CLEVELAND MEDICAL MART & CONVENTION CENTER





Project Update November 9, 2011



Presented by Jeffrey R. Appelbaum

Project Summary

Project Scope

- Building Size -- 1,003,000 sf
- Site Area -- 14.6 Acres
- Development Budget--\$465M
- Construction Schedule
 - Construction Start Date- January 3, 2011
 - Substantial Completion Date August 31, 2013
- Project Components
 - Convention Center
 - 767,000 sf under Malls B and C
 - 230,000 sf high quality exhibit hall space
 - 60,000 sf high tech, flexible meeting room space
 - 31,000 sf column free ballroom space
 - Medical Mart
 - 235,000 sf at St. Clair and Ontario
 - 100,000 sf permanent show room space
 - 11,000 sf junior ballroom
 - 2,000 sf retail
 - Mall B and C Hardscape and Softscape





Design Update

100% Construction Document Set Conditional approval issued

Final interior alternates to be incorporated

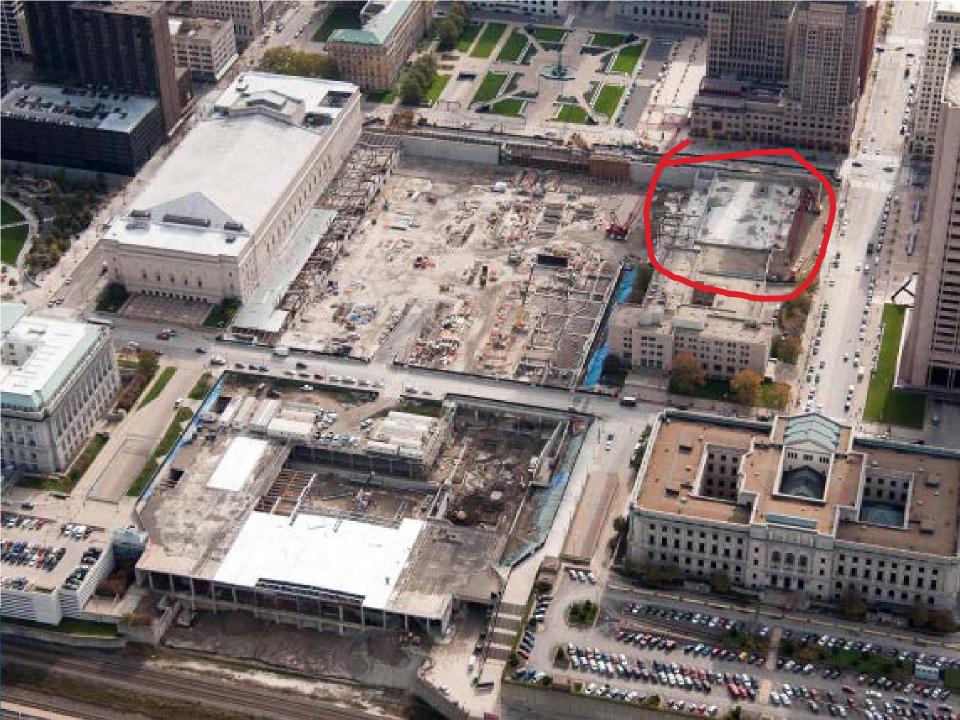
Construction Update

- On schedule for August 31, 2013 Substantial Completion
- Through 10/31/2011, \$94.6 M of construction in place (\$11.9 M during month of October)
- Project is 27% complete based on billings to date for Work in Place and Stored Materials
- 45 of 54 Bid packages have been awarded
- On schedule to receive LEED Silver Certification

Construction Update

Medical Mart

- Foundations are complete
- Structural steel has been erected on the north side of the Medical Mart up to the 2nd Floor level
- Structural steel is currently being erected over the future junior ballroom.
- Metal floor decking installation has commenced











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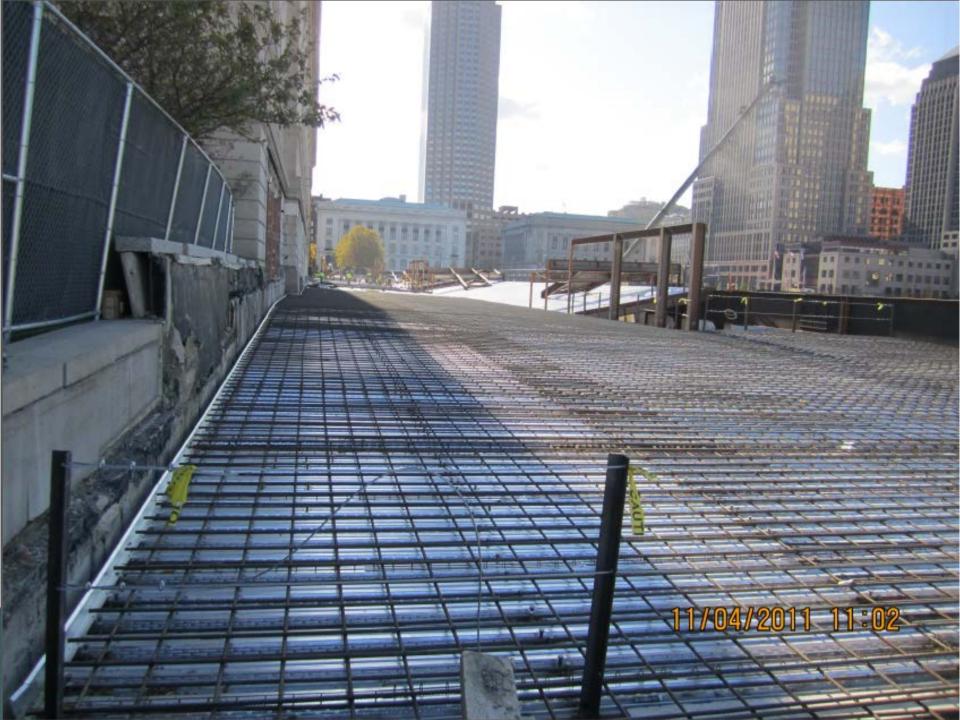
Construction Update

South of Lakeside

- Structural steel at the east concourse is complete
- East Mall Drive metal decking has been installed
- The first of three concrete pours for East Mall Drive is scheduled for Friday
- MEP rough-in continues in support areas such as restrooms, mechanical rooms, and storage
- Final section of foundation wall along St. Clair was poured Tuesday
- Shear walls have started in the loading dock
- Formwork for the concourse level above the loading dock is underway







Construction Update

North of Lakeside

- Ballroom & pre-function trusses are complete
- Metal decking is nearly complete over the ballroom & pre-function space
- Construction of masonry stairwells is underway







Risk Management List

- St. Clair Crack
- Methane Collection
- West 3d Street Elevated Roadway
- Tree Species

The St. Clair Avenue Crack

- Temporary Repairs
 - Agreement reached with City as to Scope
 - Resurfacing begins today; complete by end of week (weather permitting)
- Final Repairs in 2013
- No cost to County

Methane Gas Collection

- Investigation of Collection System Design Underway
- Cost to be covered by Developer's Contingency

Driveway between West 3d Street and Loading Dock

- Deck replacement commences this week
- Probable Cost -- \$1.6 M
- MMPI to fund out of its contingency; MMPI has withdrawn request for County funding subject to reservation of rights
- County position: This is an MMPI responsibility

Tree Species

The original design intent for the promenade trees on Mall B & C envisioned the use of the American Elm. In late July, a local American Elm tree was positively identified with Dutch Elm Disease. Previously, American Elm was believed to be disease resistant to Dutch Elm Disease.

 The landscape architects have selected the London Planetree as a substitute to the American Elm. The London Planetree is very similar in height and canopy and is commonly used in urban applications.



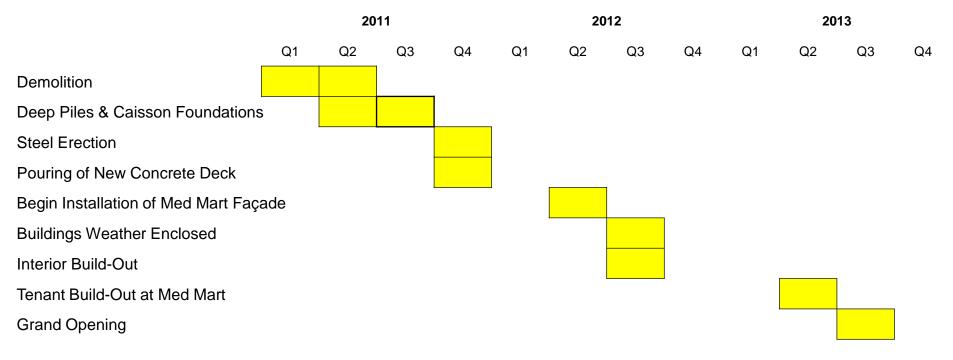




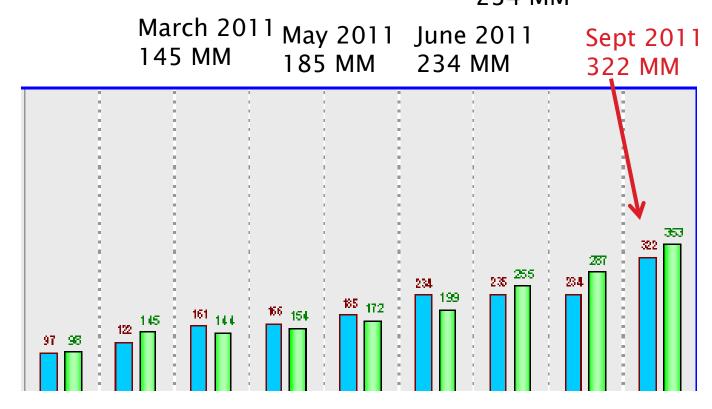


Contracting and Staffing

CLEVELAND MEDICAL MART TIMELINE

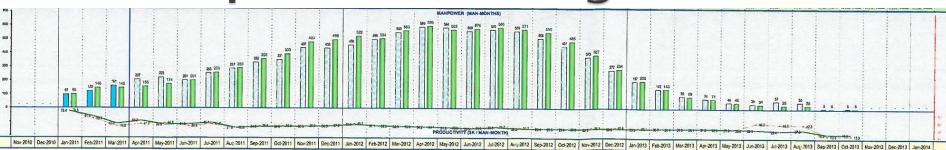


Aug 2011 234 MM



Manpower Loading

Summer 2012 580MM +Fitout



Safety

To date...only 1 accident resulting in lost time.

Economic Inclusion

	Contract Goal	Actual to Date
SBE	25%	32%*
County Residency	40%	47%
City Residency	20%	22%

*42 SBE subcontractors have been hired by their respective prime contractors for the first time.

For period concluding 9/18/2011

Contractor	TablWadfassa	Mina	-14	Face	ala	City of Com	alaa d	Ownham (Sec. et al.
Contractor	Total Workforce	Mino Hours	•	Fem Hours		City of Clev Hours		Cuyahoga (
	Hours	Hours	%	Hours	%	HOURS	%	Hours	%
Independence Excavating	96,216.00	21,675.00	23%	5,050.00	5%	27,186.00	28%	53,722.00	56%
Precision Environmental	21,529.00	5,244.50	24%	554.50	3%	6,279.00	29%	13,392.00	62%
The Petty Group	1,333.00	4.00	0%	-	0%	18.00	1%	144.00	11%
Michael Benza Association	2,771.00	-	0%	888.00	32%	-	0%	1,142.00	41%
Zenith Systems	15,099.00	2,853.00	19%	360.00	2%	2,161.00	14%	7,079.00	47%
JWT &A LLC	758.00	584.00	77%	-	0%	316.00	42%	532.00	70%
TMG Services	3,664.00	3,636.00	99%	981.00	27%	2,437.00	67%	3,664.00	100%
Goettle, Inc.	16,571.00	1,694.00	10%	253.00	2%	3,140.00	19%	5,273.00	32%
Coleman Spohn	4,013.00	1,393.00	35%	-	0%	1,143.00	28%	3,664.00	91%
Gorman Lavelle	2,310.00	100.00	4%	-	0%	132.00	6%	948.00	41%
Nicholson Construction	38,647.00	1,089.00	3%	1,915.00	5%	4,294.00	11%	10,391.00	27%
SA Com unale	1,169.00	249.00	21%	50.00	4%	263.00	22%	737.00	63%
Tumer SPD	4,093.00	1,913.00	47%	311.00	8%	1,054.00	26%	2,483.00	61%
Donley, Inc.	36,188.00	7,038.00	19%	936.00	3%	4,853.00	13%	12,088.00	33%
North Coast Concrete	4,253.00	1,577.00	37%	635.00	15%	1,049.00	25%	2,376.00	56%
Schuff Steel	2,440.00	527.00	22%	-	0%	294.00	12%	1,161.00	48%
Grand Total Workforce	251,054.00	49,576.50	20%	11,933.50	5%	54,619.00	22%	118,773.00	47%

Cumulative Workforce Statistics for Construction Work

Project Budget

11/17/2010

Master Project Budget

(in '000's)

Item	Budget			
Subtotal Construction Costs	\$278,878,814			
Tumer Pre-Construction Fee	1,999,000			
General Conditions	9,500,000			
Corporate Guarantee	2,068,523			
Insurance - CCIP	8,539,848			
Subguard Insurance	3,207,106			
Tax	848,490			
Permits	2,382,217			
Subtotal General Conditions / Requirements	28,545,184			
Construction / Design Contingency	19,631,454			
Subtotal Contingency / Escalation	19,631,454			
Contractor Fee	8,285,900			
Hard Cost Subtotal	335,341,354			
Architectural and Engineering - CD / CA	13,480,000			
Design / Build Total - Turner Contract Value	348,821,355			
F 112 A 1				
Feasibility Design	2,444,000			
Finishing Kitchen	200,000			
Bridging Design & Design-Build Oversight	13,733,998			
Utility Connection Charges	989,756			
Utility Consumption During Construction FF&E	3,184,000			
Environmental Abstement	10,000,000			
Blueprinting	3,624,000			
Builders Risk	600,000			
Owner's Protective Professional Indeminity	775,000			
Pollution / Environmental Insurance	750,000			
Reimbursable Expenses	3,246,000			
Legal Costs	1,000,000			
Marketing / Sales Costs	1,500,000			
Developer Fee	12,000,000			
Developer Contingency	15,090,456			
Developer Costs Total	69,353,210			
County Continuous Pund (195 and 194)	1 404 414			
County Contingency Fund (1% per DA) County Expenses	3,485,435			
Site Acquisition	5,000,000			
County Cests Subtotal	38,340,000 46,825,435			
Total Project Costs	\$465,000,000			

Turner has released \$2M of Contingency back to project!

Money will be used to fund designated "add alternate" design upgrades

- Mezzanine Level for Offices •
- Interior Upgrades •
- Snow Melt system on Lakeside

\rightarrow County has expended \$0 contingency dollars within the Project Budget!

November 2011, "Overall" Budget Presentation

Aggregate Sources and Uses of Funds		County has expended \$0 Contingency Dollars
County Cash		within the "Overall
Cash On Hand (incl MMPI \$8.5m)	\$ 143,000,000	Budget", and Sales Tax Collections are Positive
Bond Proceeds		
Taxable	218,331,842	
Infrastructure	19,830,000	
RZFBs	116,838,158	
Project Fund Investment Income	3,372,500	
Aggregate Sources	\$ 501,372,500	> Available Funds
Minus County Stabilization Reserve	(15,000,000)	\rightarrow Financing Contingency
Aggregate Estimated Sources	\$ 486,372,500	
Aggregate Estimated Project Budget	(465,000,000)	Project Budget
County Contingency	\$ 21,372,500	County Contingency

Questions?