

CLEVELAND MEDICAL MART & CONVENTION CENTER



Cuyahoga
COUNTY OF OHIO

Project Update

June 26, 2012



Presented by
Jeffrey R. Appelbaum

Project Summary

▶ Project Scope

- Building Size -- 1,003,000 sf
- Site Area -- 14.6 Acres
- Development Budget--\$465M
- Construction Schedule
 - Construction Start Date- January 3, 2011
 - Substantial Completion Date - August 31, 2013

▶ Project Components

- Convention Center -
 - 767,000 sf under Malls B and C
 - 230,000 sf high quality exhibit hall space
 - 60,000 sf high tech, flexible meeting room space
 - 31,000 sf column free ballroom space
- Medical Mart
 - 235,000 sf at St. Clair and Ontario
 - 100,000 sf permanent show room space
 - 11,000 sf junior ballroom
 - 2,000 sf retail
- Mall B and C Hardscape and Softscape



Design and Construction Update

- ▶ Design Complete (Except Signage)
- ▶ Purchasing Complete (Except FF&E)
- ▶ Project is On-Time!
 - ▶ On schedule for August 31, 2013 (or earlier) Substantial Completion
- ▶ Project is Within Budget!
 - ▶ Total Developer Costs through May 31, 2012 = \$245,231,830
 - Includes \$ 211.9 M of construction in place (\$20.7M during month of May)
 - ▶ Project is 60.2 % complete based on billings to date for Work in Place and Stored Materials
- ▶ Project exceeds LEED Silver Certification criteria
- ▶ “Topping Out” Ceremony Occurred on June 22, 2012



BUILDING CLEVELAND

Mall C



Ballroom Area



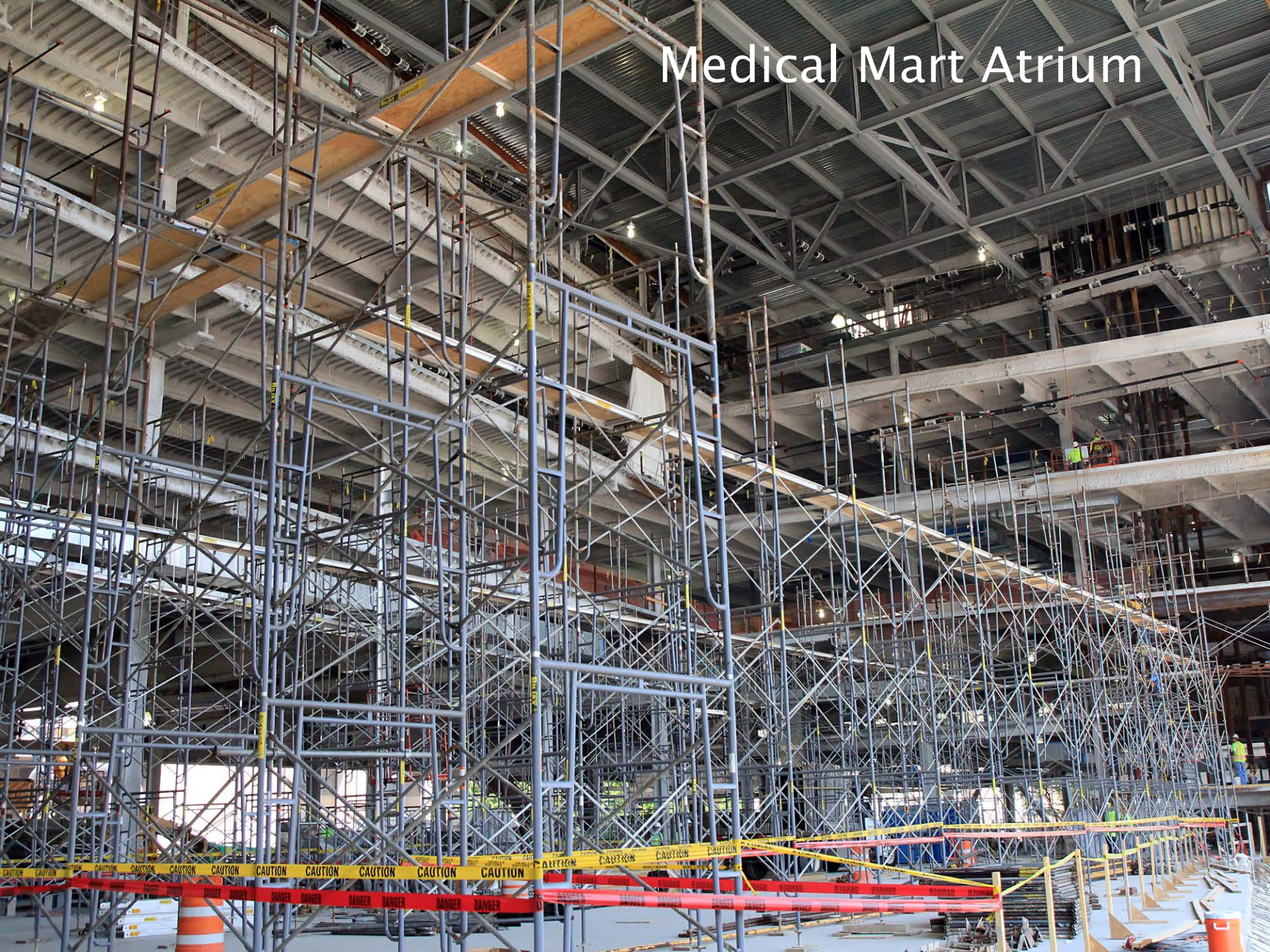
Mall B



Exhibit Hall



Medical Mart Atrium



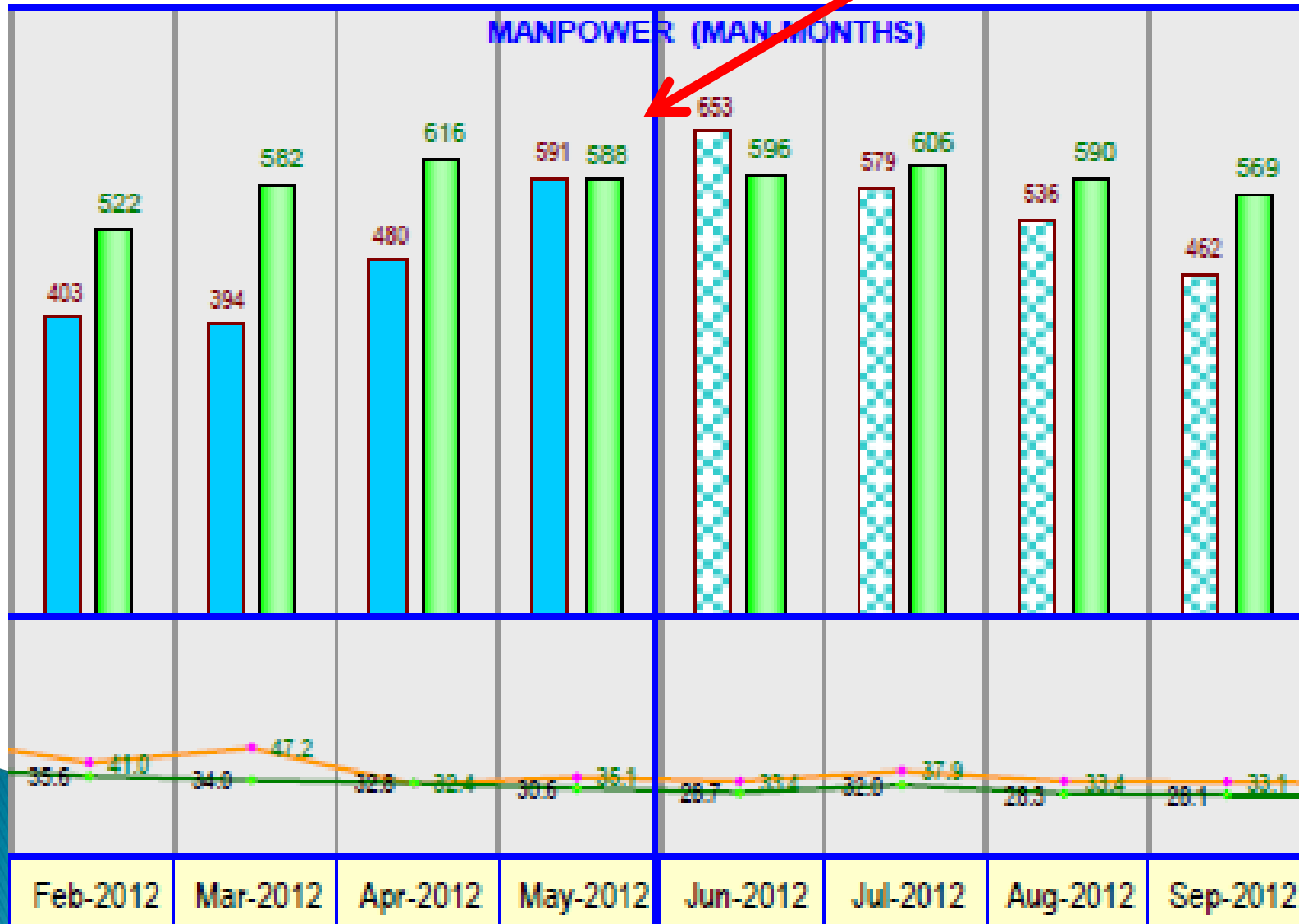
CLEVELAND
MEDICAL
MART &
CONVENTION
CENTER



Cuyahoga
COUNTY OF OHIO

Contracting and Staffing

Manpower Loading- 591MM for May



Economic Inclusion

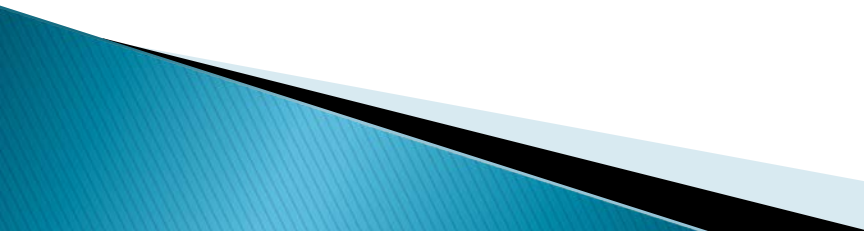
	Contract Goal	Actual to Date
SBE	25%	30.1%*
County Residency	40%	51%
City Residency	20%	20%

* Note: 147 committed subcontractors of which 54 have been hired by their respective prime contractors for the first time.

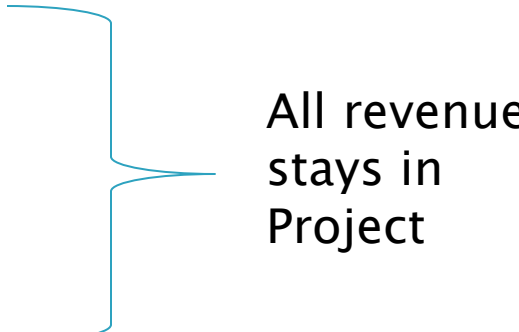
Cumulative Workforce Statistics for Construction Work

Contractor	Total Workforce Hours	Minority		Female		City of Cleveland		Cuyahoga County	
		Hours	%	Hours	%	Hours	%	Hours	%
Independence Excavating - BP #3 - Total	114,732.00	24,336.00	21%	5,499.00	5%	31,086.00	27%	63,318.00	55%
Precision Environmental - Total	21,529.00	5,244.50	24%	554.50	3%	6,279.00	29%	13,392.00	62%
The Petty Group - Total	1,717.00	4.00	0%	-	0%	18.00	1%	209.00	12%
Michael Benza Association -Total	6,392.00	-	0%	888.00	14%	-	0%	2,792.00	44%
Zenith Ststems, LLC - Total	57,628.00	10,923.00	19%	2,973.00	5%	10,261.00	18%	35,505.00	62%
JWT&A LLC - Total	1,007.00	766.00	76%	-	0%	422.00	42%	773.00	77%
TMG Services - Total	8,535.00	8,507.00	100%	2,379.00	28%	5,264.00	62%	8,535.00	100%
The Goettle Company - Total	17,365.00	1,729.00	10%	253.00	1%	3,249.00	19%	5,761.00	33%
Coleman Spohn - Mechanical, Inc. - Total	25,503.00	4,896.00	19%	1,288.00	5%	4,153.50	16%	18,749.50	74%
Gorman Lavelle Corporation - Total	18,947.00	4,125.00	22%	796.00	4%	3,021.00	16%	10,581.00	56%
Nicholson Construction - Total	40,078.00	1,089.00	3%	1,984.00	5%	4,294.00	11%	10,442.00	26%
SA Comunale - Total	6,669.00	2,358.00	35%	1,001.00	15%	1,587.00	24%	5,094.00	76%
Turner SPD - Total	31,104.00	11,197.00	36%	3,276.00	11%	10,590.00	34%	24,115.00	78%
Donley, Inc. - Total	110,263.00	20,792.00	19%	2,742.00	2%	15,994.00	15%	41,729.00	38%
North Coast Concrete - Total	37,390.00	9,697.00	26%	4,032.00	11%	8,653.00	23%	18,106.00	48%
Schuff Steel - Total	75,886.50	15,075.50	20%	2,816.50	4%	13,912.50	18%	39,057.50	51%
RAM Construction Services - Total	5,809.00	2,196.00	38%	194.00	3%	2,743.00	47%	4,937.00	85%
Foti Contracting - Total	26,783.00	4,268.00	16%	833.00	3%	2,782.00	10%	8,875.00	33%
VIP Restoration -Total	5,850.50	517.00	9%	-	0%	628.50	11%	1,726.50	30%
OCP Contractors - Total	6,993.00	2,239.00	32%	-	0%	1,450.00	21%	2,974.00	43%
Independence Excavating - BP #47 - Total	6,395.00	905.00	14%	195.00	3%	1,589.00	25%	4,093.00	64%
Schindler Elevator - Total	119.00	32.00	27%	-	0%	27.00	23%	55.00	46%
Spray Insulations/Bidar Construction - Total	5,942.50	642.00	11%	-	0%	605.00	10%	2,198.50	37%
Grand Total Workforce	632,637.00	131,538.00	21%	31,704.00	5%	128,608.50	20%	323,018.50	51%

Some Process Developments

- ▶ Preparing for closeout and commissioning
 - ▶ Commenced operational phase transition planning
 - ▶ Kick-off session and regular meetings
 - ▶ Developing management and reporting structure
 - ▶ SBE Outreach Events for Operational Phase Contracts (Future Link to County Website)
 - ▶ Exploration of Public Art Opportunities
 - ▶ Exterior Signage and Naming Rights
- 

Naming Rights

- ▶ County and City to coordinate efforts
 - ▶ Four categories
 - CMMCC
 - Malls B & C
 - Specific Venues on Malls
 - Specific Venues within CCMMC
 - ▶ Selection of Naming Rights Consultant through County RFP Process
 - ▶ Note: Entrance Signage is Distinct from Naming Rights Signage
- 
- All revenue stays in Project



CLEVELAND MEDICAL MALL
& CONVENTION CENTER

Ontario Street Entrance



CLEVELAND MEDICAL MART & CONVENTION CENTER

Lakeside Avenue Entrance



St. Clair Avenue South Entrance

Questions?

