



To: County Council

From: Walter Parfejewiec, Office of Budget and Management

Date: October 15, 2020

RE: Council Update-September 2020

cc: Armond Budish, County Executive; Bill Mason, Chief of Staff; Mike Chambers, Fiscal Officer; Jeanne Schmotzer, Clerk of Council; Trevor McAleer, Legislative Budget Advisor; Mary Louise Madigan, Communications Director; Office of Budget and Management Staff

In accordance with **County Code §701.07(C)**, we are submitting this monthly update through **September 2020**.

- General Fund Revenue:**
Sales Tax receipts totaled \$24.6 million in the month of September 2020. Year-to-date, sales tax receipts totaled \$195.7 million, which represents a year over year decrease of 2.25%.

Revenue	2020 Budget	2020 Actual	% Budget
Property Tax	27,400,000	\$13,226,591	48.3%
Sales & Use	\$255,362,351	\$182,635,997	71.5%
Licenses & Permits	\$72,050	\$55,901	77.6%
Fines & Forfeitures	\$8,647,581	\$5,516,902	63.8%
Charges for Services	\$89,936,159	\$58,769,168	65.3%
Intergovernmental	\$50,118,093	\$35,699,380	71.2%
Other Revenue	\$27,911,391	\$7,863,702	28.2%
Interest Earnings	\$15,000,000	\$13,505,728	90.0%
Total	\$474,447,625	\$317,273,369	66.9%

Expenditures	2020 Budget	2020 Actual	% Budget
Personnel Services	\$283,140,301	\$198,219,686	70.0%
Other Expenses	\$184,131,523	\$101,644,084	55.2%
Total	\$467,271,824	\$299,863,770	64.2%

- **Health & Human Services Levy** generated from the County’s two **voted levies for health and human services** is budgeted to be \$244,158,184: \$223.1 million in property taxes and \$15.8 million from the State (homestead credit).

Revenue	2020 Budget	2020 Actual	% Budget
Property Tax	\$223,089,933	\$121,433,381	54.4%
Intergovernmental Rev	\$15,825,119	\$8,764,748	55.4%
Miscellaneous Revenue	\$5,243,132	\$149,523	2.9%
Total	\$244,158,184	\$130,350,401	53.4%

- Attached is the new INFOR/Lawson report **YEAR-TO-DATE FUND BALANCE by FUND**, which summarizes YTD Receipts and YTD Expenditures for all the County’s funds. Please note:
 - This YEAR-TO-DATE FUND BALANCE by FUND has not been audited
 - Several funds have been consolidated (ie: Casino Fund, Auto Title, Coroner’s Lab, County Planning Commission have been consolidated to General Fund)
 - Subfunds have been eliminated
- In anticipation of **refunding General Obligation (Series 2012A and 2012B) bonds and Sales Tax Revenue (Series 2014) bonds**, we held bond rating calls with S&P Global and Moody’s Investor Services on Wednesday, September 30th, 2020. On Friday, October 9th, 2020, we received a rating of AA/Stable from S&P Global and on Monday, October 12th, 2020 we received a rating of Aa2 from Moody’s Investor Services. Both ratings remain unchanged from our last refunding.
- **Sales Tax Receipts of \$23.3 million** have been reported **for October 2020**. This brings our 2020 year-to-date total to \$219 million. This is .5% more than this month last year and 2% less year-over-year.
- As of September 30, 2020, we have approximately **\$98.3 million in Council approved CARES Act programs**. Some of the larger purchases/contracts include: \$3 million for PPE, \$2.2 million for Building Screening, \$30 million for Building Updates, \$13.5 million for Hazard Pay, \$2.3 million for Small Business Fund, \$5 million for COVID testing, \$5 million for Eviction Prevention, \$1.4 million for PPE Storage Facility, \$6.5 million for Hotels for Homeless, \$1.5 million for Digital Inclusion for Students, \$2.3 million for Unemployment Insurance, \$1 million for use of the Convention Center, \$5 million for Central Booking, \$3.3 million for Closure Pay, \$7.1 million for County Emergency Leave, \$1 million for Federal COVID leave.
- **Anticipated Budget Reductions due to COVID-19**. As of 2nd Quarter, we continue to revise our revenue projections to reflect stronger than expected revenue for 2020. Revenues continued to come in stronger than expected. We are currently projecting a 4% loss of sales tax revenue, 2% loss in property taxes and 14% loss in other revenue for 2020. These percentages translate to approximately \$37M in lost revenue (\$9.7M in sales tax, \$.5M in Property Taxes, \$27M other taxes). As a result, we have reduced expenditures by implementing a hiring freeze, 10-day furloughs and requested but not imposed budget reductions for County Executive departments. We are also working with the Non-Executive departments on similar measures.