuyahoga County can continue and to provide for the usual, daily operation of a County entity.

**NOW, THEREFORE, BE IT ENACTED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** 802.06 of the Cuyahoga County Code is hereby enacted to read as follows:

**Section 802.06 Submission of Economic Development Investment Proposals to County Council**

A. The submission to County Council of any and all investments made pursuant to Cuyahoga County's Economic Development programs now or hereafter established pursuant to this Code or the Cuyahoga County Economic Development Plan, shall be accompanied by a term sheet specifying the essential material terms of the proposed deal. Such term sheet shall be incorporated by reference into the Resolution or legislation approving the investment. In the event the Department seeks to amend the essential material terms of the proposed deal following Council approval, the Department shall seek subsequent Council approval via Resolution of the revised deal; and, for investments originally reviewed by the Cuyahoga County Community Improvement Corporation ("CCCIC"), the Department shall additionally resubmit such changes to the CCCIC for its review and recommendation to Council.

B. For the purposes of this Section, "essential material terms" shall include the following, as may be applicable:

1. Name of the borrower or recipient;
2. Total project sources and uses of funds;
3. County Participation, including the character and amount. The character of the participation shall include but not limited to whether the participation is in the form of a loan, grant, credit enhancement, or other form of financial assistance, and whether any portion of the terms of repayment may be subject to forgiveness;
4. Purpose of the investment, including authorized use of County proceeds;
5. Source(s) of funding provided by the County;
6. The County's loan terms, including:
  - a. Interest rate(s);
  - b. Term length(s), repayment schedule(s), and amortization;
  - c. Security position, collateral, and/or guaranty;
  - d. Debt service coverage ratio and/or other covenants;
  - e. Expenses and/or fees incurred by the County;

**SECTION 2.** It is necessary that this Ordinance become immediately effective for the usual daily operation of the County; the preservation of public peace, health,

or safety in the County; and any additional reasons set forth in the preamble. Provided that this Ordinance receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

**SECTION 3.** It is found and determined that all formal actions of this Council relating to the adoption of this Ordinance were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by \_\_\_\_\_, seconded by \_\_\_\_\_, the foregoing Ordinance was duly enacted.

Yeas:

Nays:

\_\_\_\_\_  
County Council President                      Date

\_\_\_\_\_  
County Executive                                      Date

\_\_\_\_\_  
Clerk of Council                                      Date



First Reading/Referred to Committee: January 14, 2025  
Committee(s) Assigned: Economic Development & Planning

Journal \_\_\_\_\_

\_\_\_\_\_, 20\_\_