

OFFICE OF BUDGET & MANAGEMENT

2019

- **CURRENT BUDGET - \$1,314,822**
 - YTD spending down 17% YoY
 - Have **reduced staffing levels by just under 25%** since 2015
- **ACCOMPLISHMENTS**
 - **90% of employees certified in Lean Six Sigma**, including one black and three green belts
 - Issued \$77 million in debt, **maintained ratings from both agencies**
 - Implemented BFM (budget development/reporting/forecasting module of the ERP)
 - **Recognized by the Government Finance Officers Association** for “extraordinary” financial management

2020

- **RECOMMENDED BUDGET - \$3,072,270**
 - Includes \$1.78 million allocation for the transfer payment to the Rock Hall (R2019-0194); **excluding the Rock Hall, OBM’s Recommended 2020 budget is 7% less than 2019 budget**
 - 91% of budget is personnel; remainder includes includes contract for Municipal Advisor, chargebacks (mail, printing), staff training, and GFOA/NACO memberships

GOALS

- **Roll out BFM** to all County agencies and departments; train all users
- **Roll out Flex Budget** (budget amendments, Fiscal Agenda) to all County agencies and departments; train users

2021

- **RECOMMENDED BUDGET - \$3,158,228**
 - Increases 3% over 2020 due to assumed 2% COLA, assumed 2% increase in transfer payment to the Rock Hall (‘21 Budget assumes 2% increase in bed tax revenue), and an approved Decision Package totaling \$25,000 to explore Outcome Budgeting

GOALS

- Implement Outcome Budgeting in the 2022-2023 Biennial Budget

Goal 9: All are valued, respected, and heard

Goal 11: Co-create systems-level solutions

Goal 12: Make a difference in everything we do

Goal 13: Maintain financial strength and operational efficiency

Goal 14: Provide a superior customer experience

	2018 Actual	2019 Estimate	2020 Target	2021 Target
Accuracy of General Fund Projections - Revenue	98%	98%	99%	99%
Accuracy of General Fund Projections - Expenditures	95%	97%	97%	97%
Improve or Maintain Bond Ratings (S&P, Moody’s)	Yes (Improved)	Yes	Yes	Yes
Lean Six Sigma Process Improvement Projects Completed	N/A	4	5	6
Potential Savings Identified by Process Improvement Projects	N/A	\$350,000	\$100,000	\$100,000

