

**CONTRACT**  
**SOFTWARE LICENSE AGREEMENT**

by and between

**CUYAHOGA COUNTY, OHIO**  
and  
**OUTLIER TECHNOLOGIES INC.**

THIS AGREEMENT (the "Contract") is made and entered into this 17<sup>th</sup> day of June, 2013, by and between the County of Cuyahoga, Ohio ("the County"), and Outlier Technologies Inc., a Corporation with facilities and a mailing address at 6824 Ashfield Drive, 1<sup>st</sup> Floor, Cincinnati, Ohio 45242

WHEREAS, the County has a present need for software license service of SansWrite Form Development and Inspection Software required software, and

WHEREAS, Outlier Technologies Inc. software license services are available as a sole source provider and

WHEREAS, the County desires to avail itself of such services located at the Virgil E. Brown Building, Cleveland, OH and Outlier Technologies Inc. is willing to provide such service to the County all upon the terms and conditions set forth herein, and further supplemented herein.

NOW, THEREFORE, in consideration of mutual promises contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Outlier Technologies Inc. and the County agree as follows:

**ARTICLE I – AGREEMENT AND TERM**

- 1.1 Scope of Agreement. During the term of this Contract, Outlier Technologies Inc. shall provide the County with all services necessary to maintain and support all MAP and SansWrite software described and attached hereto as Schedule A, and incorporated by reference herein.
- 1.2 Term. The term of this Contract shall commence as of July 1, 2013; and, unless earlier terminated in accordance with the provisions of this Contract, shall continue in effect for a period of twelve (12) months. (7/1/13 – 6/30/14) The cost of this Contract shall not exceed Thirty Two Thousand and Eight Hundred Fifty Dollars (\$32,850.00).

**ARTICLE II – SCOPE OF WORK**

- 2.1 Rendering of Services. Outlier Technologies Inc. hereby agrees to render software and support services at a total price of Thirty Two Thousand and Eight Hundred Fifty Dollars (\$32,850.00).

- 2.2 Record Audit Retention. Outlier Technologies Inc. agrees to make all pertinent contractual books and records and other documents pertaining to this Contract available to the County and its designated agents for purpose of audit and examination upon reasonable request during the term of this Contract and for a period of three (3) years from the expiration date or final payment under this Contract, whichever is later; provided however, that should Outlier Technologies Inc. be notified that an audit has been commenced pursuant to Ohio Revised Code Sec. 117.11 during said period, for which the aforesaid books and records are material, the aforesaid records shall be retained pending the completion of said audit.

### ARTICLE III – PAYMENT AND INVOICING

- 3.1 Payment. During the term of this contract, the County shall pay Outlier Technologies Inc., for software support services as outlined in Schedule A attached hereto and incorporated by reference herein.
- 3.2 Invoicing. Outlier Technologies Inc. shall invoice the County for support services. Outlier Technologies Inc. shall submit original invoice(s) to the following address:

Cuyahoga Jobs and Family Services  
Management Information Services Division  
Attn: Nada Moyak  
1641 Payne Ave., RM 570  
Cleveland, Ohio 44114  
(216) 987 - 8958

### ARTICLE IV - DISPUTE RESOLUTION AND TERMINATION

- 4.1 Dispute Resolution.
- a) In the event of any dispute or disagreement between Outlier Technologies Inc. and the County, either with respect to the interpretation of any provision of this Contract or with respect to the performance by Outlier Technologies Inc. or the County hereunder, which cannot be resolved in the normal course of business, then upon written notice of either party, each party will appoint a designated officer whose task it will be to meet for the purpose of endeavoring in good faith to resolve such dispute or to negotiate for an adjustment to such section or provision of this Contract. The designated officers shall meet as often as the parties reasonably deem necessary in order to gather and furnish to the other all information with respect to the matter in issue which the parties believe to be appropriate and germane in connection with its resolution. Such officers will discuss the problem and/or negotiate the applicable section or provision without the necessity of any formal proceedings relating thereto. During the course of such negotiation, all reasonable requests made by one party to the other for information will be honored in order that each of the parties may be fully advised in the negotiations. The specific format for such discussions will be left to the discretion of the designated officers but may include the preparation of agreed upon statements of fact or written statements of position furnished to the other party. No formal proceedings for the binding

arbitration of such dispute may be commenced until (i) resolution as contemplated in this clause has been unsuccessful and (ii) either of the parties concludes in good faith that amicable resolution through continued negotiation of the matter in issue does not appear likely and so notifies the other party.

- (b) The rights and obligations of the parties under this provision shall not limit either party's right to terminate this Contract as may be otherwise permitted hereunder.

4.2 Termination for Default. Either party may terminate this Contract, in whole or in part, whenever such party determines that the other has failed satisfactorily to fulfill its obligations and responsibilities hereunder and is unable to cure such failure within a reasonable period of time, not to exceed thirty (30) calendar days or such longer period of time as may be specified in writing by the terminating party, taking into consideration the gravity and nature of the default. Such termination shall be referred to as "Termination for Default". Upon determination by either party hereto that the other has failed to satisfactorily perform its obligations and responsibilities hereunder, the party seeking termination shall notify the defaulting party in writing of the failure and of the time period that has been established to cure such failure, which time period shall be not less than ten (10) days. If the defaulting party is unable to cure the failure within the specified time period, the party seeking to terminate may, by giving written notice thereof to the defaulting party, terminate this Contract, in full or in part, as of the date specified in the notice of termination. Outlier Technologies Inc., however, shall be paid for all services and/or materials provided on or prior to the date of termination.

4.2(a) Termination by County. County may terminate this contract at anytime in its sole discretion with thirty days advance notice. In the event of such termination, Outlier Technologies, Inc. shall be paid the prorated amount due through the month of termination.

## ARTICLE V – INDEMNITIES AND WARRANTIES

5.1 Indemnities and Warranties. Outlier Technologies, Inc. agrees to indemnify and save harmless the County and any and all officers, agents, or employees thereof against any and all liability, loss, damages, costs or expenses for damages sustained by virtue of any act of Outlier Technologies, its officers or employees in the performance of this Contract. Outlier Technologies acknowledges that as an Ohio political subdivision, the County does not indemnify any person or entity, and agrees that no provision of this Contract or agreement between Outlier Technologies and the County may be interpreted to obligate the County to indemnify or defend Outlier Technologies or any other party.

## ARTICLE VI – CHANGE ORDERS AND APPROVAL PROCESS

- 6.1 Change Order. Any change order or amendment requiring or permitting an increase beyond the not to exceed price limit in Section 2.1 of this contract, shall require an additional appropriation of funds; approval of the Technical Advisory Board; and approval of the County. Outlier Technologies Inc. will not perform tasks outside the scope of Schedule A unless it is with prior written approval of the County and in accordance with this clause.

## ARTICLE VII – MISCELLANEOUS

- 7.1 Notices. Wherever one party is required or permitted to give notice to the other pursuant to this Contract, such notice shall be deemed given when delivered by hand, via certified mail with return receipt requested, via overnight courier with signature required, and addressed as follows:

In the case of the County:

Cuyahoga Jobs and Family Services  
Management Information Services Division  
Nada Moyak  
1641 Payne Ave., RM 570  
Cleveland, Ohio 44114  
(216) 987-8958

In the case of Outlier Technologies Inc.:

Mark Parker  
Outlier Technologies Inc.  
6824 Ashfield Drive  
Cincinnati, Ohio 45242  
513-771-4042

Either party may from time to time change its designated recipient or address for notification purposes by giving the other party written notice of the new designated recipient or address and the date upon which it will become effective.

- 7.2 Severability. If, and only to the extent that, any provision of this Contract is declared or found to be illegal, unenforceable or void, then both parties shall be relieved of all obligations arising under such provision, it being the intent and agreement of the parties that this Contract shall be deemed amended by modifying such provision to the extent necessary to make it legal and enforceable while preserving its intent. If that is not possible, another provision that is legal and enforceable and achieves the same objective shall be substituted. If the remainder of this Contract is not affected by such declaration

or finding and is capable of substantial performance, then the remainder shall be enforced to the extent permitted by law.

- 7.3 Waiver. No delay or omission by either party in the exercise of any right or power shall impair any such right or power or be construed to be a waiver thereof. A waiver by either of the parties of any of the covenants, conditions or agreements to be performed by the other or any breach thereof shall not be construed to be a waiver of any succeeding breach thereof or of any other covenant, condition or agreement herein contained. No change, waiver, or discharge hereof shall be valid unless in writing and signed by an authorized representative of the party against which such change, waiver, or discharge is sought to be enforced.
- 7.4 Survival of Terms. Termination or expiration of this Contract for any reason shall not release either party from any liabilities or obligations set forth in this Contract which (i) the parties have expressly agreed shall survive any such termination or expiration, or (ii) remain to be performed or by their nature would be intended to be applicable following any such termination or expiration.
- 7.5 Headings and Interpretation. The article and section headings used herein are for reference and convenience only, and shall not enter into the interpretation hereof.
- 7.6 Governing Law. This Contract shall be subject to interpretation under the laws of the State of Ohio.
- 7.7 Social Security Act. Outlier Technologies Inc. shall be and remain an independent Outlier Technologies Inc. with respect to all services performed hereunder and agrees to and does hereby accept full and exclusive liability for payment of any and all contributions or taxes for social security, unemployment insurance, or old age retirement benefits, pensions, or annuities now or hereafter imposed under any Local, State or Federal Law which are measured by the wages, salaries, or other remuneration paid to persons employed by the Outlier Technologies Inc. for work performed under the terms of this contract and further agrees to obey all lawful rules and regulations and to meet all lawful requirements which are now or hereafter may be issued or promulgated under said respective laws by and duly authorized State or Federal officials; and said Outlier Technologies Inc. also agrees to indemnify and save harmless Cuyahoga County from such contributions or taxes or liability.
- 7.8 Assignment. Outlier Technologies Inc. shall not assign, transfer, convey or otherwise dispose of this Contract, or its right to execute it, or its right, title or interest in or to it or any part thereof, or assign, by power of attorney or otherwise, any of the monies due or to become due under this Contract without approval of the County by resolution.

7.9 Commencement of Contract Performance. In order to protect the interest of the County this contract must be executed by the County before compensation for the services or products set forth in this contract can be provided. In the event that services are provided by Outlier Technologies Inc. prior to the execution of this agreement by the County, the same will be provided at Outlier Technologies' own risk, and payment therefore cannot, and will not, be made unless and until this agreement is approved by the County. Upon approval by the County of this contract, however, any and all prior performance under this contract shall be deemed ratified and said performance shall be deemed to be included in this contract. Payment(s) for said prior performance shall not increase the amount of the contract limit.

7.10 Entire Agreement and Modification. This Contract, including any Schedules and documents referred to in this Contract or attached hereto, each of which is incorporated herein, constitutes the entire and exclusive statement of the agreement between the parties with respect to its subject matter and there are no oral or written representations, understandings or agreements relating to this Contract which are not fully expressed herein. The parties agree that any other terms or conditions included in any quotes, acknowledgments, bills of lading or other forms utilized or exchanged by the parties shall not be incorporated herein or be binding unless expressly agreed upon in writing by authorized representatives of the parties. No modification, change or amendment hereof shall be valid unless such is in writing and signed by the authorized representative of the party against which such modification, change or amendment is sought to be enforced.

#### ARTICLE VIII – ADHERENCE TO ELECTRONIC SIGNATURE POLICY OF COUNTY

8.1. By entering into this Contract, Outlier Technologies Inc., agrees on behalf of its officers, employees, subcontractors, sub-grantees, agents or assigns, to conduct this transaction by electronic means by agreeing that all documents requiring county signatures may be executed by electronic means, and that the electronic signatures affixed by Cuyahoga County to said documents shall have the same legal effect as if that signature was manually affixed to a paper version of the document.

8.2 Outlier Technologies Inc. further agrees to be bound by the provisions of Chapter 304 and 1306 of the Ohio Revised Code as they pertain to Electronic Transactions and to comply with the electronic signature policy of Cuyahoga County.

THIS AGREEMENT shall be subject to interpretation under the laws of the State of Ohio, and is subject to the review of the County Prosecutor's Office as to legal form and correctness.

IN WITNESS WHEREOF, the County and Outlier Technologies Inc. have each caused this Contract to be signed and delivered by its duly authorized representative as of the date first written.

**COUNTY OF CUYAHOGA, OHIO**

Edward FitzGerald, County Executive

BY: \_\_\_\_\_

*Edward FitzGerald*  
Edward FitzGerald, County Executive  
2013-09-20 16:51:47

**OUTLIER TECHNOLOGIES INC.**

BY: \_\_\_\_\_

*Mal A. Pele*

DATE: \_\_\_\_\_

*6-17-2013*



www.outliertech.com

6824 Ashfield Drive  
2nd Floor  
Cincinnati, OH 45242

513.771.4042  
Fax: 513.771.4043  
800.984.9346

June 20, 2013

Nada Moyak  
Cuyahoga County Department of Job and Family Services  
1641 Payne Avenue, Room 570  
Cleveland, Ohio 44114

**RE: 2014 SansWrite Enterprise License Renewal**

Dear Nada,

The following is a proposal for 20 SansWrite Version 6.4 Enterprise Edition Licenses and 5 SansWrite Version 6.4 Web Portal Licenses. The proposed license will commence July 1, 2013 and expire June 30, 2014.

<u>Qty/Hrs</u>	<u>Description of Product or Service</u>	<u>Unit Price</u>	<u>Extended</u>
12	Months - SansWrite Version 6.4 Enterprise Edition Licenses 20 Enterprise Edition Licenses & 5 Web Portal Licenses	\$ 1,900	\$ 22,800
<b>Total Purchase Price:</b>			<b>\$ 22,800</b>

The prices contained in this proposal are good for 90 days.

Sincerely,

A handwritten signature in black ink, appearing to read "Connor Duffy", written in a cursive style.

Connor Duffy  
Marketing & Sales  
Outlier Technologies, Inc.





SCHEDULE A

www.outliertech.com

6824 Ashfield Drive  
2<sup>nd</sup> Floor  
Cincinnati, OH 45242

513.771.4042  
Fax: 513.771.4043  
800.984.9346

May 21, 2013

Sandra Foster  
Cuyahoga County Department of Job and Family Services  
1641 Payne Avenue, Room 340  
Cleveland, Ohio 44114

**RE: Cuyahoga SansWrite Environment Upgrade**

Dear Sandy,

The following is a proposal for upgrading Cuyahoga County from SansWrite Version 5.2 to SansWrite Version 6.4. Let us know if you have any questions!

<u>Qty/Hrs</u>	<u>Description of Product or Service</u>	<u>Unit Price</u>	<u>Extended</u>
5	Setup / Upgrade Test Environment	\$ 150	\$ 750
5	Run full Enterprise test and test old inspections	\$ 150	\$ 750
12	Upgrade Production Middleware and Clients	\$ 150	\$ 1,800
<b>Total Purchase Price:</b>			<b>\$ 3,300</b>

The prices contained in this proposal are good for 90 days.

Sincerely,

A handwritten signature in black ink, appearing to read "Connor Duffy".

Connor Duffy  
Marketing & Sales  
Outlier Technologies, Inc.



SCHEDULE A

www.outliertech.com

6824 Ashfield Drive  
2nd Floor  
Cincinnati, OH 45242

513.771.4042  
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May 21, 2013

Sandra Foster  
Cuyahoga County Department of Job and Family Services  
1641 Payne Avenue, Room 340  
Cleveland, Ohio 44114

**RE: Type B and Type B Limited Template Upgrades**

Dear Sandy,

The following is a proposal for the Type B and Type B Limited template upgrades project. Outlier will make the specified changes to each template. Let us know if you have any questions!

<u>Qty/Hrs</u>	<u>Description of Product or Service</u>	<u>Unit Price</u>	<u>Extended</u>
45	Custom template development Change compliance indicators, enable re-inspection functionality, Identifying Information additions and changes, Recreate Parent and Child forms, Integrate Child form with Parent form, Create Adult log form, Add code to eliminate duplicate Findings, Include navigation buttons, Create / revise printouts	\$ 150	\$ 6,750
<b>Total Purchase Price:</b>			<b>\$ 6,750</b>

The prices contained in this proposal are good for 90 days.

Sincerely,

A handwritten signature in black ink, appearing to read "Connor Duffy".

Connor Duffy  
Marketing & Sales  
Outlier Technologies, Inc.