

BUDGET HEARING

Workforce Development is the public workforce system. We are also known as Ohio Means Jobs (the brand name the State of Ohio has us use). We function to help job seekers develop the necessary skills to find employment and help businesses find qualified workers to meet their present and future workforce needs.

We are a department comprised of County and City of Cleveland personnel. County is the fiscal agent and employs 12 FTE's. The City of Cleveland is the administrative entity and hires 8 FTE's.

We meet monthly with City and County leadership to coordinate the delivery of services and expand analysis of service delivery data.

1. Overview of Budget – Workforce Development

- Approximately \$15 million
 - \$500,000 county scholarship is only local money;
 - On average we approve over 100 county residents to receive scholarships to complete degrees or credentials at cost up to \$5,000. So far in 2019 we have approved 103 county residents. Use Cuyahoga Community College and Cleveland State University the most.
 - Remainder of our funds are federal primarily WIOA (Workforce Innovation and Opportunity Act)
- \$5 million (WIOA) for Young Adults
 - Provide work experiences/internships, credential training in demand occupations, career services
 - Joint RFP & Contracting with Job and Family Services (additional \$10 million)
 - Common procurement and contracts allow for unified service delivery – provide training and work experiences in demand sectors emphasizing Health Care, Manufacturing and IT
 - Braiding of funds to allow smooth service delivery – example TANF redetermination
 - Allow service to over 3,000 young adults
 - Contract with 6 agencies
- Remainder of budget (\$10 million) is to serve adults and businesses
 - Last fiscal year data:
 - 15,111 unique visitors;
 - Approximately 4,500 enrolled in WIOA because of need for individualized services;
 - 3,261 individuals served found employment at an average hourly wage of approximately \$14.00.
 - Offer career services – job search assistance, resume preparation, interviewing skills, counseling and on-site GED classes via Library system or Cuyahoga Community College. Services are at our comprehensive one-stop (1910 Carnegie) as well as at access points which include:
 - 9 libraries;
 - 2 Neighborhood Family Service Centers;

- 2 Recreation Centers;
 - And now with a special Opioid Workforce Grant we are commencing workforce services at Residential Treatment and Sober Housing facilities
- Occupational Skills Training in in-demand fields – goal is to train at least 600 (100 additional via CCEAP)
 - 500 total last fiscal year
 - Employer Services – have a contracted team that assists employers with their hiring and training needs. Additionally, we will host recruitment events for an employer or a group of employers
 - Working with Development to better meet the needs of employers including the marketing of the Skill-Up initiative. Want to effectively identify range of services available to employers.
 - We are part of the Cuyahoga County Workforce Funders Group sector partnership initiative
 - We were a contributing partner to this initiative
 - Have committed to \$600,000 of training funds for the talent pipeline to support this initiative
 - Partnerships with Cuyahoga Community College
 - Most utilized training provider and young adult contracts as well as offer GED services
2. There are no budget reductions or elimination of programs in our 2020 – 2021 budget
 3. New Initiatives – would be tied to additional federal or other grants we could receive – such as the Workforce Opioid grant that allows expansion of services into treatment/housing facilities
 4. No additional funding requests