

CLEVELAND MEDICAL MART & CONVENTION CENTER



Cuyahoga
COUNTY OF OHIO

Project Update June 14, 2011



Presented by
Jeffrey R. Appelbaum

Project Summary

▶ Project Scope

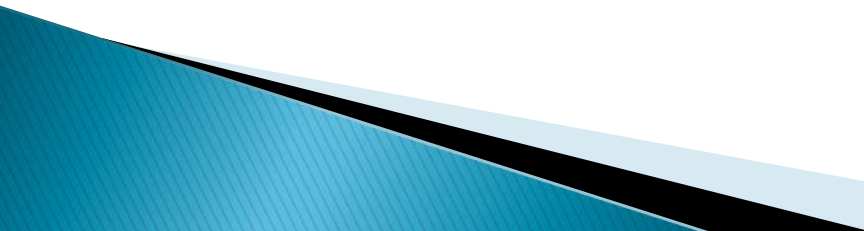
- Building Size -- 1,003,000 sf
- Site Area -- 14.6 Acres
- Development Budget--\$465M
- Construction Schedule
 - Construction Start Date- January 3, 2011
 - Substantial Completion Date - August 31, 2013

▶ Project Components

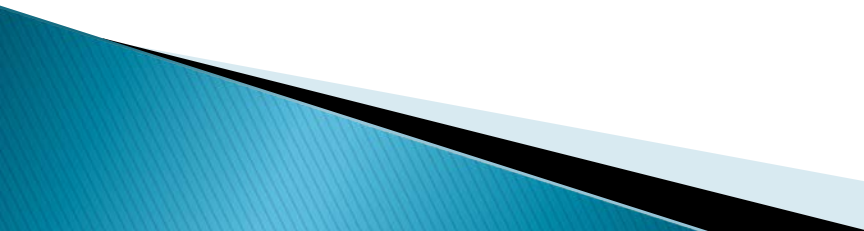
- Convention Center -
 - 767,000 sf under Malls B and C
 - 230,000 sf high quality exhibit hall space
 - 60,000 sf high tech, flexible meeting room space
 - 31,000 sf column free ballroom space
- Medical Mart
 - 235,000 sf at St. Clair and Ontario
 - 100,000 sf permanent show room space
 - 11,000 sf junior ballroom
 - 2,000 sf retail
- Mall B and C Hardscape and Softscape



Design Update

- ▶ **75% Design Review Set issued May 3, 2011**
 - ▶ **Design Review Meetings in May among County (PMC and Conventional Wisdom), MMPI, LMN Architects, Turner, URS and consultants**
 - ▶ **Presentations before before City Design Review and City Planning (6/16 and 6/17)**
 - ▶ **Finalized Public Auditorium Separation and West Façade Restoration Issues with City**
- 

Construction Update

- ▶ **On schedule for August 31, 2013 Substantial Completion**
 - ▶ **Project is 11% complete based on billings to date for Work in Place and Stored Materials (\$38.9M)**
 - ▶ **26 of 52 Bid packages have been awarded**
 - ▶ **On schedule to receive LEED Silver Certification**
- 

Visual Construction Update



Visual Construction Update



Mud Mat E646

Earth Retention System

Elevator Pit

Soldier Pile & Lagging
Permanent Sheeting



Ex Hall Excavation E617

Loading

Demo 98% Complete

Loading

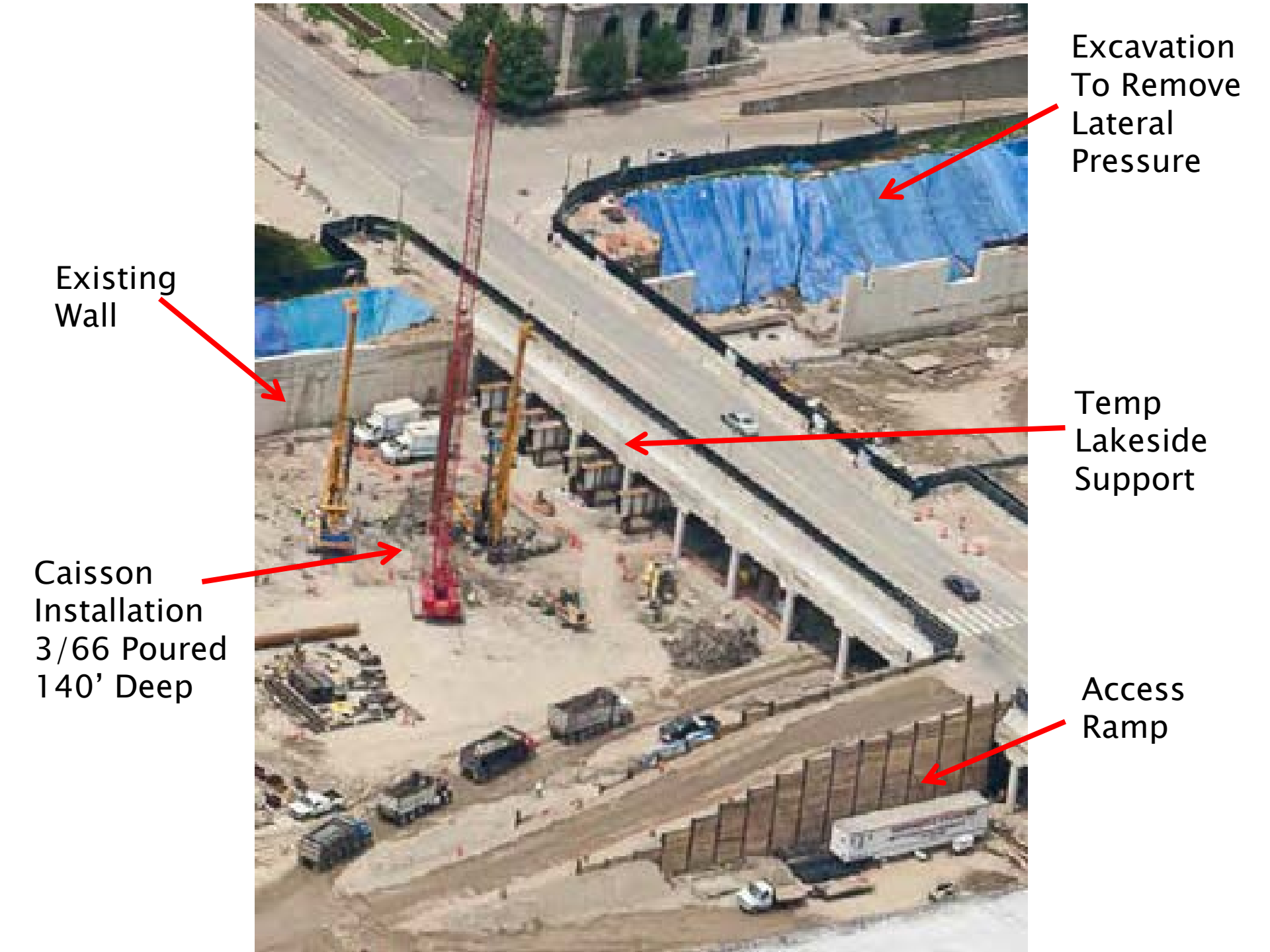
Full



Empty

Steel Casings for Caissons

Rebar Cages



Excavation
To Remove
Lateral
Pressure

Existing
Wall

Temp
Lakeside
Support

Caisson
Installation
3/66 Poured
140' Deep

Access
Ramp

Food Service and Commissary

Bridge to Stadium

Ballroom

Pre-Function and Meeting Rooms



Question

- ▶ Why does the Convention Center require Deep Foundations while the 4 story Medical Mart only requires a Pad Foundation?



EXHIBIT HALL INTERIOR LOOKING TOWARDS LAKESIDE ENTRY



MEDICAL MART ATRIUM LOOKING NORTH

CLEVELAND
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CENTER



Cuyahoga
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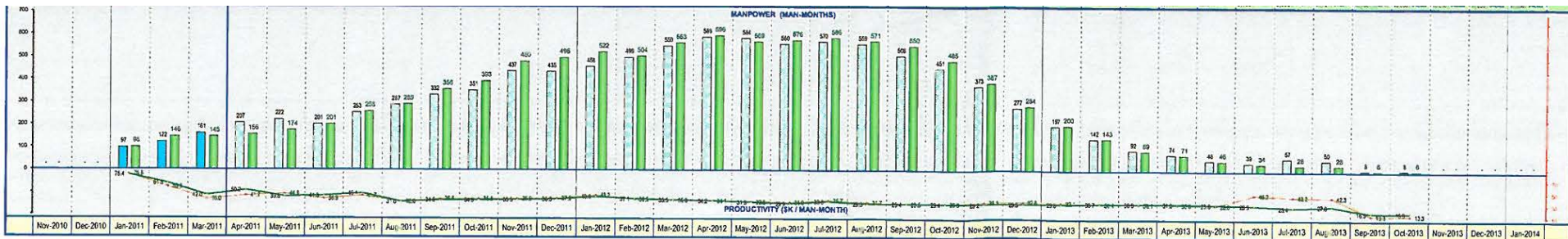
Contracting and Staffing

Manpower Loading

March 2011
145 MM

May 2011
185 MM

Summer 2012
580MM +Fitout



Safety

- ▶ To date...zero lost time due to accidents!

Economic Inclusion

| | Contract Goal | Actual to Date |
|------------------|---------------|----------------|
| SBE | 25% | 34%* |
| County Residency | 40% | 54% |
| City Residency | 20% | 26% |

*38 SBE subcontractors have been hired by their respective prime contractors for the first time.

For period concluding 5/15/2011

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Budget and Cashflow

Budget and Cashflow

- ▶ No Material Changes from last presentation
 - ▶ No Expenditures from County Contingency
 - ▶ We are on Budget!
- 

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Tenants and Shows

Tenants

- ▶ 63 Medical Mart Showroom LOI's
 - Medical device
 - Device development
 - Healthcare IT
 - Healthcare design
 - Medical education
 - Healthcare media
 - Healthcare providers
- ▶ Examples
 - Johnson Controls, Invacare, STERIS, Clariant, Hyland Software, BlueStar, BioE

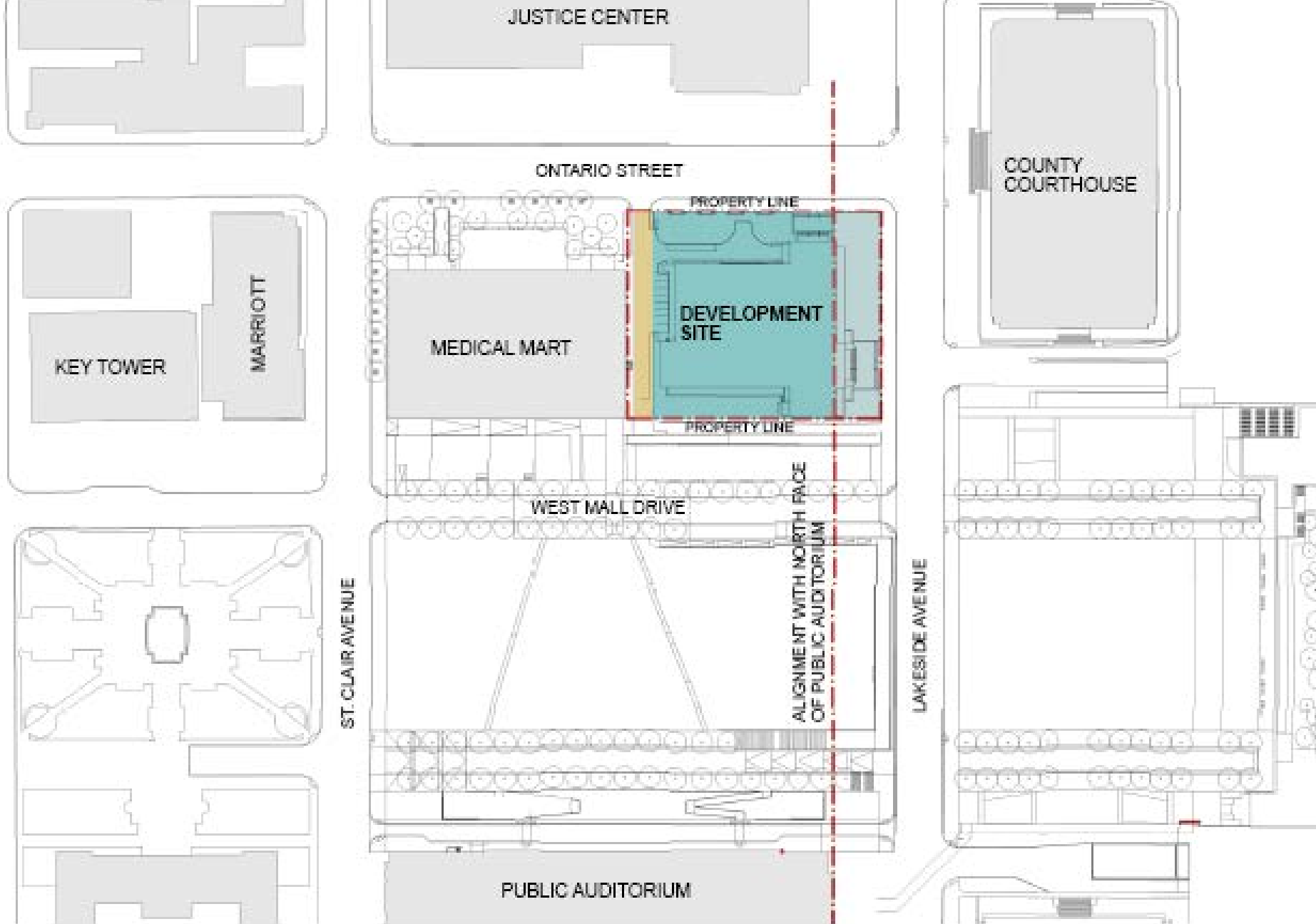
Conferences/Shows

- ▶ 38 conferences, conventions and trade shows booked
 - ▶ Examples (Medical Shows)
 - EastWest Eye Conference, RxWorldwide Conferences, ECRM, Vendome Group, Rubber Expo–American Chemical Society Healthcare Division, Plastics in Medical Devices, Ohio Society of Anesthesiologists, Pfizer, Cleveland Clinic Continuing Medical Education
 - ▶ Examples (Non–Medical)
 - Ohio Society of Association Executives, Ohio Music Educators Assoc., Association of Iron and Steel Technology, National Model Railroad Assoc., Professional Meeting Planners Network
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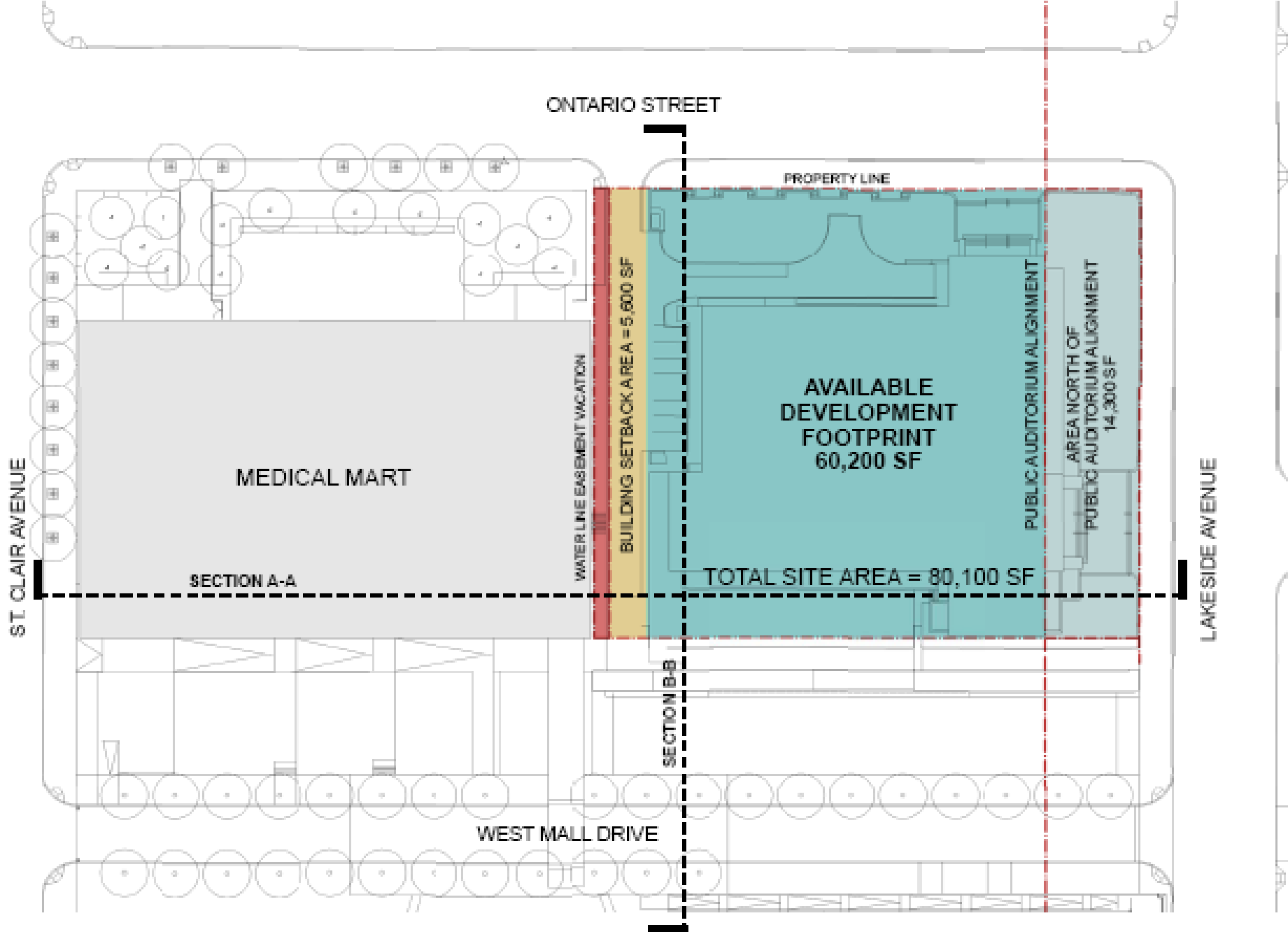
COUNTY BUILDING SITE

DEVELOPMENT AREA STUDY

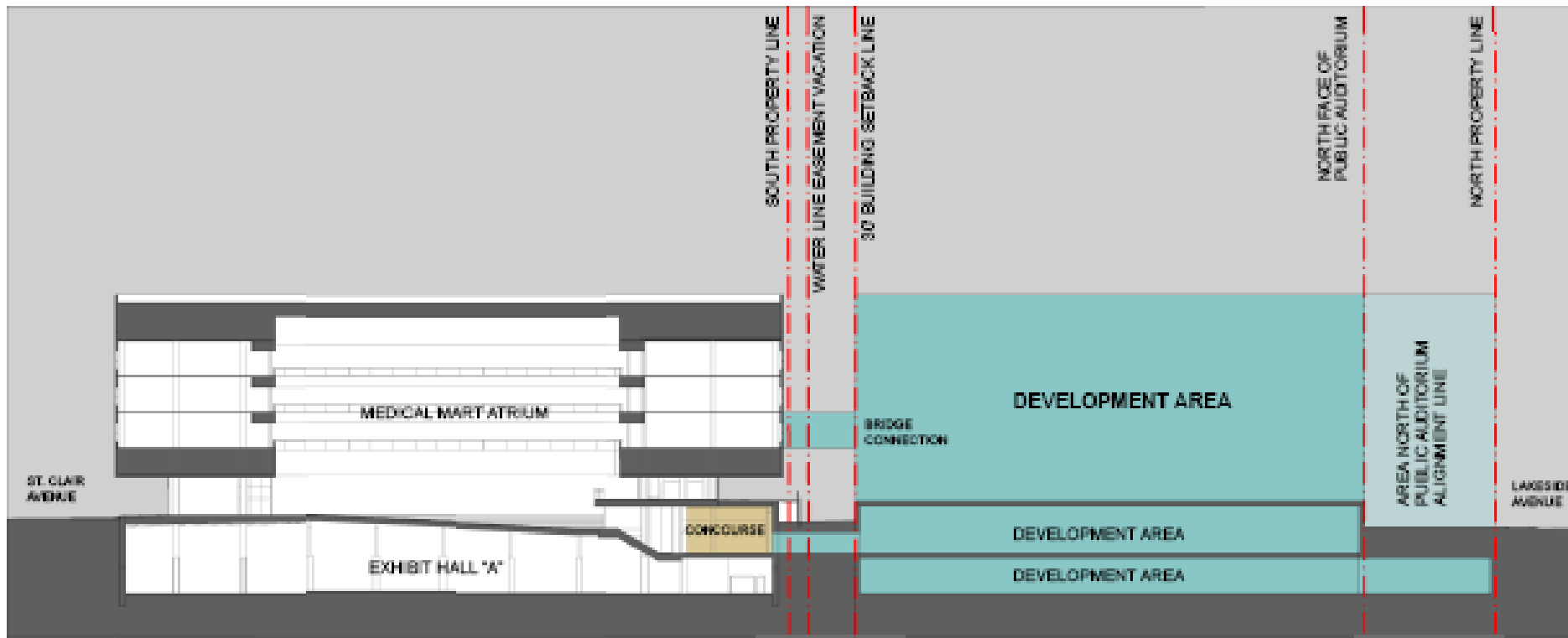
JUNE 14, 2011



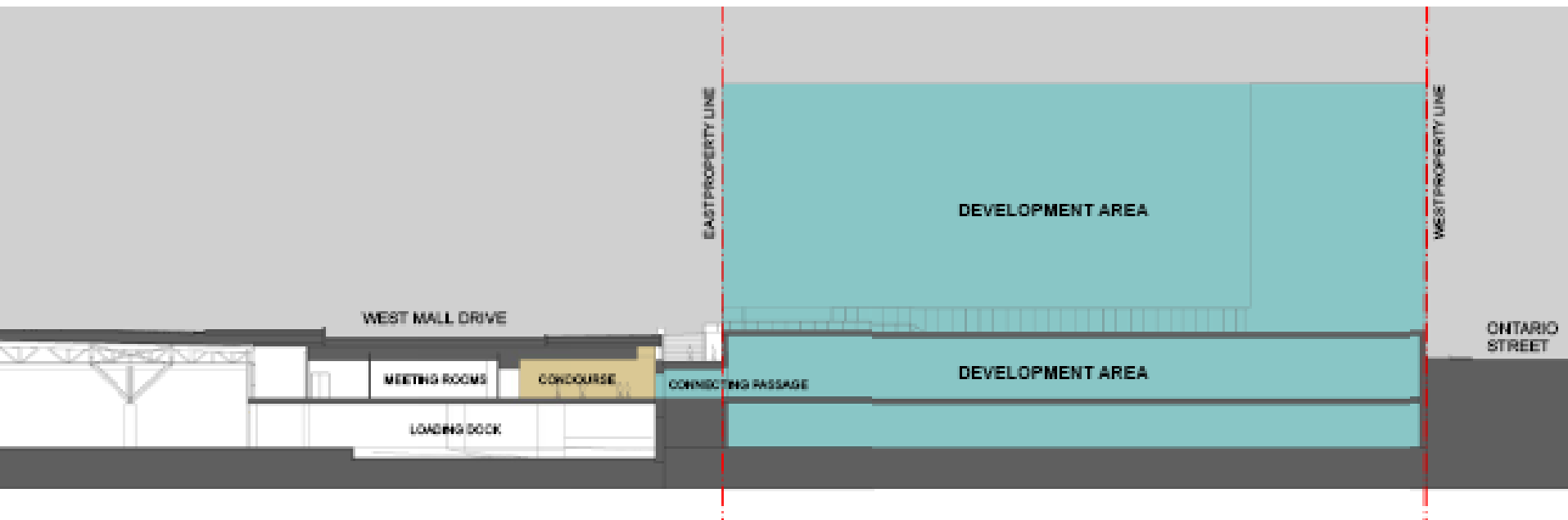
DISTRICT PLAN SHOWING DEVELOPMENT SITE



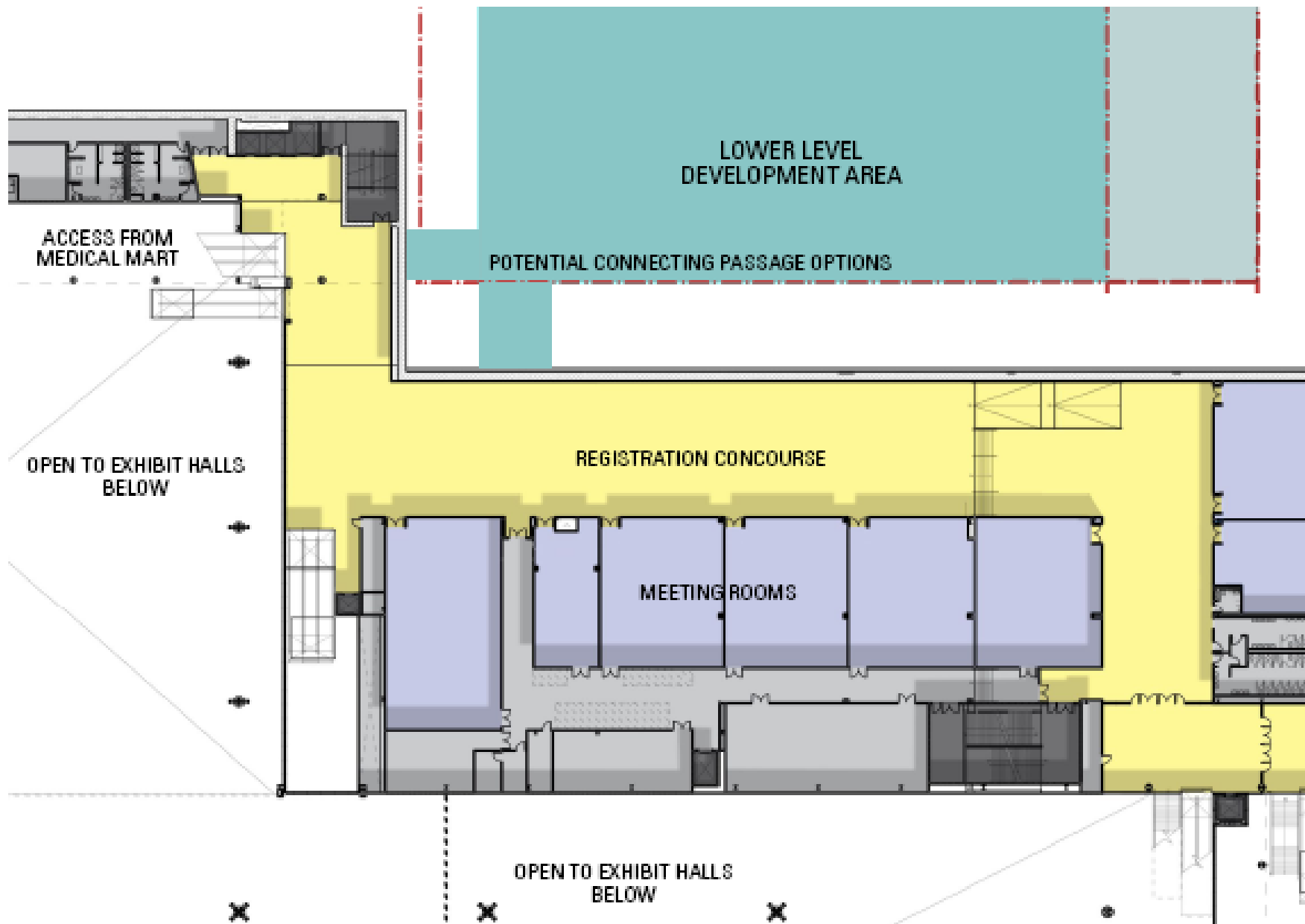
DEVELOPMENT AREA SITE PLAN



SECTION A-A: LOOKING WEST THROUGH DEVELOPMENT AREA



SECTION B-B: LOOKING SOUTH THROUGH DEVELOPMENT SITE



CONCOURSE LEVEL PLAN SHOWING CONNECTION TO CMMCC

Questions?

