



PARTICIPATING BANKS

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Dollar Bank

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Economic and Community Development Institute

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Faith Community United Credit Union

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Fifth Third Bank

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Grow Cuyahoga Fund

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Cuyahoga County

TOGETHER WE THRIVE

City of Shaker Heights
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SHAKER HEIGHTS



Small Business
Administration

Cuyahoga County-Municipal
Small Business Initiative



WHAT?

The SBA-County-Municipal Initiative, created in partnership with Cuyahoga County, Participating Municipalities, and the U.S. Small Business Administration, is a supplemental investment program designed to assist small business growth and job creation.

Project funding consists of an SBA-backed Loan from a Participating Lender, a Performance Grant/Forgivable Loan from the program's Participating Municipality, and owner equity.

For qualified businesses, the Small Business Initiative Program's Performance Grant/Forgivable Loan can provide capital for a project up to 15% of the total cost, up to a maximum of \$50,000.

This leveraging of resources makes difficult projects possible and solves working capital gaps, creating jobs, opportunities, and economic development.



WHY?

Cuyahoga County and Shaker Hts. are committed to a thriving region where businesses can prosper and grow.

The County's Priorities underpinning its funding assistance to the SBA-County-Municipal Small Business Initiative:

- Economic Growth & Opportunity
- Fairness & Equity
- Government that Gets Results

Primary Goals for this Program:

- Our Region is Economically Competitive
- Our Businesses are Growing and Profitable
- Our Communities are Vibrant, Dynamic and Diverse

Assisting small & mid-sized businesses, in their locating to communities, new expansions and start-up activities helps achieve the critical pathways for entrepreneurs to continue their growth and success.



WHO IS ELIGIBLE?

Small to mid-sized businesses in Shaker Hts. who want to start a new business or grow an existing one.

Eligibility is dependent on:

- Business being located in, or willing to locate into, Name of Municipality
- The Business' ability to meet certain SBA-guaranteed bank loan qualifications
- Completion of required Technical Assistance from a Small Business Development Center (SBDC)
- Ability to provide 10% equity toward the project cost.



WHAT IS THE APPLICATION PROCESS?

1. Contact the City of Shaker Hts. Economic Development Department at (216) 491-1335.
2. Complete the Program's Pre-qualification process
3. If the business is a suitable candidate for the Program, a letter will be sent to the applying business, Participating Lender, the SBA Cleveland District Office, and a selected SBDC. The applicant can reach out to the Small Business Center of its choice and begin the technical assistance process.
4. When the business has completed its SBDC technical assistance, and has been approved for the SBA loan, the City of Shaker Hts. and the Participating Lender will close on their respective loans with the borrower concurrently



HOW WILL I BE SUPPORTED?

The City of Shaker Hts. Economic Development Department will provide you with full assistance in guiding you through the initial Pre-Qualification and Application Process.

Your business will also be guided in seeking out advice and technical assistance from expert advisors through the Program's participating Small Business Development Centers (SBDC) which are listed below:

- Urban League: 216-622-0999
- Hispanic Business Association: 216-281-4422
- CSU at Cleveland Heights Lee Road Library: 216-321-1633
- Women's Business Center/ ECDI: 216-912-5655

