# CLEVELAND MEDICAL MART & CONVENTION CENTER





### Project Update January 24, 2012

Presented by Jeffrey R. Appelbaum

### **Project Summary**

### Project Scope

- Building Size -- 1,003,000 sf
- Site Area -- 14.6 Acres
- Development Budget--\$465M
- Construction Schedule
  - Construction Start Date January 3, 2011
  - Substantial Completion Date August 31, 2013

### Project Components

- Convention Center
  - 767,000 sf under Malls B and C
    - 230,000 sf high quality exhibit hall space
    - 60,000 sf high tech, flexible meeting room space
    - 31,000 sf column free ballroom space
- Medical Mart
  - 235,000 sf at St. Clair and Ontario
    - 100,000 sf permanent show room space
    - 11,000 sf junior ballroom
    - 2,000 sf retail
- Mall B and C Hardscape and Softscape





### Design Update

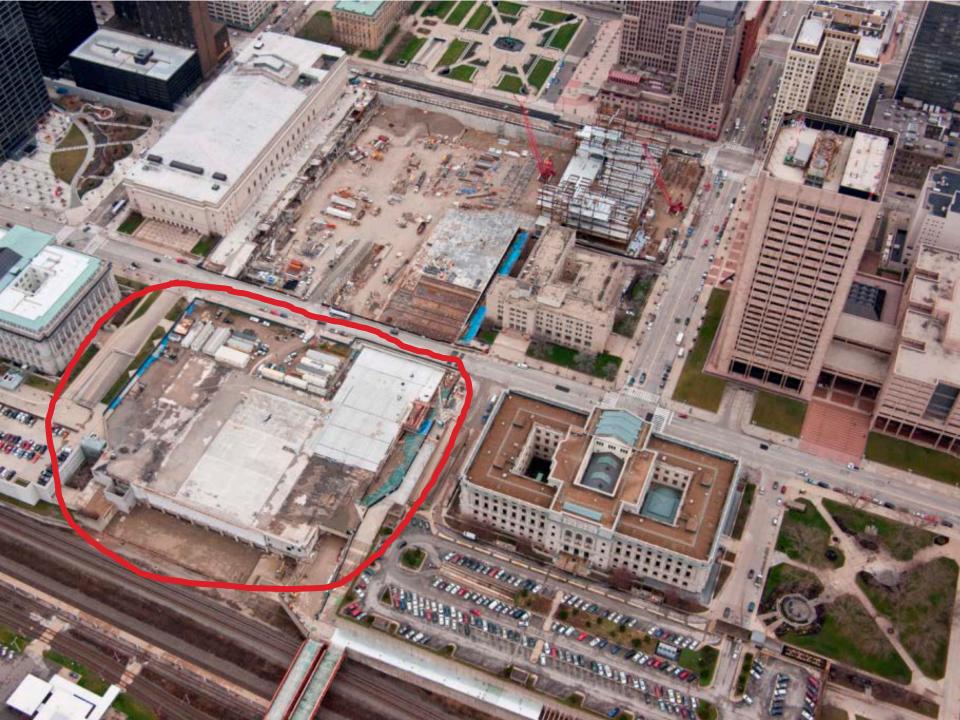
- Final General Building Permit issued by City on October 27, 2011
- Final design approvals granted by Landmarks, City Planning and Design Review—Only outstanding approval required is for exterior signage.
- MMPI is finalizing lighting and interior alternates

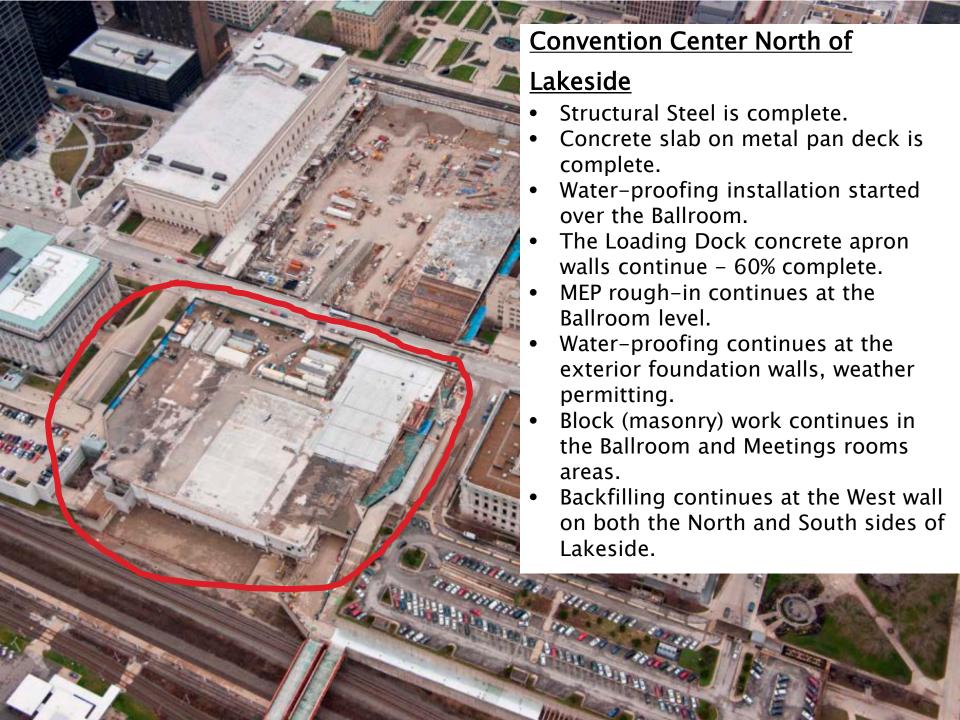
### **Construction Update**

- On schedule for August 31, 2013 Substantial Completion
  - Why is this remarkable?
    - Wettest Year on Record prior to 2011 --53.83 inches of rain
    - Rainfall in 2011 65.32 inches—21% greater than the prior record!!!

### **Construction Update**

- Through 12/31/2011, total pay applications from MMPI = \$145.7M
  - Includes \$123.5M of construction in place (\$13.6M during month of December)
- Project is 35% complete based on billings to date for Work in Place and Stored Materials
- 53 of 54 Bid packages have been submitted for approval
- On schedule to receive LEED Silver Certification



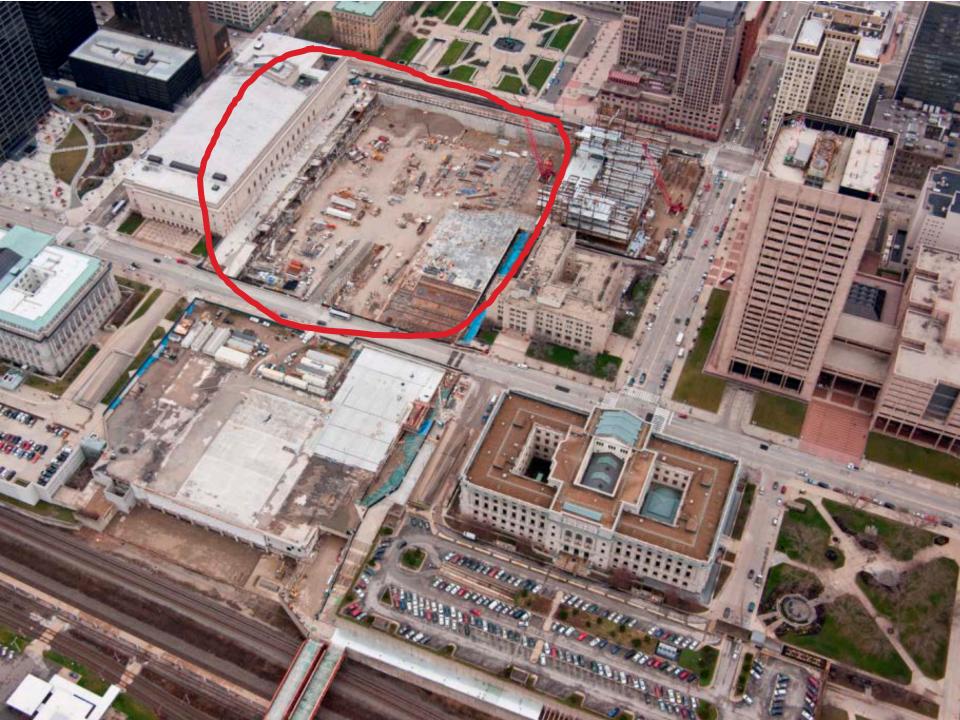


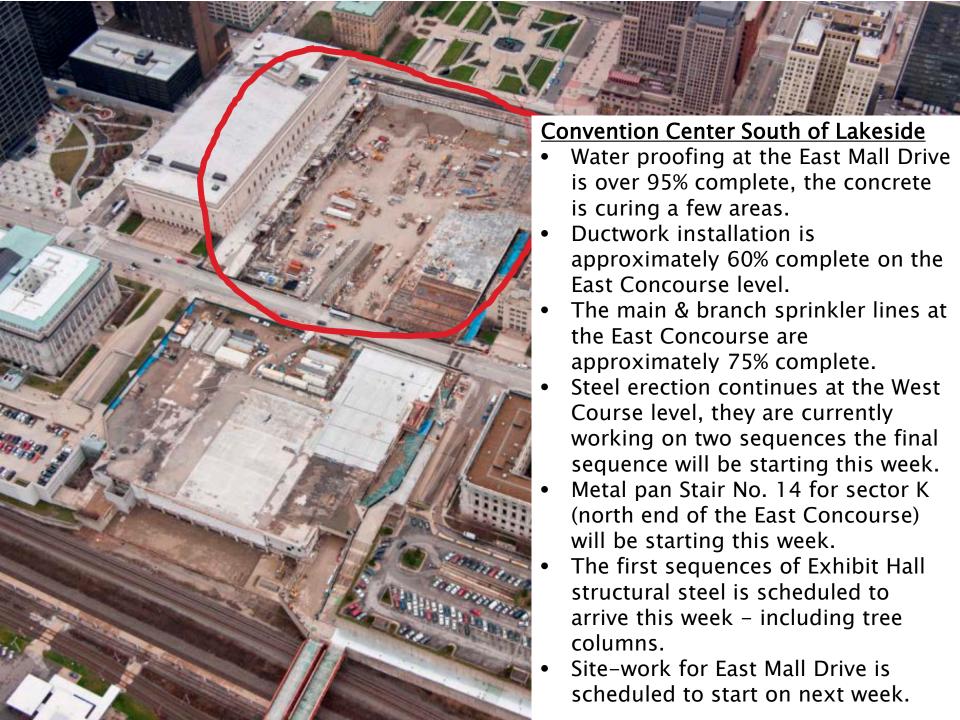
























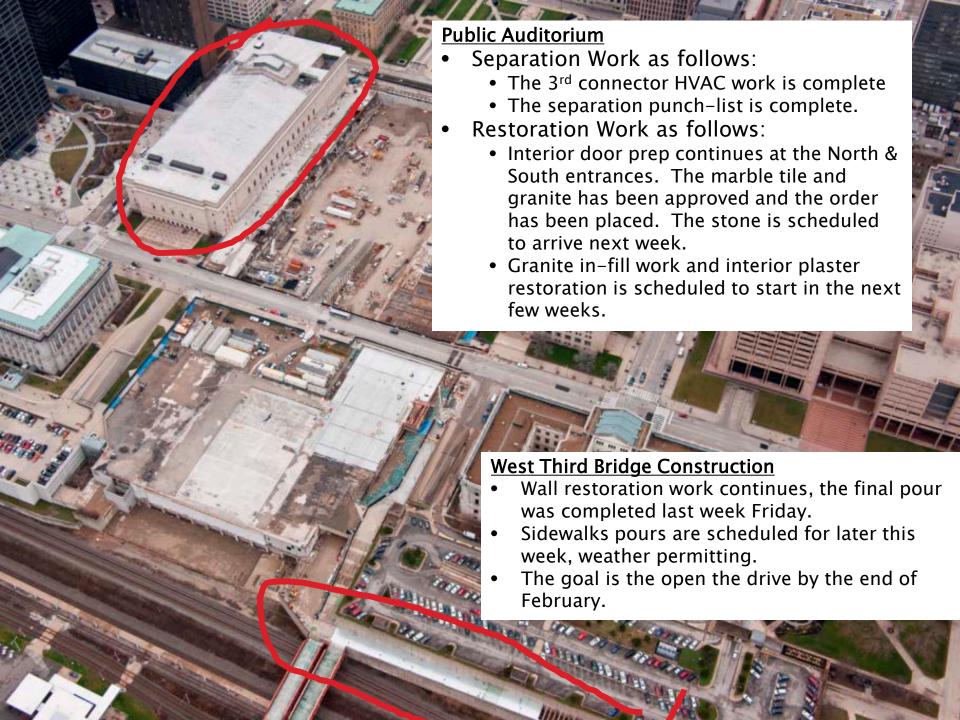












### Risk Management List

- St. Clair Crack
- West 3d Street Elevated Roadway

### The St. Clair Avenue Crack

- Temporary repairs completed on November 11, 2011
- St. Clair reopened
- Turner and City are discussing scope of final repair
- No cost to County

# Driveway Replacement between West 3d Street and Loading Dock

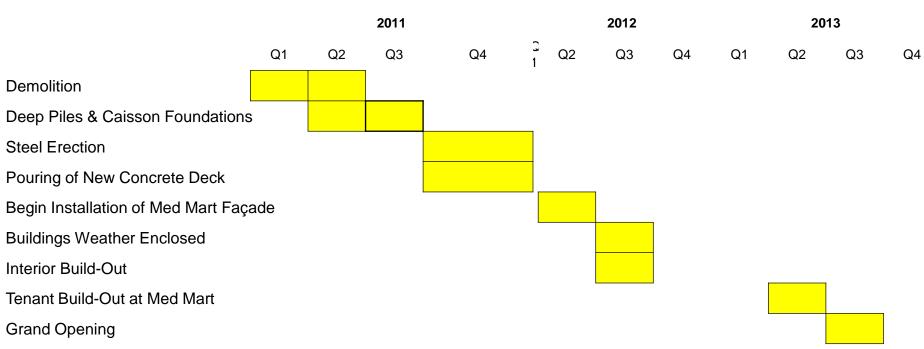
- Work commenced in November
- Completion scheduled for 2/28/2012
- Probable Cost -- \$1.6 M
- MMPI to fund out of its contingency; MMPI has withdrawn request for County funding subject to reservation of right



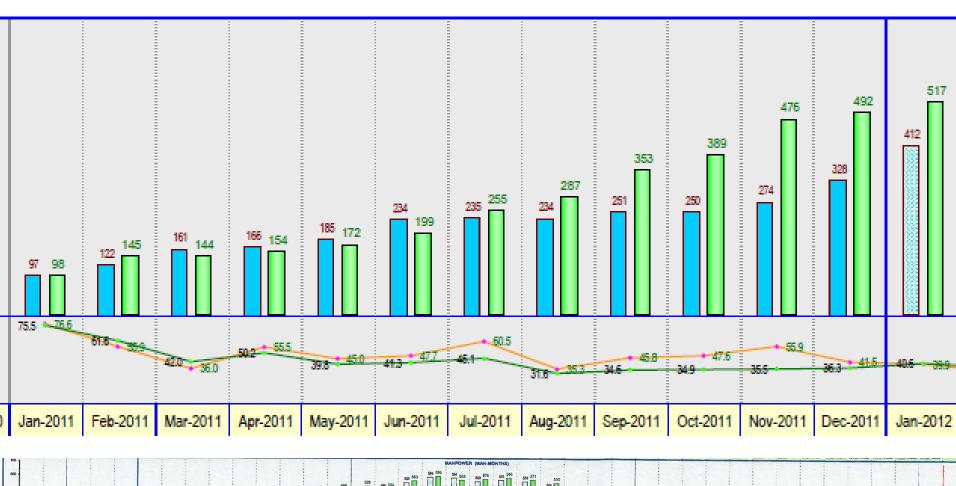


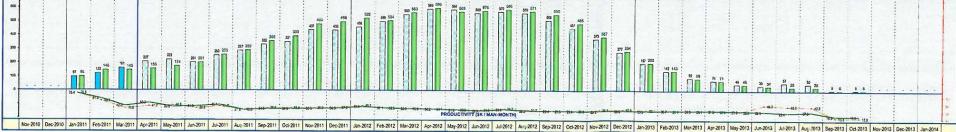
### Contracting and Staffing

#### **CLEVELAND MEDICAL MART TIMELINE**



# Manpower Loading- 328 MM for December





## Safety

To date...only 1 accident resulting in lost time.

### **Economic Inclusion**

	Contract Goal	Actual to Date
SBE	25%	32%*
County Residency	40%	48%
City Residency	20%	21%

<sup>\*</sup> Note: 138 SBE subcontractors of which 39 have been hired by their respective prime contractors for the first time.

#### Cumulative Workforce Statistics for Construction Work

Contractor	Total Workforce	Minority		Female		City of Cleveland		Cuyahoga County	
	Hours	Hours	%	Hours	%	Hours	%	Hours	%
Independence Excavating Total	105,747.00	23,071.00	22%	5,230.00	5%	29,070.00	27%	58,594.00	55%
Precision Environmental Total	21,529.00	5,244.50	24%	554.50	3%	6,279.00	29%	13,392.00	62%
The Petty Group Total	1,513.00	4.00	0%	-	0%	18.00	1%	173.00	11%
Michael Benza Association Total	4,673.50	-	0%	888.00	19%	-	0%	1,665.00	36%
Zenith Total	21,980.00	4,216.00	19%	1,000.00	5%	3,360.00	15%	10,796.00	49%
JWT&A LLC Total	985.00	744.00	76%	-	0%	414.00	42%	751.00	76%
TMG Services Total	5,317.00	5,289.00	99%	1,524.00	29%	3,397.00	64%	5,317.00	100%
Goettle Total	17,365.00	1,729.00	10%	253.00	1%	3,249.00	19%	5,761.00	33%
Coleman Spohn Total	7,278.00	2,002.00	28%	-	0%	1,420.00	20%	5,841.00	80%
Gorman Lavelle Total	5,070.00	897.00	18%	-	0%	545.00	11%	2,342.00	46%
Nicholson Total	40,078.00	1,089.00	3%	1,984.00	5%	4,294.00	11%	10,442.00	26%
SA Comunale Total	1,333.00	281.00	21%	82.00	6%	327.00	25%	885.00	66%
Turner SPD Total	12,440.50	5,755.50	46%	1,379.00	11%	4,192.00	34%	9,477.00	76%
Donley Total	77,903.00	15,171.00	19%	2,119.00	3%	11,509.00	15%	28,434.00	36%
North Coast Concrete Total	13,418.00	3,717.00	28%	1,915.00	14%	3,874.00	29%	7,137.00	53%
Schuff Steel Total	27,393.00	5,975.00	22%	669.00	2%	4,348.00	16%	13,260.00	48%
RAM Construction Total	1,327.00	518.00	39%	-	0%	641.00	48%	1,190.00	90%
Foti Total	5,083.00	1,229.00	24%	139.00	3%	418.00	8%	1,353.50	27%
VIP Restoration Total	1,752.00	240.00	14%	-	0%	102.00	6%	497.00	28%
OCP Contractors Total	69.00	-	0%	-	0%	-	0%	2.50	4%
Grand Total Workforce	372,254.00	77,172.00	21%	17,736.50	5%	77,457.00	21%	177,310.00	48%

### **Business Update**

- Conventions and Meetings
  - MMPI reports 35 letters of intent/contracts
    - Estimated impact -- \$82,450,000 according to Positively Cleveland
- Medical Mart
  - 35 leases placed in the hands of Phase 1 and 2 LOI holders. As of today, 8 leases signed, others in negotiation.
- Advisory Committee
  - First Meeting December 16, 2011
  - Next Meeting February 29, 2012

### **Group Plan Commision**

- Proposal: 3 way split (County, City and MMPI) of initial costs to preserve Group Plan opportunities (not to exceed \$200k per party)
- Original Budget--\$507,300 Design Cost excluding \$82,400 of physical work (sleeves and conduit)
- Revised Budget--\$243,690 excluding physical work
- Proposed Funding Agreement has been prepared
- Sleeve and Conduit Work must be authorized by 3/1/2012

# Questions?