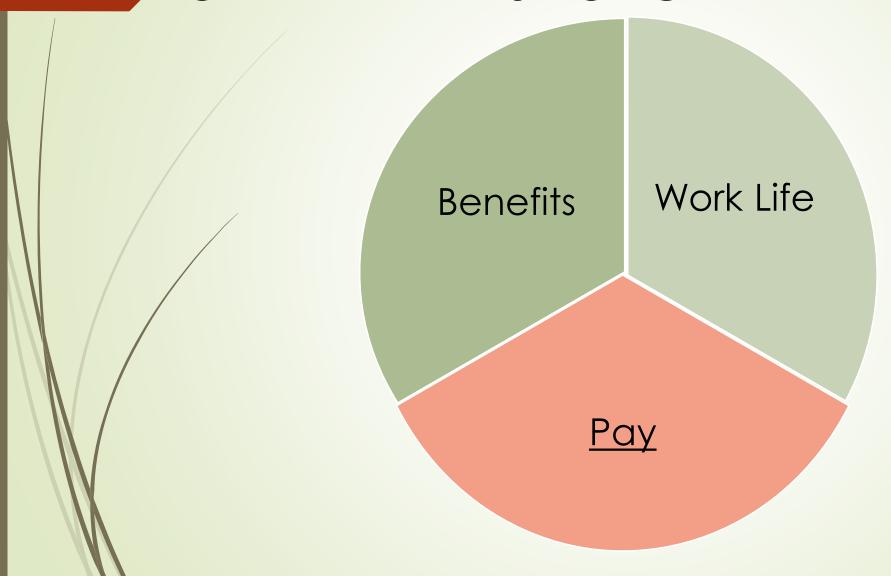
PRC Total Rewards Policy

Presented by the Cuyahoga County Personnel Review Commission

WHY NEW POLICY?

- Charter
 - to "ensure pay equity"
 - to "administer employment system based on merit & fitness" (not longevity)
- Request: draft model based on equity study recommendations as a pilot

TOTAL REWARDS POLICY



POLICY OBJECTIVES

- Philosophy: recruit, retain, develop, reward exceptional workforce
- Target rate vs. midpoint
- Total rewards strategy: competent employees within 10% of target rate
- Consistency, flexibility, internal & external equity
- Link pay to merit and fitness

POLICY COMPONENTS

- Initial Pay
- Pay based on qualifications, performance
 - Promotions/Demotions
 - Transfers
 - Temporary Assignments
 - Reclassifications
- Pay for Performance

INITIAL PAY GUIDELINES

- Minimally qualified applicant?
 - ■Up to 75% of target rate
- Exceptionally qualified?
 - Up to 100% of target rate

PAY FOR PERFORMANCE GUIDELINES

- COLA only if Executive awards it)
- Performance ratings on 5 point scale
 - Does not meet expectations no increase
 - Meets expectations up to 1 step if below target rate
 - Exceeds expectations up to 1 step increase OR bonus depending on where employee is in grade
 - Substantially exceeds expectations up to 1 step increase AND bonus up to 1 step (or all bonus)

Thank you for the opportunity to present this information to you today!