

### **About Better Together Solar**

#### We have installed and manage more than 4MWdc in NE Ohio

#### Local Customers include

- Great Lakes Brewing Company
- Fortec Medical
- The Cleveland Clinic
- Baldwin Wallace University
- Case Western Reserve University
- Vitamix

- Fairmount Santrol Covia
- Lake Ridge Academy
- Old Trail School
- Oberlin College
- University Hospitals
- Cleveland Metroparks Zoo

- University School
- Hathaway Brown School
- Shaker Heights High School
- Village of Valley View
- First Unitarian Church of Cleveland
- Beachwood Place

#### **Local Labor**

- High Quality Local Support
- Construction Security Using Off Duty Police Officers
- Local Tech Support Only Minutes Away

# Fire & Police Department Safety Training

- Latest Solar Technology
- Train the trainer

#### **Local Support for Schools**

- Curriculum Support
- Age Appropriate Fieldtrip Opportunities
- Solar Arrays for Hands-on STEM learning



# Education support in our schools and communities throughout the area

- Baldwin Wallace University
- Ohio State University Wooster
- City of Cleveland
- City of Cleveland Heights
- · City of Lakewood
- City of Shaker Heights
- Cleveland Heights Schools
- Cleveland Metroparks Zoo
- Cleveland Metropolitan SD
- Cleveland State University
- Cuyahoga Metropolitan Housing
- Cuyahoga Community College
- Case Western Reserve University
- Department of Veteran Affairs
- Diocese of Cleveland

- Chagrin Falls
- Fairview Park
- Fuchs Mizrachi School
- Hathaway Brown School
- Hudson Schools
- Laurel School
- Lake Ridge Academy
- Moreland Hills
- Oberlin College
- Old Trail School
- Shaker Heights Schools
- St. Martin De Porres
- University School
- Village of Valley View

Strong local commitment with employees and owners providing volunteer hours and more than \$17 Million in philanthropic support for these organizations and more.





DEVELOPMENT SUPPORT SERVICES

# ENGINEERING, PROCUREMENT AND CONSTRUCTION

OPERATIONS AND MAINTENANCE



Largest Multi-family residential solar array in Cleveland. Completed in 2019

Powers approximate 75% of building

CO<sub>2</sub> offset is equivalent to planting more than 50,000 trees

-THAT WOULD BE A FOREST CITY

Forest City Apartments - 2019





## Elizabeth Baptist Church & Haven Home (PPA)





# OPERATIONS AND MAINTENANCE

#### Kalman & Pabst Photo Group – 33kW



Installed in 2010. At the time, the largest solar installation in Cleveland.

At the time, it was the largest microinverter system in Ohio, a technology that is now widely adopted.

Lightweight ballasted system. No roof penetrations.

Featured in Green City Blue Lake



# OPERATIONS AND MAINTENANCE

#### <u>Hudson Ohio – 200kW Ballasted Rooftop</u>



Lightweight ballasted system No roof Penetrations

Generates 80% of Electricity Used

CO<sub>2</sub> offset is equivalent to planting more than 75,000 trees

Simple cost = 3¢ per kWh for 30 Yrs



OPERATIONS AND MAINTENANCE

## CHN Housing Partners

Rooftop solar for in-fill neighborhood housing



# Slavic Village Green Homes

Lease Purchas



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# The Westerly Apartments Senior Housing



Rooftop solar for senior housing



## Cleveland Zoo - Carousel of Life 28kW (PPA)

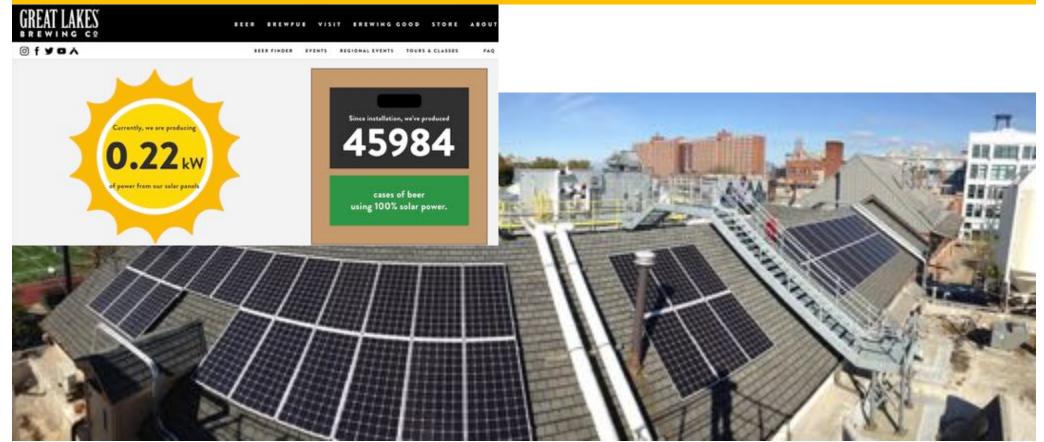




DEVELOPMENT SUPPORT SERVICES

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#### <u>UH Midtown Center for Women & Children – 170kW PPA</u>

Generates more than 50% of facility's electric consumption

CO<sub>2</sub> offset is equivalent to planting more than 50,000 trees





### Baldwin Wallace University 103kW (PPA)









OPERATIONS AND MAINTENANCE

#### Village of Valley View Rec Center 103kW - (PPA)

Generates about 50% of facility's electric consumption

Saves Valley View 20+% with clean solar energy





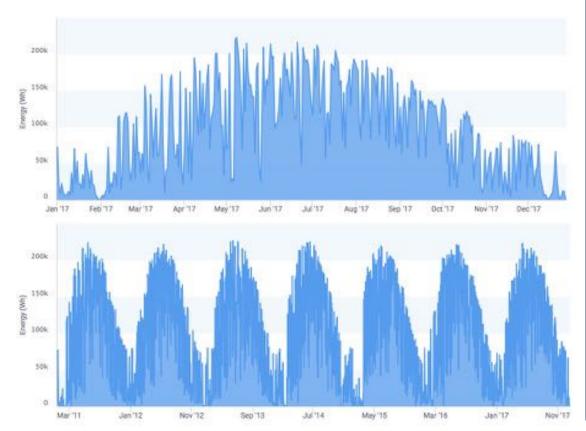
#### EDWINS Second Chance Life Skills Center (Installed & Donated)







#### Solar Predictability in Cleveland



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- No Air or Water Pollution
- No Fuel Costs
- Grid Decentralization
- Reliability and Durability
- Puts Wasted Assets to Work
- No moving parts
- Low Maintenance Costs
- Positive Cash Flow
- Shades Rooftop
- 30-50 year expected life
- Robust Warranty
  - Modules = 25 years
  - Inverters = 10 25 years



## **Questions or Concerns**

**Rob Martens Better Together Solar** 

Rob@BT.Solar (440) 318-4131 mobile **3821 Prospect Ave** Cleveland, OH 44114 (216) 236-3786

**Other Resources Available** 

**Myles Murray** Myles@BT.Solar **Stuart Lipp** Stuart@BT.Solar

